# Cornell Chronicle

Volume 16, Number 45

Thursday, Aug. 1, 1985

# Patenting: Commercializing Innovations Born in the Ivy Towers of the University

By BARBARA VAN DYK

Commercializing inventions created in an academic setting has not always been important to American universities. For many years, the prevailing attitude among researchers and administrators was that campus-bred innovations belonged in the public domain.

Attitudes began to change in the 1960s, however, in response to a gap between the United States and other industrialized nations regarding technology transfer capabilities. The gap existed not for a lack of innovative thinking, but partly because U.S. industry — being hesitant to develop ideas that are accessible to anyone — had little incentive to commercialize inventions coming out of university research.

In the past 10 years, universities across the country have become increasingly involved in protecting and promoting the fruits of their research via the patenting process. Their activities have generated millions of dollars in royalty income and have brought important technologies to the American marketplace.

Cornell University, in the last decade alone, has claimed title to more than 130 patents and has earned royalties in excess of \$5.4 million.

The organization in charge of technology transfer at Cornell is the Cornell Research Foundation (CRF) and its administrative arm, the Office of Patents and Licensing. Although it has been most active in the past decade, CRF's existence dates back to 1932, when the university's Board of Trustees established the foundation as an independent corporation responsible for managing all patent-related business for the university.

CRF's portfolio of licensed technologies earned Cornell royalty income of approximately \$800,000 between 1932 and 1975, when the foundation's directors elected to hire a small full-time staff to administer patent proceedings, according to Sophie Capolongo, patent administrator.

CRF presently has 136 patents in force and about 90 patent applications pending with the U.S. Patent Office. About 20 percent of the patents in force have been licensed and these now generate more than \$800,000 in royalty income per year.

The biggest share of royalty income to date has been generated by discoveries at the State College of Veterinary Medicine; nearly half of all royalties earned since 1932 have come from veterinary-related vaccines and

diagnostic kits. (See chart at the end of this story.) Next is the interdisciplinary program in computer graphics, where research results are made available to industry.

Other technologies which Cornell has licensed include a solar energy conversion cell, an improved method for preparing soybean meal, a pregnancy test, and an apparatus for locating buried well drill casings.

Under Cornell's policy, all patentable ideas or inventions conceived by employees with the help of university funds or facilities belong to Cornell, not to the inventor. Employees working in a research capacity must sign a statement to that effect and promise to disclose any such ideas to the university.

Cornell's Office of Patents and Licensing, which is staffed by experts in patent law, initiates patent applications for suitable ideas and oversees the entire application process, which may take up to three years and cost \$5,000 or more. Once a patent is issued by the U.S. Patent Office, it is in force for 17 years, during which time that patent holder may seek opportunities to develop the invention commercially. Patents cannot be renewed; they become part of the public domain after 17 years.

CRF issues licenses to companies, giving them the right to develop and market Cornell research discoveries in return for a fee or

Continued on Page 3

## Patent Law Association Names Cornellian 'Inventor of the Year'

Leland E. Carmichael, a virology professor here, has been named the 1985 "Inventor of the Year" by the Central New York Patent Law Association.

One of the world's leading scientists in the field of virus diseases in small animals, Carmichael is most widely recognized for his contributions to the development of vaccines against parvovirus, a serious and contagious disease of young dogs. Cornell has received more than \$1.5 million from its patents on parvovirus vaccines developed by scientists here. Seventy percent of that income has supported additional veterinary research.

Carmichael is the John M. Olin Professor of Virology and scientific director at the James A. Baker Institute in the State College of Veterinary Medicine. The Central New York Patent Law Association is an organization of more than 35 patent attorneys registered to practice in the U.S. Patent Office, and who are either on corporate staffs or are in private practice in central New York.

Other patents held by Cornell, their inventors, and their applications, include:

— a cell-free virus preparation developed by Bruce W. Calnek in 1974 and a vaccine developed by Karel A. Schat and others in 1979 that, together, helped treat a major virus outbreak among chickens in Pennsylvania, Delaware, Maine, and elsewhere in 1984.

— a diagnostic kit developed by Leroy Coggins in 1975 that detects infectious anemia in horses. Eleven states require that the test be performed before a horse can be sold, and the kit has probably saved horse breeders millions of dollars through early detection of the disease.

— an ultrasonic blood flow meter developed in 1980 by Cornelius J. Drost that is used to monitor heart surgery patients in Japan. U.S. regulations currently restrict the meter to veterinary applications, but permission is being sought for use with humans.

— a technique developed in 1985 by Keith H. Steinkraus to remove fats and bitter substances that detract from the taste and shelf-life of soybean derivatives. It may help improve the level of protein consumption in developing countries.

— a herbicide resistance developed by Roy S. Chaleff in 1984 that allows plants to thrive in the presence of herbicides and to pass on their resistance to subsequent generations.

— a solar energy converter developed in 1978 by the late Gregory J. Williams that, if successful, could be configured on a scale more suitable for domestic use than current solar devices and that could provide power for a fraction of the cost.

In the last 10 years, two of the most successful university patents have been the Boyer/Cohen recombinant DNA process patents held by Stanford University and the University of California, and the Cisplatin patent related to a very widely used anti-malignant tumor drug, held by Michigan State



Herb Days Saturday and Sunday at the Cornell Plantations found Raylene Gardner, education coordinator for Cornell Plantations, pausing to examine a bloom of corn poppies, left, and Pam Connett of Newfield lecturing on herb vinegars under the shade of a catalpa tree, right. More pictures of Herb Days on Page 3.

### Five Here Discuss 'Star Wars' In Recent Issues of Daedalus

Five Cornell faculty members are key contributors to the two most recent issues of the journal Daedalus, which have been devoted to a discussion of President Reagan's so-called "Star Wars" proposal.

They include Hans A. Bethe, Nobel lau-

They include Hans A. Bethe, Nobel laureate in physics, and Franklin A. Long, professor emeritus of chemistry and a prominent figure since the early 1960s in the nation's armaments debate. In all, 23 leading thinkers and researchers on the various topics involved have written or collaborated in the writing of 18 articles in Daedalus, the Journal of the American Academy of Arts and Sciences.

The other Cornell contributors are Richard L. Garwin, an Andrew D. White Professor-at-Large and active participant in Cornell's Peace Studies Program; Richard N. Lebow, professor of government and director of Cornell's Peace Studies Program; and Kurt Gottfried, professor of physics and a director of the Union of Concerned Scientists.

Their articles, in the spring and summer is-

sues of Daedalus, are under the general theme, "Weapons in Space: Concepts and Technologies."

In the foreword to the first of the two volumes, Long says the contributors "deal constructively with the principal issues of SDI (Strategic Defense Initiative). They give a broad picture of the weapons that are being proposed for use in space, and assess their opportunities and problems. They offer arguments for and against U.S. deployment of defensive weapons systems, and in so doing raise political as well as military and technical concerns."

In the preface, Daedalus editor Stephen R. Graubard states: "A special debt is owed Professor Franklin Long, chairman of the Academy's (AAAS) Committee on International Security Studies; he helped initiate the project and saw it through."

Long is also a principal editor of a book, based on the two Daedalus volumes, to be published in the fall by W.W. Norton & Company, in both hard cover and paperback editions.



Astronomy Symposium Here Aug. 7 and 8

Some 40 high school science teachers from Central New York will participate in a symposium, "Planetary Sciences and Astronomy in the 80s," Aug. 7 and 8 at Cornell University's Spacecraft Planetary Imaging Facility (SPIF).

In a series of lectures and demonstrations, Cornell faculty and scientific staff members will cover such topics as the future of planetary exploration, the space shuttle's imaging radar observations of Earth and the Infrared Astronomical Satellite (IRAS), which was designed in part at Cornell.

The symposium is sponsored by the National Aeronautics and Space Administration's Planetary Geology Program and is coordinated by the staff of SPIF.

SPIF serves as a focus for planetary research at Cornell and also supports the research activities of scientists from other institutions. It contains more than 100,000 images returned from the United States planetary exploration program, as well as data stored on magnetic tape and facilities for displaying and analyzing spacecraft data.

More information on the science teacher symposium or on other activities of SPIF, which is open to the general public by appointment, is available at 256-3833.

#### Hunger Benefit Series Offers 'East of the Sun'

An evening benefit concert by East of the Sun, an acoustic duo, is scheduled Tuesday and Wednesday, Aug. 6 and 7, at 7:30 p.m. in Anabel Taylor Chapel.

The concert is for the Hunger Benefit Series, which is jointly sponsored by CRESP (Center for Religion, Ethics and Social Policy), CURW and Oxfam.

East of the Sun features vocal artistry with piano and guitar accompaniment with Amy Davis and Curtis Lichtmann. The lyrics for the original songs in their repertoire are written by children from this area of Cental New York, who have received instructions from Lichtmann as part of his Language Skills Motivation programs.

Lichtmann believes the age group 9-13 can write song lyrics superior to those of adults, from fresh perspectives.

Suspension Bridge Closed For Repairs Aug. 5-16

The suspension bridge over Fall Creek at the north end of campus will be closed Aug. 5-16 for repairs. A new surface will be put on the pavement across the bridge.

# "Horseflies at Sunset" will be the final performance in the popular concert series at 7 p.m. Tuesday, Aug. 6, on the Arts Quad. Members of the Tompkins County Horseflies are (from left) Jeff Clano, guitar; Rich Stearns, banjo; Judy Hyman, fid-

## Special Summer Events Schedule Ends with Shakespeare on Aug. 11

Cornell Summer's schedule of special events ends on August 11 with the Shakespeare Festival's final performance of "As You Like It."

dle, and John Hayward, bass.

All events are free and sonsored by the Division of Summer Session, Extramural Study, and Related Events unless otherwise noted.

Today at 7 p.m. the Dady Brothers perform Irish and bluegrass music on the Arts Quad. In case of rain the concert moves indoors to the Kaufmann Auditorium, Goldwin Smith Hall.

Tomorrow at 7 p.m. guitar duo Joel Brown and John Hill will be featured at the final Terrace Concert, a series that has been sponsored by Willard Straight Hall, Straight Dining, and Summer Session. The concert will be held in the Memorial Room in the event of rain.

The Cornell Summer Shakespeare Festival continues with performances of "As You Like It" and "Macbeth" in repertory at 8:30 p.m. Thursday through Sunday in the Anabel Taylor courtyard. In case of rain the performances move indoors to the Anabel Taylor Auditorium.

This weekend's schedule begins with "As You Like It" on Thursday and Saturday; "Macbeth" will be presented Friday and Sunday evenings.

Next week, the final performance of "Macbeth" will be Aug. 8; "As You Like It" closes the Festival Aug. 9-11.

In conjunction with the Shakespeare Festival the Tuesday noon lecture on the Bard will discuss "Producing a Shakespearean Play." The lecture will be held Aug. 6 in the A.D. White House garden.

"Horseflies at Sunset" will be the final performance in the popular concert series on the Arts Quad at 7 p.m. Tuesday, Aug. 6.

