

April 30, 1993

Mr. Brad Baldwin
Folio Corporation

Dear Mr. Baldwin:

I did not respond to your earlier request for copies of our Institute's FOLIO publications because this year's titles -- Intellectual Property Statutes of the U.S., Basic Legal Citation, and Articles 1 and 2 of the Uniform Commercial Code -- were in limited release and were published with VIP 2.5 while next fall's far more extensive catalog will use FOLIO 3.0 and involve unlimited distribution through U.S. law schools. I do have one title built with the beta version of FOLIO 3.0 that I have shared with Thomas Collette which he is incorporating in some of his demonstration material. If that is useful for your tradeshow purposes, feel free to use it as well.

I am very pleased with FOLIO 3.0, bugs notwithstanding, and want to be on the list to receive it (as an upgrade to my current publishers license) as soon as the publishers version is released. Thomas reports that May 15 still looks solid. If you need something more formal than this letter in order to ship and invoice, please send the necessary forms.

Sincerely,

Peter W. Martin
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