

Sean Nicholson

Web Bio

Information

Biography

Biographical Statement

Sean is a professor in the Department of Policy Analysis and Management (PAM) at Cornell University and a Research Associate at the National Bureau of Economic Research. Prior to joining the PAM Department in 2004, Sean was a faculty member in the Health Care Systems Department at The Wharton School of the University of Pennsylvania. Sean worked for four years as a management consultant with APM and taught high school for two years before enrolling in graduate school. He received a B.A. from Dartmouth College in 1986 and a Ph.D. in economics from the University of Wisconsin-Madison in 1997.

Department Website Summary

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Teaching

Professional

Current Professional Activities

He is currently a Research Associate at the National Bureau of Economic Research, an Associate Editor of the journal *Health Economics*, and a Research Fellow at SFI, the Danish National Centre for Social Research, 2012-present..

Research

Current Research Activities

Sean is currently conducting research in three areas: the causes of regional variations in medical spending; the value of new medical technologies; and innovation in the pharmaceutical and biotechnology industries.

Extension

Education

Education

PhD 1997 - University of Wisconsin-Madison, Economics

MS 1995 - University of Wisconsin-Madison, Economics

BA 1986 - Dartmouth College, Economics

Courses

Courses Taught

PAM 2350, The US Health Care System

PAM 3110: Pharmaceutical Management and Policy

PAM 5630, Health Care Financial Management II

Websites

Related Websites

[Advice for President Obama: An Economics Panel Discussion](#)

Cornell economists offer reaction to the government's recent economic activity. This session was held on Feb. 19, 2009 at Kennedy Hall and was sponsored by the Institute for the Advancement of Economics at Cornell (IAEC).

Administration

Administrative Responsibilities

Academic & Research Director of the Sloan MHA program.

Publications

Selected Publications

Asch, David A., Sean Nicholson, and Marko Vujicic, 2013, "Are We in a Medical Education Bubble Market," *New England Journal of Medicine* 369(21): 1973 - 1975.

Danzon, Patricia M., and Sean Nicholson, editors, 2012. *The Oxford Handbook of the Economics of the Biopharmaceutical Industry*. Oxford University Press.

Nicholson, Sean, and Carol Propper, 2012, "Medical Workforce," in *Handbook of Health Economics, Volume 2*, edited by Mark Pauly, Thomas McGuire, and Pedro Pito Barros. Amsterdam: Elsevier, pages 873-925.

Morra, Dante, Sean Nicholson, Wendy Levinson, David N. Gans, Terry Hammons, and Larry P. Casalino, 2011, "US Physician Practices Spend Nearly Four Times as Much Money Interacting with Health Plans and Payors Than Do Their Canadian

Counterparts,” *Health Affairs* 30(8): 1443-1450.

Epstein, Andrew J., Jonathan Ketcham, and Sean Nicholson, 2010, “Specialization and Matching in Professional Services Firms,” *RAND Journal of Economics* 41(4): 812-835.

Epstein, Andrew J., and Sean Nicholson, 2009, “The Formation and Evolution of Physician Treatment Styles: An Application to Caesarean Sections,” *Journal of Health Economics* 28: 1126-1140. [[paper](#)]

Asch, David A., Sean Nicholson, Sindhu Srinivas, Jeph Herrin, and Andrew J. Epstein, 2009, “Evaluating Obstetrical Residency Programs Using Patient Outcomes,” *Journal of the American Medical Association* 302(12): 1277-1283. [[paper](#)]

Waldman, Michael, Sean Nicholson, Nodir Adilov, and John Williams, 2008, "Autism Prevalence and Precipitation Rates in California, Oregon, and Washington Counties," *Journal of Pediatrics and Adolescent Medicine* 162(11): 1026-1034. [[abstract](#)] [[paper](#)]