The Tompkins County Horseflies describe themselves as an old-time string band living in the Eighties. Their music style is firmly rooted in the fiddle music and song of the

The band has performed at festivals and concerts throughout the eastern United States and has also toured seven countries in Europe. The band descibes one of its concerts as a kind of party with the audience. Along with the harmony and rhythms provided by the Horseflies, there's plenty of room for dancing on the Arts Quad.

"Behavior Problems of Cats, Dogs, and Their Owners," is the topic of the brownbag lunch lecture at noon Thursday, Aug. 8 in G94 Uris Hall.

Katherine A. Houpt, DVM, is an associal professor of veterinary physiology at the Vel College. She will explain behavior problems and their treatments, such as aggression, house soiling, destructiveness, barking, and other "ruptures" in the human-companion animal bond.

There will be a tour of the Robison York State Herb Garden, led by Raylene Gardnen at 4 p.m. Aug. 1; meet at the Cornell Planta tions headquarters building.

The tour of Uris Library will begin in the lobby at 4 p.m. Monday, Aug. 5.



## Cornell Chronicle

EDITOR: Randall E. Shew
CONTRIBUTING WRITERS: H. Roger Segelken, Martin B. Stiles, David I. Stewart, Mark
Eyerly, Yong H. Kim, Susan S. Lang, Jeanne Mackin, Joseph Leeming.
PHOTOGRAPHERS: Sol Goldberg, Charles Harrington.
CIRCULATION MANAGER: Joanne Hanavan.

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Bob Wellenstein of Newfield RD 2 puts his lens on some pot marigold at the Robison York State Herb Garden of Cornell Plantations during the annual Herb Days.



Materials to touch, smell and taste abound at the Herb Days event.



Ben Darfler, 3, gets a closeup look at Culver's Root, with an assist from his father, Rick Darfler of 212 Cleveland Ave.

## Herb Days

Photographs by Russell Hamilton

Audrey O' Connor and Betsy Warner, members of the Auraca Club, set up their display of herbal vinegars.

## Patenting at Cornell University

Continued from Page 1

loyalty. That royalty, which is paid to Corlel over a period of years, is shared by CRF,
the inventor, and the inventor's department.
Typically, 15 percent is used to cover CRF's
administrative costs, another 15 percent goes
the inventor, and the balance supports unlestricted research funds in the inventor's delartment.)

First refusal on licensing a patented techlology is offered to any company that has
lonsored the inventor's research. If the
lonsoring company is not interested, licensing is open to any other party, including the
liventor. An invention may be licensed to a
lumber of parties simultaneously — as is the
lase with several vaccine-related technololies at Cornell — or a party may obtain an
exclusive license, which gives it sole right to
levelop a patented technology for a limited
lime, generally up to eight years.

Despite the upswing in patent activity on the nation's campuses in the past decade, universities together with government agencies hold title to just 2 percent of all active U.S. patents, according to Oscar Manstin, public information specialist with the U.S. Patent Office in Arlington, Virginia. Industry holds title to 75 percent and independent inventors hold the rest.

Universities' share of the 2 percent they hold with government agencies has increased significantly in recent years, according to Spencer Blaylock, president of the Society of University Patent Administrators. Blaylock attributes this increase to 1980 federal legislation (Public Law 46-517) that gives universities the right to take title of all inventions conceived with the help of federal funds. Previously, such inventions belonged to the federal government, which — ascribing to the philosophy that such technologies belong

in the public domain — did little to encourage their development.

The degree to which academic institutions should become involved in commercial development has been a topic of considerable debate in recent years. H. Walter Haeussler, a patent attorney who has served as vice president of CRF and director of Cornell's Office of Patents and Licensing for the past two years, says that a growing number of universities believe that they should not only patent innovations, but should also assist inventors by taking equity positions in start-up companies.

To those who favor such an aggressive posture, Haeussler warns against assuming that a university should "crank out" technologies in the manner of industry. A university patent office should never act as "the tail that wags the dog," directing campus research toward activities with the most poten-

tial for commercial development, he emphasizes.

"The issue of technology transfer and the role that major research institutions should play in it is still evolving," Haeussler stresses. "It will be interesting to see how Cornell interprets its role in the years ahead."

College or Program	Royalty Income 1933-1984	Percent
Veterinary Medicine	\$ 3,108,429	49.8
Computer Graphics	1,464,242	23.5
Medical School	638,103	10.2
Agriculture	469,516	7.5
Engineering	255,707	4.1
Biological Sciences	243,102	3.9
Arts & Sciences	59,754	1.0
TOTAL	\$ 6,238,853	100.0

## Calendar

All items for publication in the Calendar sections, except for Seminar notices, must be submitted (typewritten, double spaced) by mail or in person to Fran Apgar, Central Reservations, 531 Willard Straight Hall at least 10 days prior to publication. Seminar notices should go to the Chronicle office, 110 Day Hall. Items should include the name and telephone number of a person who can be called if there are questions, and also the subheading of the calendar in which it should appear (lectures, colloquia, etc.) ALL DEADLINES WILL BE STRICTLY ENFORCED.

\*-Admission charged.

#### Announcements

Helen Newman Bowling Lanes
Summer operating hours are Monday-Saturday from 3-11 p.m. and Sunday from noon-5 p.m.

Flea Market/Craft Fair Cornell's Willard Straight Hall is sponsoring a series of Flea Markets this summer, August 8-9. The Straight is located in the center of campus, directly north of the Central Avenue and Campus Road intersection, adjacent to the Gannett Health Center. The markets are sponsored as a service to Cornell's summer students, staff, faculty, and visitors. Items to be offered include art, crafts, jewelry, fabrics, garments, fruits, vegetables and assorted small goods. If you are interested in securing space in the flea market, contact Robert Ishii at 256-4311 or 256-8572.

#### Dance

Israeli Folk Dancing Every Thursday night at 8 p.m. in the One World Room, Anabel Taylor Hall.

#### Exhibits

Herbert F. Johnson Museum of Art Because of unprecendented interest, "Selected Works from the Prinzhorn Collection" currently on view, has been extended through August 11 Featured are approximately three hundred artistic expressions by institutionalized psychiatric patients, most of whom were diagnosed as schizophrenic. The majority of works were created in Germany, Austria, Switzerland, Italy, and the Netherlands between 1890 and 1920. "Paintings by Philip Sherrod" an exibition of sixty-one city scenes, figures, and still lifes by a New York con temporary artist. Exhibit will be on view through



"Urban Father/Cityscapes," a 1977 work, is one of the paintings by Philip L. Sherrod that is on exhibit at the Herbert F. Johnson Museum of Art through Aug. 26.

August 26. The Herbert F. Johnson Museum of Art, is located at the corner of University and Central Avenues on the Cornell campus, is open Tuesday through Sunday from 10:30 a.m. to 5 p.m. Admission is free. "Artipication at the Museum" is scheduled for Saturday, July 27, from 10:30 a.m. until 12:30 p.m. All ages can make wood assemblages to take home. For additional informa-tion on Articipation contact the education department at the Johnson Museum, 256-6464.

Permanent Collection: Fernand Leger

Through August 31: This exhibition displays mural sketches by a modern artist who combined color and gouache studies for murals designed for the Rockefeller family and for the Consolidated Edison Co. building at the 1939 New York World's Fair. These works were given to the Johnson Museum by an anonymous New York collector and benefactor

Olin Library
Graphic Shaw: photographs, drawings, posters, and engravings relating to George Bernard Shaw and his plays, many accompanied by notes by Shaw himself. Hours 10 a.m.-5 p.m., Monday through Friday. Through September 10.

#### Films

Unless otherwise noted films are sponsored by Cornel Cinema



PERSON FIND

tail Molotov" (1980), directed by Diane Kurys.

Wednesday

Aug. 7, 8 p.m. \*Uris Hall Auditorium. "Who'll Stop the Rain?" (1978), directed by Karel Reisz, with Nick Nolte and Tuesday Weld.

Thursday
Aug. 8, 7:30 p.m. \*Uris Hall Auditorium. "The

Friday
Aug. 9, 7:30 p.m. \*Statler. ''Diner'' (1982), di-

Sorrow and the Pity" (1972), directed by Marcel

rected by Barry Levinson, with Steve Guttenberg

Aug. 9, 8 p.m. \*Uris Hall Auditorium. "Care

ful He Might Hear You" (1984), directed by Carl Schultz, with Wendy Hughes and Robyn Nevin. Aug. 9, 10 p.m. \*Statler. "48 Hrs" (1982), directed by Walter Hill, with Eddie Murphy and

Saturday
Aug. 10, 7:30 p.m. \*Statler. "48 Hrs".
Aug. 10, 8 p.m. \*Uris Hall Auditorium. "L'Ar-

Thursday

Aug. 1, noon Uris Hall G94. Brown-bag lunch

lecture: "Career Is a Word That Never Should Have Been Invented," John L. Munschauer, di-

gent" (1983), directed by Robert Bresson.

Aug. 10, 10 p.m. \*Statler. "Diner.

Ophuls, documentary.

and Mickey Rourke.

Lectures

A poet and a Reagan Administration official lectured at Cornell last week. South African poet Dennis Brutus (left) is shown speaking in Goldwin Smith Hall during a visit sponsored by the Cornell Coalition for Divestment. Clarence M. Pendleton Jr. (right), chairman of the U.S. Commission on Civil Rights, is shown during a press conference in Statler Hall. Pendleton's visit was sponsored by the Division of Summer Session, Extramural Study, and Related Activities.

Thursday Augut 1, 8 p.m. \*Uris Hall Auditorium. "Bur-den of Dreams" (1983), directed by Les Blank, with Walter Herzog.

with Walter Herzog.

Friday

Aug. 2, 8 p.m. \*Statler. "Lawrence of Arabia" (1962), directed by David Lean, with Peter O'Toole and Jose Ferrer.

Aug. 2, 8 p.m. \*Uris Hall Auditorium. "Return of the Secaucus Seven" (1980), directed by John Sayles, with Mark Arnott and Maggie Renzi.

Aug. 2, 10:30 p.m. \*Uris Hall Auditorium.

"Allergeo Non Troppo" (1976), directed by Brushlergeo Non Troppo" (1976), directed by Brushle

"Allergro Non Troppo" (1976), directed by Bruno Bozzetto, animated.

Saturday
Aug. 3, 8 p.m. \*Uris Hall Auditorium. "Allegro Non Troppo."
Aug. 3, 8 p.m. \*Statler. "Fitzcarraldo" (1982), directed by Werner Herzog with Klaud Kinski.
Aug. 3, 10 p.. \*Uris Hall Auditorium. "Return of the Secur of the Secaucus Seven.

Sunday

Aug. 4, 8 p.m. \*Uris Hall Auditorium. "Our Dancing Daughters' (1928), directed by Harry Beaumont, with Joan Crawford. Shown with "Dancing Lady" (1933), directed by Robert Z. Leonard, with Joan Crawford.

Monday
Aug. 5, 8 p.m. \*Uris Hall Auditorium. "Last
Year at Marienbad" (1961), directed by Alain Resnais, with Delphine Seyrig.

Tuesday

Aug. 6, 8 p.m. \*Uris Hall Auditorium. "Cock-

rector emeritus, Career Center.

