

Campaign Checklist

Jim Loren & Ken Leven - dig up dirt on union
Get local contracts

LM 1 & 2 for local union & international

LM 15 & 16 for local to det. if union was in trusteeship

Get small local newspaper & see local television

BNA Strike Record on Newspaper Clippings

Criminal Indictments & Convictions - BNA & Local Police

Check out union for EEO complaints

Prod Report - for Trustees dirt

Campaign Call

Outside law firm question

WCIPA - wants to handle entire case - own preference is to litigate

How much will it cost us

- then ask to co-counsel it

quote hourly rates
ventilation meetings

going over strike record

come up with ball park

calculation

Union org → leads to selling training

\$105 per-employee to go to an election

3 phase audit concept in handbilling cases

1. audit pol. & procedures

2. ventilation super

3. ventilate employees

4. give report to employees to whom to go

Attitude Survey for preventative labor relations

Sell Attitude Survey as a preventative device.
 Reinforce things that are going well

Campaign Plan

→ Draw a calendar -
 Forecast election date

Start with election
 date & work backward

60 days to an election unless

Petition	17 days	7 days	7 days Regional Div.	25-30 days
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Shovel for Friday which is a payday

	Guarantee sheet	& disc calculation	
	negotiations		
			Financial & Criminal LM 1 & 2 convictions
		Constitution Bylaws held Strategic meeting	→ unveil stake record
	25th hour meeting		Electron 25

Get out the vote in
 last week

Observers

1. someone popular

2.

Load Debs