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*Johnson*

9/69

EXTENSION AGREEMENT made and entered into this 5 day  
October, 1966, by and between RETAIL MEN'S WEAR, SPORTING  
GOODS AND ACCESSORIES EMPLOYEES' UNION, LOCAL 721, chartered by  
the P.W.D.S.U., affiliated with the A.F.L. - C.I.O., hereinafter  
called "Union", having its principal office at 1780 Broadway,  
New York, New York, and the ASSOCIATED MEN'S WEAR RETAILERS  
OF NEW YORK, INC., whose principal office is located at  
270 Madison Avenue, New York, New York, hereinafter called  
the "Association"

W I T N E S S E T H :

WHEREAS, the Union and the Association entered into an  
agreement on the 4th day of November, 1964, which agreement by  
its terms was to expire on the 30th day of September, 1967, and

WHEREAS, the Union has requested the Association that  
notwithstanding the expiration date of the said agreement, that  
the parties meet now to modify and amend the agreement of  
November 4, 1964, and to further extend the agreement to the  
30th day of September, 1969, and

WHEREAS, the parties have met and have agreed to amend  
the agreement of November 4, 1964 and to extend the same to  
September 30, 1969, as hereinafter supplemented, amended  
and modified,

NOW, THEREFORE, in consideration of the aforesaid and in  
further consideration of the terms, covenants and conditions  
hereinafter contained and the sum of one dollar by each of the  
parties to the other in hand paid, the receipt of which is  
hereby acknowledged, it is mutually agreed as follows:

I. The union and the Association, on behalf of its members, agree that all of the terms, covenants and conditions contained in the agreement between the parties hereto dated November 4, 1964 be and the same are hereby extended in all respects without change to the 30th day of September, 1969, except as hereinafter supplemented, amended and modified.

A. Paragraph THIRD, Subdivision (1) shall be amended, effective October 1, 1966 and shall thereafter read as follows:

"(1) It is agreed that if the Employer shall operate more than one store, he may transfer his salesmen from one store to another at his option. In the event that the Employer closes or discontinues the operation of the store, the Employer shall be permitted to dispense with the services of the number of salesmen employed in the closed or discontinued store. In so doing, the salesmen, whose services shall so be terminated, shall be those salesmen who have the least seniority of employment in all the stores operated by the Employer. In other words, the salesmen to be discharged are those last to enter the employ of the Employer from all of the stores operated by him.

B. Paragraph FOURTH, Subdivision (3) as it applies to the minimum weekly salary for new salesmen, shall be amended as follows:

"(3) Effective October 1, 1966, the minimum for Union salesmen with one year or more experience, shall be \$85 per week for 5 days, 40 hours. Effective October 1, 1967, the minimum for Union salesmen with one year or more experience shall be \$90 per week for 5 days, 40 hours.

Effective October 1, 1966, any Employer who engages a regular salesman who is not a member of the Union, or who engages a Union salesman with less than one year experience, shall at the end of three months after confirmation bring the salary of the said salesman up to \$80 per week, and at the end of three months next succeeding, pay the said salesman the minimum of \$85 per week for 5 days, 40 hours, as provided.



The method for escalating the minimum as shall be upgraded on October 1, 1967 to conform to the \$90 minimum, effective the said date.

Wherever the provisions of the agreement dated November 4, 1964 refer to a minimum of \$80 per week, said figure shall be deemed amended to read \$85 and \$90 as herein provided.

The minimum for Union temporary extras shall be \$17 for a work day of 8 hours. Effective October 1, 1967, the minimum for Union temporary extras shall be \$18 for a work day of 8 hours.

All of the other provisions and subdivisions of Paragraph "FOURTH" shall remain as set forth in the Agreement of November 4, 1964".

C. There shall be substituted for Subdivision (b) of Paragraph "EIGHTH" of the agreement, the following:

(i) Each regular Union salesman and/or manager employed by an Employer in any of the three classifications referred to above, shall, effective with the payroll week ending October 8, 1966, receive an increase in his basic 5 day, 40 hour weekly salary of \$4 per week, and those salesmen who work the guaranteed 6 day, 48 hour week, shall receive an additional \$1 or a total of \$5 for 6 days, 48 hours.

(ii) Effective with the first payroll week in October of 1967, each regular Union salesman and/or manager employed by an Employer in any of the three classifications referred to above, shall receive an increase in his basic 5 day, 40 hour weekly salary of \$4 a week, and those salesmen who work the guaranteed 6 day, 48 hour week, shall receive an additional \$1 or a total of \$5 for 6 days, 48 hours.

(iii) Effective with the first payroll week in October of 1968, each regular Union salesman and/or manager

employed by an Employer in any of the trade classifications referred to above, shall receive an increase in his basic 3 day, 40 hour weekly salary of \$3 a week, and those salesmen who work the guaranteed 6 day, 48 hour week, shall receive an additional 50c or a total of \$3.50 for 6 days, 48 hours.

Where a store pays a guaranteed salary under classifications (B) and (C) of this paragraph, the aforesaid increase shall be added to the base pay and the guarantee.

In all other respects, the provisions of Paragraph "EIGHTH" shall remain in full force and effect without change.

D. Paragraphs "TWELFTH" and "NINETEENTH", referring to Employer's contributions to the Welfare Fund and the Pension Fund, shall, effective November 1, 1966, be amended so that effective on said date the Employer's contribution under Paragraph "TWELFTH" (Welfare Fund) shall be increased \$2 per month for each member, as provided, for a total of \$11 per month for each Employee. The Employer's contribution under Paragraph "NINETEENTH" (Pension Fund) shall be increased \$1 per month for each Employee, as provided, for a total monthly contribution of \$12 per month for each Employee.

11. Except as heretofore supplemented, amended or modified, all of the terms, conditions and provisions of the agreement dated November 4, 1966 shall remain in full force and effect and the said agreement and the within extension agreement shall constitute the full and complete collective bargaining agreement between the parties hereto for the three year period commencing October 1, 1966 and terminating October 30, 1969.