Aug. 1, 10 a.m. 132 Baker Laboratory. Wolfgang Jeitschko, University of Munster, Germany continues his course of lectures or "Solid Electrolytes - Ionic Conductors.

Tuesday

Aug. 6, 10 a.m. 132 Baker Laboratory. Wolfgang Jeitschko, University of Munster, Germany continues his course of lectures on "Solid Electro-

lytes — Ionic Conductors."

Aug. 6, noon A.D. White Garden. Shakespeare lunch lecture: "Producing a Shakespearean Play," Rachel Ehrlich, lecturer and guest speaker.

Thursday
Aug. 8, 10 a.m. 132 Baker Laboratory. Wolfgang Jeitschko, University of Munster, Germany continues his course of lectures on "Solid Electrolytes — Ionic Conductors."

August 8, noon Uris Hall G94. Brown bag lunch

lecture: "Behavior Problems of Cats, Dogs, and Their Owners," Katherine Houpt, D.V.M., association professor of veterinary physiology.

Tuesday Aug. 13, 10 a.m. 132 Baker Laboratory. Wolfgang Jeitschko, University of Munster, Germany continues his course of lectures on "Solid Electrolytes - Ionic Conductors.

Thursday

Aug. 15, 10 a.m. 132 Baker Laboratory. Wolfgang Jeitschko, University of Munster, Germany continues his course of lectures on "Solid Electrolytes - Ionic Conductors.'

August 1985 SMTWTFS 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

#### Music

Thursday
Aug. 1, 7 p.m. Arts Quad. Dady Brothers
(Bluegrass and Irish folk music).

Sunday
Aug. 4, 8-11 p.m. Anabel Taylor Commons Coffeehouse. Bound for Glory, broadcast live on FM 93 (WVBR). Featuring Dan Duggan and the Casual String Band,

Tuesday
Aug. 6, 7 p.m. Arts Quad. "Horseflies at Sunset" (the Horseflies old-time string band).

### Religious Services

Catholic

Every Saturday, 5:00 p.m. Anabel Taylor Audi

Every Sunday, 10:00 a.m. Anabel Taylor Auditorium.

Sacrement of Reconciliation by appointment, call 256-4228

Episcopal (Angelican)
Every Sunday, 9:30 a.m. Anabel Taylor Chapel Jewish

Every Friday, 7:30 p.m. Anabel Taylor Court-yard, Founders Room rain site. (Conservative Shabbat Service).

Every Saturday, 9:15 a.m. Anabel Taylor Edwards Room. Shabbat Services (Orthodox).

Korean Church

Every Sunday, 3 p.m. Anabel Taylor Chapel.

Muslim

Monday-Thursday, 1 p.m. Anabel Taylor 218. Friday, 1 p.m. Anabel Taylor Edwards Room.

Hillel Office

Hillel Office will be open during the summer Monday to Friday, 11 a.m. to 2 p.m.

#### Seminars

Poultry Biology: "Acid-Base Homeostasis in Swine; A Nutritionist's Perspective," John Pa-tience, Poultry and Avian Sciences 4:30 p.m Thursday, Aug. 8, 300 Rice Hall.

Mechanical and Aerospace Engineering:

Robust Design for Impedance Control of Constrained Manipulators," Homayoon Kazerooni, MIT, 4:30 p.m. Monday, Aug. 5, 282 Grumman Hall.

Genetics and Development: "Low Homology Recombination in Bacteria," S. Dusko Ehrlich, Institut Jacques Monod, Universite Paris, 1 p.m. Friday, Aug. 2, 108 Bradfield.

Genetics and Development: "Transcriptional Regulation of Smermatogenesis-Specific Gene Lo cated on the Drosophila X and Y Chromosomes,' Ken Livak, E. I. DuPont de Nemours & Co., Wilmington, Del., 12:20 p.m. Tuesday, Aug. 6, 135 Emerson.

#### Theatre

Aug. 1-4 and 8-10, Stephen Sondheim's "A Little Night Music," 8:15 p.m., Risley Theatre, Tickets \$4.50, available at the door or call 256-

# Barton

There were seven cash thefts on campus for the period July 22-28 — one involving \$1,009.72 taken from a cash box in Cascadilla Hall sometime over the weekend — according to the morning reports of the Department of Public Safety.

In addition, a wallet with \$248 in cash was reported missing sometime over the weekend from a room on the fourth floor of Cascadilla Hall. Other cash thefts included from \$300 to \$400 taken from G-75 Olin chemistry research laboratory and \$395 taken from room in Clara Dickson Hall.

The cash thefts were monies taken from stolen or lost wallets at various locations on campus.

Some \$380 worth of ice cream was melted in a vending machine vandalized in Clara Dickson Hall. Campus Store reported various items, including cosmetics, jewelry, pens, and electronic items, amounting to \$278.27 were taken between 4

p.m. and 4:15 p.m. Friday, July 26.
One person was charged with driving while intoxicated on campus.

#### Cornell University

University Personnel Services Day Hall thaca, New York 14853 807/256-5226

Job Opportunities is a publication of lafting Services and is distributed each bursday through the Cornell Chronicle. Job Opportunities lists current acancies within the University's masternt with the University's manufacture to promotion from within. Immitment to promotion from within.

Immative action, and equal opportunity Applications for employment are available at Cornell University's employment office at East Hill Plaza at the intersection of Ellis Hollow Road and Judd Falls Road in Ithaca, from 9:00 a.m. to 12:00 noon. Monday through Friday. Applications can be submitted through the mail to University Personnel Services, Staffing Services, 160 Day Hall, Ithaca.

 $N,Y,\ 14853.$  For more information on jobs listed, contact Staffing Services (607) 256-5226.

Employee Transfer Applications:
Employees who wish to transfer to other jobs within the University should complete a separate Employee Transfer Application form for each position and submit them to Staffing Services.
Individuals with official University layoff status will be given preference in referrals.

referrals.

This listing is also available on CUINFO

Cornell University's computerized infomation service. For further CUINFO details, contact the Information and Referral Center at 256-6200 or Computer

New vacancies are listed for two weeks in Job Opportunities.

\*Asterisks identify jobs that were not listed last week

Full-time jobs are 39 hours per week unless otherwise indicated. Jobs listed as SO, U1 and U2 are represented by

'Asterisks identify jobs that were not listed last week

## Job Opportunities

Please Post

#### Administrative/Professional

The minimum salaries listed are for recruitment pur-oses only.

\*Position: Technical Consultant I
Department: Cornell Institute for Social and Economic
secarch (CISER)
Description: Provide computing and consulting and

Description: Provide computing and consulting supleaves arch (CISER)

Description: Provide computing and consulting supleaves assist in data base design, analysis, data managerleaves assist in data base design, analysis, data manageleaves as as as a data base design, analysis, data arlive. Work as part of a research support team.

Requirements: Bachelor's degree or equivalent relived. Master's degree preferred, or equivalent in social
sience. Mainframe and microcomputer data manageleaves as as as a data manageleaves a

Position: Administrative Manager I
Department: Floriculture & Ornamental Horticulture
Description: As Administrative Manager for the DePartment of Floriculture & Ornamental Horticulture,
College of Agriculture and Life Sciences, responsible to
the Department Chair for financial, personnel and facilities management of the Department. Supervises an AdAlinistrative Aide, an Accounts Assistant and five secrearial staff.
Requirements: Bachelon's degree account.

Arial staff.

Requirements: Bachelor's degree or equivalent. At east 5 years of progressively responsible experience in positions requiring knowledge of and activity in accounting, budget management, personnel administration and prostam management. Incumbent must be computer competent and manage department computerized accounting, personnel and management system. Please send cover letter and resume to Ralph D. Jones by August 15, 1985.

Minimum Starting Salary: \$13,625

Job Number: PA304

\*Position: Executive Staff Assistant Department: Office of Vice President of Finance & teasurer Description: Provide executive staff and administra

Department: Office of Vice President of Finance & Teasurer
Description: Provide executive staff and administrative import to the Vice President of Finance and Treasurer. Requires independent decision making and high level of son fidentiality. Assist in the research and preparation of Peports including compiling and reorganizing financial documents. Prepare correspondence, reports, memos, stc.; develop effective tracking and maintenance of all documents via manual filing systems and computerized systems; schedule and organize travel and accommodations meetings, conferences and special engagements; manage departmental accounts; handle inquires (telephone and in Person); mail; other projects as assigned.

Requirements: Bachelor's degree or equivalent experience. Minimum 5 to 7 years administrative or secretarial import experience. Knowledge of Cornell University preferred. Background in areas of banking, investment and other financial fields helpful. Experience in use of word Processing equipment and personal computers. Manageial, organizational and communication skills (verbal and written) essential. Ability to work independently. Please lend cover letter and resume to Esther L. Smith by Ausust 16, 1985.

Minimum Starting Salary: \$14,170
Job Number: PC309

\*Position: Applications Programmer I
Department: Cornell Institute for Social and Economic
Research (CISER)
Description: Management and processing of large comdeventual computers of the process of large comdeventual computers of the process of large comdeventual computers. Fulltime regular until August 14, 1986, continuation contintent upon funding.
Requirements: Bachelor's degree or equivalent; process
ler's degree preferred. Considerable experience with stadistical computing, including SPSS-X and SAS on mainframe and microcomputers. Experience with IBM 3081
and IBM PC—AT desirable. Please send cover letter and

\*Position: Administrative Supervisor II
Department: Circulation - Olin Library
Description: Responsible for management of Olin Library's lending service; supervise staff of 9 regular employees and the department's approximately 60 student employees; maintain liaison with night supervisors; design public service procedures; provide documentation in consultation with Supervisor for Administrative Services.

Other duties.
Requirements: Bachelor's degree or equivalent. Organizational and interpersonal skills. Considerable supervisory experience in a library. Excellent communication skills. Please send cover letter and resume to Michele Dr

aiss.

Minimum Starting Salary: \$14,170

Job Number: PC307

\*Position: Systems Programmer-Analyst III (Repost)
Department: Theory Center
Description: Under general supervision, be responsible
for system analysis, design, programming and documentation for a large variety of projects. Will be the major source of software support and technical leadership
for both users and other Theory Center Staff.
Requirements: Bachelor's degree or equivalent combination of education and experience. Master's degree or
equivalent preferred. Three to five years experience.
Strong technical and communications skills. Wide range
of programming experience utilizing many languages.
Considerable knowledge of the internal operations of operating systems, especially MVS. Familiarity with mainframe computer at Cornell preferred. Excellent writing
skills. Please send cover letter and resume to Cynthia
Smithbower.

Smithbower. Job Number: PT186

\*Position: Senior Accountant (Repost)
Department: Controller (Endowed Accounting)
Description: Serve as liaison between central accounting and all Enterprise and Service Units on accounting and systems matters. Monitor units' operations and provide information as requested by University management; responsible for Endowed Colleges plant fund accounting and University debt service payments; prepare University tax returns and portions of quarterly and annual financial reports; supervise staff of three.

Requirements: Bachelor's degree or equivalent in business or accounting. Minimum of 3 years professional accounting experience. Strong interpersonal skills and previous supervisory experience highly desirable. Familiarity with computerized financial systems is essential. Please send cover letter and resume to Esther L. Smith by August 9, 1985.

Job Number: PC288

Position: Director of Prospect Assessment Study -Development Officer III Department: University Development
Description: Direct a comprehensive national review of approximately 175,000 alumni and friends of Cornell University to identify new donor prospects and determine their giving potential. Identify and involve new volunteers in the prospect identification process and work closely with volunteer leaders to provide appropriate means of sharing information about the University's needs and aspirations.

pirations.

Requirements: Bachelor's degree or equivalent. Five years of fund raising experience, preferably in high education. Extensive experience in working with volunteers. Please send cover letter and resume to Ralph D. Jones by August 9, 1985.

Job Number: PA2910

Position: Counselor—Therapist II
Department: University Health Services
Description: Provide professional expertise in working
with a university population as a short-term therapist.
Crisis intervention, campus outreach, emergency coverage, group work, couple therapy, and applied clinical research will comprise the majority of duties. Ten month

search will comprise the majority of duties. Ten month appointment.

Requirements: Ph.D in clinical or counseling psychology from an American Psychological Association (APA) approved program, and completion of an approved APA internship required. University experience preferred.

Please send cover letter and resume to Ralph D. Jones by August 5, 1985.

Job Number: PA295

Position: Administrative Manager I
Department: Chemical Engineering
Description: Under the direction of the Director of the
School of Chemical Engineering, to be principal administrative officer for the nonacademic personnel; supervise
all record keeping; responsible for facilities and space assignments and the School's financial responsibilities.
Requirements: Bachelor's degree in science or engineering or equivalent experience. Three to five years in
college or university administration or related field required. Knowledge of accounting, personnel and office
management, academic procedures preferred. Please send
cover letter and resume to Ralph D. Jones by August 9,
1985.
Job Number: PA2911

Job Number: PA2911

Position: Student Development Specialist II
Department: Engineering Admissions
Description: Admissions and academic, career, and
personal counseling of undergraduates; participate in
broad range of office activities including recruiting applicants, admissions screening, conduct public and personal
admissions conferences, give academic and career advice.
Travel to meet the goals of the College; assist in coordinating admissions publications.
Requirements: Bachelor's degree or equivalent in a
technical field, preferably engineering; or Master's degree
or equivalent in counseling or related field with experience in industry or technical education. Demonstrated organizational, interpersonal, and communication (written
and oral) skills; public speaking ability. Please send cover
letter and resume to Ralph D. Jones by August 9, 1985.

Job Number: PA291

Position: Night Manager, Operations
Department: Statler Inn
Description: Responsible for the evening and night operations of Statler Inn and for general supervision of the operating and support functions, with particular attention to 'back of the house' operations. Monday - Friday, 3:00 - 11:30 p.m.; some weekends.
Requirements: Bachelor's degree required; additional coursework in hotel operations desired. Some hotel experience with at least one year supervisory experience; must have demonstrated ability to assume responsibility and exercise authority. Please send cover letter and resume to Ralph D. Jones.

Job Number: PA293

Position: Editor II
Department: Media Services
Description: Edit consumer and technical bulletins, annual reports, newspaper articles, admissions materials, and development brochures. Check all proof. Work closely with clients, designers, and production coordinator.
Requirements: Bachelor's degree or equivalent combination of education and experience. Excellent command of English, spelling, grammar, and punctuation. Minimum two years' editing experience. Familiarity with word processing useful. Please send cover letter and resume and editing samples to Esther L. Smith by August 9, 1985.

Job Number: PC298

Position: Admissions Counselor
Department: University Admissions
Description: Responsibilities include managing group
admissions conferences, coordinating group visitation
programs, serving as liaison with appropriate campus activities and student volunteers, and coordinating with
School and College admissions offices.
Requirements: Bachelor's of Arts degree. Excellent
public speaking, interpersonal, and organizational skills;
ability to write correctly, clearly, and concisely; experience as an undergraduate working in an admissions related position, such as an admissions assistant, tour
guide, or intern. This position will sometimes require evening and weekend work. Please send cover letter and resume to Ralph D. Jones by August 15, 1985.

Job Number: PA292

Position: Assistant Coach

Position: Assistant Coach
Department: Physical Education & Athletics
Description: Assist the head coach in preparation of
the men's intercollegiate lacrosse program. Duties include
coaching, recruiting of prospective student athletes and
other administrative duties as assigned. Eleven month po-

Requirements: Bachelor's degree; preferably in physical education. Previous experience in coaching lacrosse.

Please send cover letter and resume to Ralph D. Jones.

Minimum Starting Salary: \$14,170

Position: Development Assistant
Department: Laboratory of Ornithology
Description: Under general supervision, supervise support staff and provide coordination and execution of administrative aspects of projects and activities essential to
marketing the Laboratory of Ornithology's membership
program. Responsible for implementing the School's direct mail program.
Requirements: Bachelor's degree or equivalent experience. Two to three years related experience preferably at
Cornell. Strong analytical, communication (written and
oral), organizational, supervisory and interpersonal
skills. Knowledge of database for information systems required. Please send cover letter and resume to Ralph D.
Jones by August 9, 1985.
Job Number: PA296

Position: Assistant Regional Director
Department: Public Affairs Regional Office - NYC
Description: Assist the Director in the implementation
of the University's public affairs programs in development, alumni affairs, alumni secondary schools committees and college programs.
Requirements: Bachelor's degree, preferably from Cornell. Three to five years experience in public affairs related activities such as recruitment and training of volunteers is desirable. Please send cover letter and resume to
Ralph D. Jones by August 9, 1985.
Job Number: PA299

Position: Radio News Reporter—Announcer
Department: WHCU Radio
Description: Responsible for gathering, writing, rewriting and reporting radio news. Type own reports and
other material; must have use of automobile for local
meetings, etc.
Requirements: Bachelor's degree in communications or
related field preferred. Minimum two years experience as
a radio or TV news reporter required. Candidate should
have sufficient typing skills to quickly produce legible
copy. Available automobile and NYS driver's licence essential. Restricted FCC permit helpful. Must be available
and flexible as to hours and qualify via a line audition.
Please send cover letter and resume to J. Courtney Fletcher.

Position: Project Manager (Repost)
Department: School of Hotel Administration
Description: Reporting to the Director of Business and
Administrations, will develop, modify and maintain computer operations for the School and Statler Inn. Responsibilities include project development and implementation in addition to supervision of one programmer.
Requirements: Bachelor's degree in computer science or related field. At least three years relevant experience including project management and systems analysis.
Must have working knowledge of COBOL. Familiarity with the WANG VS system desirable. Knowledge of the Cornell accounting system helpful. Familiarity with file management, report utilities, database—telecommunications and word processing concepts preferred. Prior experience in a hotel environment preferred. Please send coverletter and resume to Cynthia Smithbower.

Job Number: PT132

Position: Assistant Director
Department: Computer Services (APS)
Description: Responsibilities include: Directing professional staff in designing and developing programs, maintaining existing systems and developing new systems; insuring proper operation and maintenance of all computer and data processing equipment; planning budgets and managing personnel activities and providing technical support and expertise as appropriate.

Requirements: Bachelor's degree with computer or business related courses or equivalent combination of education and experience. Master's degree highly desirable. Considerable experience in computer operations and—or applications or operating system development. Considerable administrative or supervisory experience, is necessary. Please send cover letter and resume to Ralph D. Jones.

Jones. Job Number: PA284

Position: Director of Student Aid Fund Raising Department: University Development Description: Senior fundraiser responsible for student—financial aid fundraising. Coordinates University wide financial aid fundraising initiatives seeking large individual gifts from individuals, corporations, and foundations.

dividual gifts from individuals, corporations, and dations.

Requirements: Bachelor's degree or equivalent. Five years of broad based development experience preferably in higher education. Knowledge of and ability to articulate contemporary financial aid issues at a major college or university. Please send cover letter and resume to Ralph D. Jones by August 9, 1985.

Job Number: PA289

Position: Student Development Specialist IV
Department: Minority Educational Affairs
Description: Serve as the Assistant Director of Minority Education Affairs office. Provide organizational, administrative and technical assistance to minority student organizations as they plan, develop, and implement cultural, educational, and social programs. Administer the departmental student employment program. Provide direct supervision for student support staff and indirect supervision over the student employees.

Requirements: Master's degree or equivalent combination of education and experience is necessary. Degree in student personnel administration, higher education administration, psychology, or sociology is desirable. A demonstrated knowledge of group dynamics, organizational psychology or humanistic education is essential. Please send cover letter and resume to Ralph D. Jones by August 15, 1985.

Job Number: PA2811

Position: Auditor II
Department: Auditor Office
Description: Under supervision of the University Auditor, perform audits within all areas of the University's fiscal operations including cash, investments, inventories, receivables, payables, payroll, grants and contracts and computer services. Evaluate internal controls and deter-

Continued on Page 6

### **Job Opportunities-**

Continued from Page 5.

mine compliance with University procedures. Draft re-ports outlining results of audits for key University admin istration. Provide direction and supervision to clerks or other audit personnel in the performance of some audit

other audit personner in the performance of some audit assignments. Requirements: Bachelor's degree in accounting. 2-3 years experience in public accounting or internal auditing. Please send cover letter and resume to Ralph D. Jones. Job Number: PA2814

Position: Grant & Contract Officer I
Department: Office of Sponsored Programs
Description: Responsible for reviewing, processing and administering proposals and resulting awards subject to review and approval of an Associate Director and negotiating research contracts.
Requirements: Bachelor's degree or equivalent or 3-4 years of equivalent work experience. Excellent interpersonal and communication (written and oral) skills; ability to work independently. Some traveling involved. Please send cover letter and resume to Ralph D. Jones by August 9, 1985.

Job Number: PA287

Position: Health Associate II
Department: University Health Services
Description: Using health assoc-physician approved
guidelines, provide primary health care to university students, faculty and staff members. Emphasis is placed on
continuity of care, health education, health maintenance
and preventive care.

Requirements: NYS RN—PA license and graduate of
an accredited NP—PA program required. Experience and
professional certification preferred. Please send cover letter and resume to Ralph D. Jones by August 9, 1985.
Job Number: PA2815

Position: Director, Northeast Regional Office
Department: Public Affairs Regional Offices Wellesley, Mass.
Description: Plan, organize and direct a comprehensive
regional Public Affairs program representing the University in its Alumni Affairs, Development, Public Relations
and Alumni Secondary Schools activities. Recruit, train
and manage an extensive alumni volunteer regional network in close coordination with the University's central
public affairs and college programs.
Requirements: Bachelor's degree required. 3-5 years of
experience in public affairs, development and—or alumni
relations in higher education or a closely related field.
Demonstrated managerial ability. Must have high initiative and self starting ability, good organizational skills,
and the ability to relate to a wide range of individuals.
Please send cover letter and resume to Ralph D. Jones.
Job Number: PA272

Position: Staff Architect
Department: Facilities Engineering
Description: Perform architectural design and drafting
services for University renovations. Consult, discuss, review and advise clients regarding construction design
plans and cost estimates. Independently undertake inhouse projects and assist on major projects.
Requirements: Bachelor of Architecture or equivalent.
3-5 years experience in building renovation designs. Organizational and interpersonal skills necessary. Excellent
oral and written communication skills required. Please
send cover letter and resume to Ralph D. Jones.
Job Number: PA271

Position: Physical Therapist (Repost)
Department: University Health Services
Description: Evaluate and treat orthopedic and sports
related problems. Responsible for planning and implementing physical therapy programs for referred patients.
Maintain appropriate records in compliance with ethical
and legal standards. Participate in in-service programs as
appropriate. Participate in ongoing projects.
Requirements: Bachelor's degree or equivalent. Registered Physical Therapist in New York State required. Certification by National Athletic Trainer's Association preferred. Please send cover letter and resume to Ralph D.
Jones.

Jones. Job Number: PA1913

Position: Campaign Manager (Repost)
Department: Johnson Graduate School of Manage-

ment
Description: Responsible for the day to day operation
of JGSM's capital fund raising plan and be principal liaison among JGSM, central University Development staff
and Campaigns' Steering Committee. Additional responsibilities will include planning, directing and executing the
overall coordination of campaign fund raising for JGSM,
preparing budgets, developing operating plans and fund
raising strategies

preparing budgets, developing operating plans and fund raising strategies.

Requirements: Bachelor's degree or equivalent is necessary. Candidates must have five years fund raising experience with specific capital campaign experience and experience with volunteer development. Please send cover letter and resume to Ralph D. Jones by August 3, 1985.

Job Number: PA038

#### Clerical

All applicants interested in positions requiring typing must take an official University test. Tests are given on Monday and Wednesday at 10:00 A.M. in Room 337, Statler Hall. Please contact Staffing Services for an ap-

\*Position: Administrative Aide, GR21
Department: History
Description: Handle administrative functions of History's graduate program. Assist the Graduate Faculty Representative; process fellowships and awards, applications and TA, GRA, RA appointments; answer inquires by mail and phone; act as liaison between the Graduate School and graduate students; other duties, especially for the Graduate Faculty Representative.

Requirements: Associate's degree or equivalent. Medium typing. Excellent organizational, interpersonal and

communication skills. Ability to work independently. Minimum 1 to 3 years experience. Minimum Starting Salary: \$12,968 Job Number: C3011

\*Position: Administrative Aide, GR20
Department: University Health Services
Description: Provide secretarial support to Clinical Director and Deputy Clinical Director, as well as Clinical staff. Recording secretary for Board on University Health; gather and record monthly statistics; type correspondence, etc.; answer phone; back up support on administrative floor when necessary.

Requirements: Associate's degree or equivalent. Heavy typing. Several years medical secretary training preferred. Experience in medical transcription (dictaphone). Knowledge of medical terminology. Strong organizational, interpersonal and communication skills. Must be able to deal with sensitive and confidential material.

Minimum Starting Salary: \$12,209
Job Number: C302

\*Position: Administrative Aide, GR20 Department: Johnson Graduate School of Manage-

Department: Johnson Graduate School of Management
Description: Provide administrative and secretarial support to the Associate Dean for Academic Affairs and work with the Dean's Executive Staff Assistant. Coordinate promotion reviews, faculty evaluations, course offerings, etc.; review and screen mail; draft and answer routine correspondence; type a variety of documents.

Requirements: Associate's degree or equivalent. Heavy typing. Minimum two to three years of office experience. Familiarity with higher education or business management preferred. Excellent oranizational, interpersonal and communication (written and oral) skills. Large volume of typing.

Minimum Starting Salary: \$12,209
Job Number: C308

\*Position: Secretary, GR20 (Repost)
Department: Public Affairs Regional Offices, New
York City (Off Campus)
Description: Type correspondence, forms, vouchers
and other materials; schedule appointments, maintain
event calendar and assist in meeting arrangements, assist
at public affairs events occasionally; interaction via
phone and in person with alumni. Monday - Friday, 35
hours a week.

hours a week.

Requirements: High school diploma or equivalent. Secretarial school desirable. Medium typing. At least two to three years secretarial experience. Excellent organizational, interpersonal and communication (written and oral) skills.

Minimum Starting Salary: \$12,209
Job Number: C208

\*Position: Secretary, GR19 (Repost)
Department: Career Center - Sage Hall
Description: Provide secretarial support for Special
Programs, such as Career Fair, on-campus recruiting,
registration, etc., arrange staff meetings and seminars—
workshops; compile and prepare office statistics; general
word processing of correspondence and reports. Other
duties as assigned.

word processing of correspondence and reports. Other duties as assigned.

Requirements: High school diploma or equivalent. Business or secretarial school desirable. Heavy typing. Word processing skills desirable. Previous work experience in a fast-paced office. Strong organizational, interpersonal and communication (written and oral) skills. Ability to work under pressure and with minimal supervision.

Minimum Starting Salary: \$11,570 Job Number: C2014

\*Position: Administrative Aide, GR19 (Repost)
Department: Career Center - Sage Hall
Description: Provide assistance to students using the
career library for job hunting and career planning. Assist
Library Coordinator in classifying, updating, and maintaining library resources; prepare publication materials
for Cornell 'Sun.'; assign daily tasks to work-study assistants; approximately 25% of position will involve general
word processing, typically during the summer months.
Requirements: Associate's degree or equivalent. Heavy
typing. Minimum one to three years related work experience preferred. Excellent organizational, interpersonal,
and communication (oral and written) skills. Enthusiasm
for working with students. Ability to work under pressure
at times in a fast-paced atmosphere. Word processing experience desired.

Minimum Starting Salary: \$11,570

Job Number: C2512

\*Position: Administrative Aide, GR19 Department: Operations Research & Industrial Engi-

neering
Description: Provide administrative and clerical sup-

Description: Provide administrative and clerical support to the School's undergraduate and graduate programs. Type; file; answer telephone; provide back up for other support staff. Other duties as assigned.

Requirements: High school diploma or equivalent.

Business or secretarial school preferred. Medium typing. Minimum one to two years secretarial experience. Willingness to learn IBM PC. Excellent interpersonal skills. Minimum Starting Salary: \$11,570

Job Number: C306

\*Position: Secretary, GR19
Department: Pomology
Description: Provide secretarial support for the Department Chairman, three faculty, and administrative supervisor. Organize meetings, maintain office supply inventory and department equipment inventory. Prepare payroll vouchers, verify and distribute payroll checks. Disburse accounts receivable information. Use of word processors (IBM PC) for manuscripts. Act as department receptionist. Other duties as assigned.
Requirements: High school diploma or equivalent. Business or secretarial school preferred. Heavy typing. PC coursework helpful. Minimum two years secretarial experience. IBM PC knowledge preferred. Excellent organizational, interpersonal and communication skills. Ability to work independently and maintain confidentiality.

ity. Minimum Starting Salary: \$11,570 Job Number: C309

\*Position: Accounts Assistant, GR19
Department: Controllers's (Accounting)
Description: Audit payment vouchers for adherence to
University regulations; resolve problems with vouchers
which do not adhere to University guidelines; advise University personnel of policies and procedures pertaining to
payments; compute moving allowances for prospective
Endowed College employees; prioritize payment vouchers
to assure that checks will be written and available at the
time required. time required.

time required.
Requirements: Associate's degree in accounting or equivalent preferred. Ability to work under pressure. Excellent communication skills.
Minimum Starting Salary: \$11,570
Job Number: C301

\*Position: Secretary, GR18
Department: Financial Aid
Description: Responsible for answering seven line
switchboard. Screen and direct calls to appropriate processing area and—or staff member; pick up mail twice daily; open and distribute; log in all scholarship checks received; direct checks to appropriate processing area.
Other duties as assigned.
Requirements: High school diploma or equivalent.
Light typing. Previous telephone experience essential.
Ability to work under extreme pressure along with a large
staff and a diverse student population.
Minimum Starting Salary: \$10,920
Job Number: C303

\*Position: Secretary, GR18
Department: Agricultural Economics
Description: Provide secretarial support for two teaching faculty members. Answer telephones; maintain calendars; assist in management of 4-5 courses; coordinating teaching assistants; keep class records; collect assignments; record grades; type class work and notes; responsible for handling routine matters generated by students who come in the office.
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Medium typing. Knowledge and—or willingness to learn IBM PC-XT and WordPerfect. Ability to oversee and coordinate activities of 10-15 teaching assistants. Strong organizational and interpersonal skills.
Minimum Starting Salary: \$10,500
Job Number: C3019

Minimum Starting Salary: \$10,500 Job Number: C3019

\*Position: Word Processor Operator, GR18 Department: Johnson Graduate School of Manage-

Department: Johnson Graduate School of Management
Description: Provide administrative word processing support to the Johnson Graduate School of Management. Responsible for data entry of personnel records, Master Calendar, accounting and budgeting functions for the Business Office. Maintain records on IBM XT or PC.
Requirements: High school diploma or equivalent. Business or secretarial school desirable. Heavy typing. Fast, accurate typist. Familiarity with LOTUS and computer hardware desirable. Minimum one to three years secretarial and office experience.
Minimum Starting Salary: \$10,920
Job Number: C304

\*Position: Senior Circulation-Reserve Assistant, GR18
Department: Circulation - Olin Library
Description: Work at Circulation Desk, answer questions about policies and procedures; interpret circulation policy; assist in typing and processing book replacement bills; assist with ongoing student training. Other duties as assigned. Some evening and—or weekend hours.
Requirements: Associate's degree or equivalent. Light typing. Organizational ability. Aptitude for record keeping. Ability to work well with variety of people and under pressure. Previous library experience desirable.
Minimum Starting Salary: \$10,920
Job Number: C3022

\*Position: Senior Circulation-Reserve Assistant, GR18 Department: Uris Library
Description: Under direction of Circulation Supervisor hire, train, supervise, schedule and evaluate student assistants; responsible for pre-order reserve searching and a variety of clerical duties; work at service desks; assist with reserve operations as needed; in charge of circulation section in absence of supervisor. Other duties as assigned.
Requirements: Associate's degree or equivalent. Light typing. Ability to work well with variety of people. Good organizational ability. Aptitude for technical processing. Ability to work under pressure. Good supervisory abilities.

ties. Minimum Starting Salary: \$10,920 Job Number: C3023

\*Position: Editorial Assistant, GR18
Department: University Press
Description: Act as assistant to acquisitions editor responsible for acquisition, development and maintenance of scholarly books; type; file; answer phones. Other duties as assigned. Two-year renewable appointment.
Requirements: Associate's degree or equivalent preferred. Heavy typing. Some clerical or secretarial experience. Prior experience with book publishing helpful.
Minimum Starting Salary: \$10,920
Job Number: C305

\*Position: Secretary, GR18
Department: Student Employment Office - Cornell
Tradition
Description: Maintain records, files and on-line, for
the Cornell Tradition and Off-Campus Job Location and
Development. Provide information on these programs to
the public; oversee and train student employees; provide
secretarial support for the Assistant Directors.
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Medium typing.
Minimum one to three years experience. Experience with
IBM displaywriter and—or computer terminal preferred.
Good interpersonal and communication (written and
oral) skills.
Minimum Starting Salary: \$10,920

Minimum Starting Salary: \$10,920 Job Number: C3014

\*Position: Secretary, GR18
Department: Human Development & Family Studies
Description: Secretary to approximately 5 faculty

members. Heavy typing of correspondence, articles and class meterials; phone coverage; travel arrangements and appointment scheduling.

Requirements: High school diploma or equivalent. Business or secretarial school desirable. Medium typing-Strong typing skills. Ability to work under pressure. Experience with word processing desirable. Excellent organizational, interpersonal and communication (written and oral) skills.

Minimum Starting Salary: \$10,500
Job Number: C3013

\*Position: Secretary, GR18
Department: Office of the Assemblies
Description: Type and distribute minutes and agendas
for the three Assemblies; type and distribute correspondence for Supervisor and Assembly Chairpersons; arrange meetings; maintain office files; prepare payroll and
other vouchers; oversee student clerks. 10 month posi-

tion.
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Heavy typing.
Previous clerical experience. Knowledge of office machines. Knowledge of IBM PC and word processing helpful. Good organizational and interpersonal skills essential. Ability to work quickly and accurately in a fast paced

environment.

Minimum Starting Salary: \$10,920

Job Number: C3016

\*Position: Secretary, GR18
Department: Economics
Description: Type and file classwork, correspondence, and research manuscripts for 2 to 3 professors; answer phones; arrange travel and meetings; handle mail. Other duties as assigned. Full-time, regular appointment until June 30, 1986.

June 30, 1986.

Requirements: High school diploma. Business or secretarial school desirable. Heavy typing. Minimum 1 to 3 years experience. Technical typing and Micom word processing skills preferred. Excellent organizational, interpersonal and communication skills.

Minimum Starting Salary: \$10,920

Job Number: C3025

\*Position: Secretary, GR18
Department: Human Development Family Studies
Description: Secretary to approximately 5 faculty
members. Duties include: heavy typing of correspondence, articles and class materials, phone coverage, travel
arrangements and appointment scheduling.
Requirements: High school diploma or equivalent. Medium typing. Strong typing skills. Ability to work under
pressure. Experience with word processing desirable. Excellent organizational, interpersonal and communication
(written and oral) skills.
Minimum Starting Salary: \$10,500
Job Number: C224

\*Position: Secretary, GR18
Department: Division of Nutritional Sciences
Description: Provide secretarial support for 3 professors involved in teaching and research. Type class material, reports, correspondence, manuscripts for publication answer telephone; schedule appointments; file; copy.
Other duties as assigned.
Requirements: High school diploma or equivalent. Business or secretarial school desirable. Medium typing. Accurate typing and good proofreading skills important. Ability to work with faculty, staff and students. Knowledge or willingness to learn word processor.
Minimum Starting Salary: \$10,500
Job Number: C307

\*Position: Records Assistant, GR16
Department: Serials - Olin Library
Description: Check-in, claim and inventory for designated section of Kardex; assist with approval of serial invoices for payment and records payment information on serial records.

Requirements: High school diploma or equivalent.
Light typing. Some clerical experience helpful. Ability to perform detailed work accurately.

Minimum Starting Salary: \$9,874
Job Number: C3021

Position: Research Aide, GR21
Department: University Development
Description: Perform both basic and sophisticated research on corporate, private, and family foundations in support of Cornell's Corporate Development and Foundation Relations programs. Analyze and compile information; work with other research staff; maintain files.
Requirements: Bachelor's degree or equivalent. Light typing. Knowledge of basic expository research methods. Excellent communication and writing skills. Experienced with library procedures. Knowledge of Cornell very helpful.

Minimum Starting Salary: \$12,968
Job Number: C2925

Position: Administrative Aide, GR21
Department: Unions and Activities - Cornell Cinema
Description: Accounts, secretarial and receptionist support for Cornell Cinema. Pay bills; produce financial reports; handle student payroll; maintain sales records and file; handle all routine office work.

Requirements: Associate's degree or equivalent. Medium typing. Bookkeeping, (experienced with endowed accounting procedures) preferred. Excellent organizational skills. Ability to compose letters. Experience working with students and the public. Computer skills and interest in cinema helpful.

Minimum Starting Salary: \$12,968
Job Number: C2927

Position: Accounts Assistant, GR21
Department: A.R. Mann Library
Description: Handle all the income and disbursements and keeps account records for the Library budget. Responsible for payroll, billings, fund transfers; type vouchers; vendor relations; cash register receipts; order supplies; carry out a wide variety of general office procedures.
Requirements: Associate's degree in accounting or equivalent. Medium typing. Excellent communication (oral) skills. Substantial general office and accounting ex-

Perience essential. Microcomputer experience desirable, Ability to work under pressure and to meet deadlines. Fa-miliarity with Cornell accounting system highly desirable. Minimum Starting Salary: \$12,968 Job Number: C2936

Position: Administrative Aide, GR20
Department: College Public Affairs Office - College of Architecture, Art and Planning
Description: Provide secretarial support to the Director of External Affairs. Record and acknowledge gifts; main-lain computerized list of alumni; monitor accounts; correspondence; travel arrangements; assist in planning of Special functions; assign work to and oversee student employees hired for receptions and meetings.
Requirements; Associate's degree or equivalent. Medium typing. Minimum 3 to 5 years experience, preferably at Cornell. Excellent organizational, administrative, interpersonal and communication skills. Experience with Xerox Memorywriter and IBM 3270 helpful.
Minimum Starting Salary: \$12,209
Job Number: C2934

Position: Accounts Assistant, GR20
Department: Civil & Environmental Engineering
Description: Oversee all general, government and industrial accounts and subaccounts for the School of Civil & Environmental Engineering. Type requisitions, payment of vouchers, telephone and miscellaneous billings; handle travel vouchers; reconcile operating statements and take trial balances; maintain School inventory; assist in budget preparation and in computerized undergraduate student record system; process payroll.
Requirements: Associate's degree or equivalent preferred. Light typing. Accounting (Cornell accounting system experience desirable). Use of microcomputers. Familarity with engineering equipment and costs. Good organizational and interpersonal skills.
Minimum Starting Salary: \$12,209
Job Number: C298

Position: Secretary, GR20 (Repost)
Department: Unions and Activities
Description: Provide administrative and secretarial
support to the Director, Assistant Director for programs
and board members of Willard Straight Hall. Extensive
sontact with students; supervise student employees; type;
receptionist and operational responsibilities.
Requirements: Associate's degree or equivalent. Heavy
lyping. Minimum two to four years secretarial experience
required. Must be adept in typing skills and copying manames. Shorthand and use of word processors are prefetred. An excellent command of the English language and
astructure is required. Excellent interpersonal and comnunication skills.

Minimum Starting Salary: \$12,209
Job Number: C266

Position: Administrative Aide, GR19
Department: College Public Affairs Offices - College
of Arts and Sciences
Description: Provide secretarial and administrative
upport for the Director, Associate and Assistant Director of the Office of Public Affairs. Type correspondence;
travel arrangements; manage filing systems; gift acknowledgments; assistance in planning public affairs events;
maintenance of supply inventory.
Requirements: Associate's degree or equivalent. Mediant typing. Minimum 3 to 5 years secretarial experience
mecessary. Experience with word processing equipment is
ecessary. Excellent organizational, interpersonal and
sommunication skills.
Minimum Starting Salary: \$11,570
Job Number: C2935

Position: Accounts Assistant, GR19
Department: CALS Office for Research
Description: Assist the Accounts Coordinator and
Grants and Contracts Coordinator with various accounts
and reporting responsibilities. Prepare college and govand reporting responsibilities. Prepare college and govand reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Requirements: Associate's degree in accounting or
and reporting responsibilities. Prepare college and govand reporting repor

Position: Secretary, GR19
Department: Center for International Studies
Description: Transcription and production of correless oversee student employees; answer phones. Other
less as assigned.
Requirements: Associate's degree or equivalent. Heavy
ling. Minimum I to 3 years experience. Knowledge of
less computers, transcription machines, and electrolettypewriters helpful.
Minimum Starting Salary: \$11,570
Job Number: C2928

Position: Personnel Assistant, GR18
Department: Personnel Services
Description: Perform the duties associated with the
entral Employee Registration Program (CER), Group
ife Insurance Plan, and Voluntary Accidental Death
and Dismemberment (VADD) Plan, Nonexempt Retiretent Plan, Cornell University Retirement Plan and Tax
efferred Plan. Handle phones and personal contacts with
apployees and University Administration; input informain into the computer; keep records; review and compile
attistical information. Handle special projects as asassembly.

Requirements: High school diploma or equivalent. Melium typing. I to 3 years of experience, preferably Uni

Position: Secretary, GR18
Department: University Development
Description: Provide secretarial support to Assistant
Director of Cornell Fund and Administrative Aide to Disector of Cornell Fund. Type correspondence; organize
hallings; make arrangements for travel and for special

event meetings; some research and recordkeeping; schedule appointments.

Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Medium typing.
Excellent organizational and interpersonal skills. Good written and oral skills. Minimum 1 to 3 years experience.

Minimum Starting Salary: \$10,920

Job Number: C2919

Position: Secretary, GR18
Department: Theoretical & Applied Mechanics
Description: Provide secretarial and receptionist support for the main office. Type manuscripts, proposals, correspondence, and course materials; photocopy; course registration; sort and post mail for several faculty. Other duties as assigned.

Requirements: High school diploma or equivalent. Business or secretarial school desirable. Heavy typing. Technical typing (equations) and word processing (Xerox 860) skills essential. IBM PC experience helpful. Minimum I to 3 years experience. Excellent organizational, interpersonal and communication (written and oral) skills. Minimum Starting Salary: \$10,920
Job Number: C2918

Position: Secretary, GR18
Department: Chemistry
Description: Provide secretarial support for Department Office. Act as receptionist for telephone calls and visitors; perform typing and word processing as needed for Chairman and Professors; act as secretary to Executive Director; arrange meetings; prepare and distribute meeting notices; maintain filing system. Other duties as required.

required.

Requirements: High school diploma or equivalent Requirements: High school diploma or equivalent. Business or secretarial school desirable. Medium typing. Minimum 1 to three years experience in secretarial position dealing with telephone and personal contacts with public. Experience in working with confidential materials. Word processing skills helpful, not necessary.

Minimum Starting Salary: \$10,920

Job Number: C2916

Position: Secretary GR18
Department: Mathematics
Description: Type highly technical mathematical manuscripts, class materials, exams, publications and correspondence; handle special projects as assigned.
Requirements: High school diploma or equivalent. Business or secretarial school desirable. Heavy typing.
Minimum 1 to 3 years secretarial experience. Knowledge and—or willingness to learn word processor and TRIAD using microcomputers. Ability to work in a complex, active environment. Strong organizational, interpersonal and communication skills.

Minimum Starting Salary: \$10,920
Job Number: C294

Position: Senior Records Assistant, GR18
Department: Catalog Department - Olin Library
Description: Process material withdrawn from collections and adjust central records; function as lead filer and inputter including insuring that appropriate cards are pulled and updated; forward books; train and provide support to new filers and inputters; type bibliographic and authority records or input into data base after searching; sort, alphabetize and file cards in card catalogs. Other duties as assigned.

Requirements: Associate's degree or equivalent. Medium typing. Ability to do detailed work accurately. Good interpersonal skills. Working knowledge of RLIN system and ALA filing rules.

Minimum Starting Salary: \$10,920
Job Number: C291

Position: Senior Records Assistant, GR18
Department: Catalog - Olin Library
Description: Edit and upgrade machine readable bibliographic and authority records in RLIN system. Search
to verify catalog information; determine correct holdings
information and make correction to RLIN records; prepare photocopies of catalog cards, other duties as assigned. Full time, regular until December 31, 1986.
Requirements: Associate's degree or equivalent. Light
typing. Ability to do detailed work accurately. Working
knowledge of RLIN cataloging desirable. Good organizational, interpersonal and communication skills.
Minimum Starting Salary: \$10,920
Job Number: C293

Position: Senior Records Assistant, GR18
Department: Catalog - Olin Library
Description: Edit and upgrade machine readable bibliographic and authority records in RLIN system. Search
to verify catalog information; determine correct holdings
information and make correction to RLIN records; prepare photocopies of catalog cards, other duties as assigned. Full time, regular until December 31, 1986.
Requirements: Associate's degree or equivalent. Light
typing. Ability to do detailed work accurately. Working
knowledge of RLIN cataloging desirable. Good organizational, interpersonal and communication skills.
Minimum Starting Salary: \$10,920
Job Number: C292

Job Number: C292

Position: Word Processing Operator, GR18
Department: Plant Pathology, Geneva (Off-Campus)
Description: Type correspondence, reports, manuscripts, grant proposals, tables and charts; assist occasionally with the payroll and business operations; answer the telephone and record messages; handle reservations for the conference and seminar rooms, travel plans and staff sign-out listing; maintain updated publications lists, faculty resumes, current reprint file and computer files of mailing lists, and process reprint requests.

Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Heavy typing. Knowledge of word processing desirable. Familiarity with computer terminals (CRT and printer), dictaphone and copy machines. Driver's license. Excellent typing ability and knowledge of English grammar, spelling and vocabulary. Ability to type accurately from handwritten material. Ability to prioritize and organize work with little supervision.

pervision.
Minimum Starting Salary: \$10,500
Job Number: C2921

Position: Office Assistant, GR18

Department: Law School

Department: Law School
Description: Provide receptionist and secretarial support for office of student services. Channel all traffic (students, faculty, telephone inquiries); handle course registration and evaluations; exam processing; grade reporting; responsible for building keys; filing; mailings; general correspondence.

Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Medium typing. Knowledge of IBM PC or desire to learn. Excellent organizational, interpersonal, and communication skills. Ability to interact wih faculty, staff and students. high level of confidentiality.

Minimum Starting Salary: \$10,920
Job Number: C2937

Position: Secretary, GR18

Position: Secretary, GR18
Department: Theory Center
Description: Provide secretarial support to Theory
Center Executive staff. Type; file; answer telephone; handle mail and travel arrangements. Other duties as assigned.
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Minimum 1 to 3 years office experience. Excellent organizational, interpersonal and communications skills. Familiarity with PC's, UNIX desirable.
Minimum Starting Salary: \$10,920
Job Number: C2931

Position: Senior Records Assistant, GR18
Department: Hotel Administration
Description: Supervise all technical processing, interfacing with Olin Library Technical Services which includes orders for monographs, serials, receiving same; bindery prep., filing card or supervising same; compiling lists on microprocessor requiring bibliographic control, but not central; backup Circulation—Reserve processing. File periodicals on shelves. Full time, regular position; may require irregular hours.
Requirements: Associate's degree or equivalent. Medium typing. Technical processing library experience necessary.
Minimum Starting Salary: \$10,920
Job Number: C2917

Position: Accounts Assistant, GR18
Department: Controller's (Accounting)
Description: Responsible for accounting transactions between the endowed and statutory colleges including a reconciliation of the monthly activity. Coordinate monthly accounting statement mailing; deal with questions from outside departments on accounting procedures. Other accounting duties as assigned.
Requirements: Associate's degree in business or accounting or equivalent preferred. 1-2 years accounting experience. Ability to use adding machines, communicate with the public, and problem solving. Familiarity with personal computers helpful.

Minimum Starting Salary: \$10,920
Job Number: C2924

Position: Office Assistant, GR17
Department: Art Department
Description: Act as office receptionist and provide assistance to administrative aide. Answer phones; type; file; photocopy; distribute mail to all department faculty; assist in maintaining all student files; schedule models for art classes.

art classes.

Requirements: High school diploma or equivalent, Medium typing. Knowledge of MacIntosh helpful. Some office experience. Good organizational and interpersonal

skills. Minimum Starting Salary: \$10,366 Job Number: C2920

Position: Office Assistant, GR17
Department: Shoals Marine Laboratory
Description: Receive and make proper disposition of
telephone calls and inquiries by phone or walk-ins; open
and process daily mail and respond to requests for information; word processing; provide support to Director
and other office staff as needed. Other duties as assigned.
Requirements: High school diploma or equivalent. Medium typing. Good organizational skills. Ability to work
under pressure with frequent interruptions. Word processing skills and academic office experience desirable.
Minimum Starting Salary: \$10,366
Job Number: C2932

Position: Secretary, GR17
Department: Center for International Studies
Description: Provide support for CIS programs and
administrative manager. Answer telephone; type correspondence; maintain files. Other duties as assigned.
Requirements: High school diploma or equivalent. Medium typing. Minimum I to 2 years experience. Knowledge of personal computers helpful.
Minimum Starting Salary: \$10,366
Job Number: C2923

Position: Office Assistant, GR16

Position: Office Assistant, CR10
Department: Engineering Admissions
Description: Answer telephone; greet visitors; arrange interviews; open and distribute mail; respond to application and information requests; maintain conference schedule; prepare and mail follow-up confirmation letters; make travel arrangements; handle miscellaneous low volume typed correspondence; coordinate staff calandars.

endars.
Requirements: High school diploma or equivalent. Medium typing. Minimum 1 to 3 years experience. Sme knowledge of the University helpful. Excellent public relation (in person and phone) skills.
Minimum Starting Salary: \$9,874
Job Number: C296

#### **General Service**

Position: Maintenance Mechanic, SO23 Department: Statler Inn - Endowed
Description: Perform electrical, mechanical, plumbing
and general repairs in Statler Hall. Learn auditorium
functions. Occasional work outside. Frequent shift

changes, including weekends. Perform locksmith work.

Monday - Friday, 2:30 p.m. -11:00 p.m.

Requirements: High school diploma or equivalent;
some trade school training preferred. Minimum of 3 years
experience in at least two skilled areas; auditorium lighting skills desired; locksmithing and air conditioning and
refrigeration skills.

Minimum Starting Salary: \$6.61—hour Job Number: S3011

\*Position: Field Assistant, GR19
Department: Pomology - Sodus, NY
Description: Responsible for independently pruning, cultivating, picking, grafting, budding, equipment repairs, maintaining spray records on a day-by-day basis. Monday -Friday, 8:00 - 12:00, 1:00 - 5:00.
Requirements: High school diploma or equivalent. NYS pesticide applicator license. Class III drivers license. Training in pruning trees, spraying and handling spray materials, equipment use and maintenance.
Minimum Starting Salary: \$11,125
Job Number: S3010

\*Position: Milk Plant Worker, SO18
Department: Food Science - Statutory
Description: Serve as swing shift driver for the delivery
route and farm milk pick-ups. Assist in packaging and—
or operate some packaging equipment for dairy products
produced in the plant. Also provide assistance in the
cleaning and reassembly of equipment and bulk storage
units and in the handling of supplies for the operation.
Tuesday - Saturday, 6:30 - 3:00.

Requirements: High school diploma or equivalent.
Class III license and receiver's license. Ability to work
with numbers. Six month experience as Route delivery
driver or one year in milk plant operation.

Minimum Starting Salary: \$5:41—hour
Job Number: S308

\*Position: Dairy Worker, SO18
Department: Animal Science - Statutory
Description: Milk, feed and general care of dairy animals and facility where housed. Feed and care for calves when necessary. Work weekends as required. Five days a week; 11:00 p.m. - 7:30 a.m.
Requirements: High school diploma or equivalent or adequate work experience. At least Class V driver's license. 2 to 5 years directly related experience. Able to lift 100 lbs.
Minimum Starting Salary: \$5.41—hour

Minimum Starting Salary: \$5.41—hour Job Number: \$309

\*Position: Short Order Cook, SO18 (Repost)
Department: Cornell Dining - Endowed
Description: Cooks to order breakfast, lunch and dinner items. Assist with other food preparation as needed.
Fast paced.

rast paced.

Requirements: Six months experience in the food service industry. Ability to prepare a variety of foods working under pressure. Familiarity with cooking equipment.

Minimum Starting Salary: \$4.98—hour
Job Number: SO74

\*Position: Food Service Worker, SO17
Department: Cornell Dining - Endowed
Description: Prepare and present large variety of cold
foods including meats, salads, vegetables and deserts.
Requirements: High school diploma or equivalent.
Knowledge of cold food preparation. Familiarity with
kitchen equipment preferred. Some experience in food
service industry.
Minimum Starting Salary: \$4.69—hour
Job Number: S304

\*Position: Food Service Worker, SO17
Department: Cornell Dining - Endowed
Description: Plan, prepare and present large variety of
cold foods including meats, salads, vegetables and deserts. Variable schedule, 40 hours a week.
Requirements: High school diploma or equivalent.
Knowledge of cold food preparation. Familiarity with
kitchen equipment preferred. Some experience in food
servise industry.
Minimum Starting Salary: \$4.69—hour
Job Number: S306

\*Position: Food Service Worker, SO16
Department: Cornell Dining - Endowed
Description: Prepare and serve assigned food items, ensure that sanitary procedures and standards are maintained. Operate slicer and food chopper and other duties

Requirements: High school diploma or equivalent.
Knowledge of food preparation and presentation. Some related experience.
Minimum Starting Salary: \$4.47—hour
Job Number: S301

\*Position: Custodian, SO16
Department: Cornell Dining - Endowed
Description: Provide general maintenance and custodial care of buildings and ground in immediate vicinity of assigned area.

Requirements: Ability to use a variety of heavy power operated equipment, blimb an 8' ladder and lift 50 lbs.
Minimum Starting Salary: \$4.47—hour
Job Number: S302

\*Position: Dish Machine Operator, SO16 (Repost)
Department: Cornell Dining - Endowed
Description: Under direct supervision of management
operate dish machine to wash dishes and pots and pans.
Requirements: High school diploma or equivalent. Familiarity with dishwashing equipment and proper use of
cleaning agents. Ability to lift 30 lbs. and stand for long
periods of time.
Minimum Starting Salary: \$4.47—hour
Job Number: S111

\*Position: Cashier, GR15
Department: Cornell Dining
Description: Operate electronic cash register. Handle
cash and charge transactions with customers. Monday Friday, 40 hours per week.
Requirements: High school diploma or equivalent.

Continued on Page 8.

## Job Opportunities

Continued from Page 7.

Must be able to work under pressure and maintain speed and accuracy. Experience in cashiering and basic accounting principles preferred.

Minimum Starting Salary: \$9,403

Job Number: S307

\*Position: Food Service Worker, SO14
Department: Cornell Dining - Endowed
Description: Set up, display and serve various food
items to customers from behind the counter. Stock serving line with supplies. Help kitchen staff as needed.
Requirements: High school diplomā or equivalent.
Good customer relations. Knowledge of food handling
preferred.
Minimum Starting Salary: \$4.05—hour
Job Number: S303

\*Position: Food Service Worker, SO14
Department: Cornell Dining - Endowed
Description: Set up, display and serve various food
description: Set up, display and serve various food
items to customers from behind the counter. Stock serving line with supplies. Help kitchen staff as needed.
Requirements: High school diploma or equivalent.
Knowledge of food handling preferred. Good customer

Minimum Starting Salary: \$4.05—hour Job Number: S305

\*Position: Food Service Worker, SO14 (Repost)
Department: Cornell Dining - Endowed
Description: Check co-op dining cards for validity as
members enter dining areas, make sale transactions with
guests either by cash or credit cards.
Requirements: High school diploma or equivalent.
Good customer relations, basic arithmetic ability.
Minimum Starting Salary: \$4.05—hour
Job Number: SO84

Position: University Service Officer, CUSEU, Grade 2, GR21

GR21

Department: Public Safety
Description: Responsibilities include prevention and detection of criminal behavior; external and internal patrol of University property within his—her area for fire, safety and crime hazards; enforcement of parking regulations occurring on the property of Cornell University.
Requirements: High school diploma or equivalent.
Further formal education, training and—or experience in the law enforcement field preferred. Satisfactory completion of basic University Service Officer training. Knowledge of Cornell University rules and regulations; U.S. citzenship; eyesight 20—40 corrected to 20—20; no record of convictions other than minor traffic infractions; NYS driver's license; ability to obtain a NYS pistol permit within 90 days of employment. Must pass physical examination.

Minimum Starting Salary: \$6.06—hour Job Number: S292

#### Technical

Outside applicants for technical positions should submit an employment application, resume, transcripts and a list of laboratory techniques and equipment, or computer languages and hardware with which you are familiar. This information will be kept active for six months. For each position that you are qualified and wish to be a candidate for, submit a cover letter, including position title, department and job number, to Cynthia Smithbower. Current Cornell employees should submit an employee transfer application, resume and cover letter. Outside applicants with training and—or experience in the following areas are encouraged to apply: biochemistry, chemistry, microbiology, electronics, physics and licensed animal health technicians.

\*Position: Technician, GR22 Department: Johnson Graduate School of Manage-

ment
Description: Under the direction of the Manager for
Academic Computing provide audio-visual services, do
AV and computer equipment installation, computer communications wiring, and AV and computer equipment re-

pair.
Requirements: Associate's degree or equivalent in electronics or related field. Some background in digital and analog electronics, equipment assembly, trouble shooting and repair. Experience with microcomputers, AV equipment, modems, data communications networks desirable. Strong interpersonal skills and service orientation.
Minimum Starting Salary: \$13,667
Job Number: T301

\*Position: Technician, GR20 Department: Clinical Sciences Description: Extract and purify bacterial cell wall anti-Description: Extract and purify bacterial cell wall antigens. Perform blastogenesis tests on leukocytes and various serological tests including ELISA. Assist in laboratory animal studies, especially in processing of tissues
for quantitative bacteriology.

Requirements: Bachelor's degree or equivalent with basic coursework in chemistry, biochemistry, microbiology
and immunology preferred. Laboratory experience in microbiology and immunology highly desirable.

Minimum Starting Salary: \$11,739

Job Number: T304

\*Position: Technician, GR20
Department: Veterinary Pathology
Description: Prepare slides for microscopic examination to include embedding and cutting of tissue, routine and special staining of slides, plus all other duties associated with the departmental Histology Laboratory.
Requirements: Associate's degree or equivalent in Histology Medical technology or Animal Science with coursework in Histology; HT (ASCP) certification preferred. One year experience in a Histology Laboratory. Knowledge of some special staining techniques; must be proficient in use of microtome.

Minimum Starting Salary: \$11,739
Job Number: T306

Position: Technician, GR19

\*Position: Technician, GR19
Department: Pomology
Description: Conduct experiments in plant biochemistry, chemistry and physiology under direct supervision of immediate supervisor. Use chromatographic and spectrophotometric equipment for chemical and biochemical analysis; compile data; care for greenhouse plants; some field treatments and sample collecting, Yearly appointment contingent upon funding.

Requirments: Bachelor's degree or equivalent in biology or related field with coursework in chemistry or math preferred. Ability to safely handle laboratory chemicals and pesticides; experience in greenhouse plant care.

Minimum Starting Salary: \$11,125
Job Number T307

Job Number T307

\*Position: Technician, GR18

Department: Food Science & Technology, Geneva, NY
Description: Perform biochemical and microbiological
experiments. Grow and harvest microbial cells; analyze
ruptured cells for various components under supervision
of professor.

Requirements: Bachelor's degree or equivalent in
chemistry or biochemistry. Please send cover letter, transcripts and references to MRS. Charie Hibbard, Personnel Associate, New York State Agricultural Experiment
Station, Food Science and Technology, Geneva, NY
14456.

Minimum Starting Salary: \$10,500
Job Number: T305

Position: Research Equipment Technician, GR24
Department: Food Science
Description: Under general direction from faculty and researchers, design, manufacture, test and modify research equipment.
Requirements: Associate's degree, vocational training or equivalent experience. Basic understanding of chemistry, physics and math required. Three years experience including welding and metal working, woodworking, fabrication, machining, electronic and mechanical skills necessary.
Minimum Starting Salary: \$14,779
Job Number: T293

Position: Technician, GR20
Department: Floriculture & Ornamental Horticulture
Description: Conduct field and greenhouse experiments, including application of treatment materials; collect data on experiments; conduct library research; plan and implement schedules for mowing, irrigation, fertilization and maintenance of plants. One year appointment.
Requirements: Bachelor's degree in plant science or related field or Associate's degree in plant science with 2 years experience. NYS Pesticide Applications license or ability to obtain a license within 2 months required. Some related experience preferred. Some lifting ability necessary (e.g. bag of fertilizer). Ability to operate mowing equipment and pesticide application equipment necessary. Apply by August 9, 1985.
Minimum Starting Salary: \$11,739
Job Number: T292

Position: Technician, GR24 (Repost)
Department: Diagnostic Laboratory
Description: Manage and supervise technical operations of Mycobateriology laboratory and the Johnes control program. Perform and supervise research techniques
and procedures for the isolation, identification and serological detection of Mycobacterium paratuberculosis
(Johnes).
Requirements: Bachelor's degree in microbiology or re-

(Johnes).

Requirements: Bachelor's degree in microbiology or related field; Master's degree preferred. Must have a NYS drivers license. Three to five years laboratory and supervisory experience. Experience with DNA hybridization, Enzyme linked Immunosorbent Assay, tuberculosis culture techniques, aerobic—anaerobic bacteriology, mycology and agar gel immunodiffusion and fluorescent antibody techniques.

Minimum Starting Salary: \$14,779

Job Number: T277

#### Part-time

\*Position: Secretary, GR18
Department: Cornell Institute for Social and Economic Research (CISER)
Description: Provide secretarial support for large NIH research grant. Type correspondence, manuscripts, tablés, etc.; answer phones; arrange meetings and travel. Some library research. Other duties as assigned. Parttime, regular until August 14, 1986; renewal contingent on funding. Monday - Friday, 29.25 hours per week.
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Heavy typing.
Heavy volume of typing, accuracy important. Knowledge of word processing highly preferable, and IBM PC (willing to train). Ability to work with little or no supervision.
Minimum I to 3 years experience.
Minimum Starting Salary: \$10,920—annual equivalent Job Number: C3012

\*Position: Night Supervisor, GR18
Department: Music Library
Description: Supervise and assist in circulation procedures. Assist with searching and ordering of music and books using RLIN; provide information and reference assistance; responsible for security of Lincoln Hall during evening and weekend hours. Other duties as assigned. 20 hours per week -nights and weekends.
Requirements: Bachelor's degree in music with emphasis in music history; reading ability in one foreign language, preferably German. Medium typing. Supervisory experience. Good interpersonal, communications and organizational skills.

Minimum Starting Salary: \$10,920—annual equivalent Job Number: C3024

\*Position: Senior Departmental Assistant, GR18 (Re-

Department: Olin Reference
Description: Perform general departmental duties such
as type correspondence, reports, memos, bills; input and
manipulate data on microcomputer; sort mail; order sup-

plies; maintain office files; answer telephones; assist reference librarians with special projects; format and prepare drafts and final copies of instructional materials. Other duties as assigned. 20 hours per week.

Requirements: Associate's degree or equivalent. Medium typing. Good interpersonal skills. Ability to work independently. Word processing experience and graphicsability. General office skills.

Minimum Starting Salary: \$10,920—annual equivalent Job Number: C242

Position: Secretary, GR16

\*Position: Secretary, GR16
Department: Johnson Museum
Description: Operate reception desk in museum lobby.
Provide information to visitors,, sell cards, catalogues
and posters; anser telephone switchboard and receive appointments for museum staff. Additional hours per week
during museum special-events desirable. Monday - Thursday, 8:30 a.m. - 1:30 p.m.; may involve additional hours.
Requirements: High school diploma or equivalent. Excellent interpersonal skills. Ability to work under pressure
and with a minimum of supervision. Previous experience
as receptionist desirable.
Minimum Starting Salary: \$9,874—annual equivalent
Job Number: C3018

Position: Data Editor, GR20
Department: Catalog - Olin Library
Description: Apply MARC tags to catalog copy being input into RLIN; search for the derives from records in RLIN database; proofread records input. Part-time, regular position until December 31, 1986. Monday - Friday, 20 hours per week.

Requirements: Bachelor's degree or equivalent. Light typing. Minimum one year of technical experience in a library. Catalog experience preferred. Working knowledge of MARC II format and RLIN or OCLC catalog systems. Minimum Starting Salary: \$12,209—annual equivalent Job Number: C2914

Position: Research Aide, GR19

Position: Research Aide, OK19
Department: Psychology
Description: Assist professor in carrying out psychological research on human judgment and decision making. Duties include conducting experiments with human subjects; developing stimulus materials for, experiments; performing low-level data analysis, and some library research. Part-time, regular position until June 30, 1986. End of 2nd year of grant. May be continued when new award starts.

award starts.

Requirements: Bachelor's degree or equivalent. Some education in an empirical science, preferably a behavioral science. Some background in statistics and computer programming is desirable, but not essential. Applicants must be able to deal easily and effectively with people and to be productive while working independently. Please send cover letter and resume to Esther L. Smith by August 5, 1985.

Maintenance.

Minimum Starting Salary: \$11,570—annual equivalent Job Number: C2922

Position: Secretary, GR18
Department: Sociology
Description: Provide secretarial support for department staff and faculty. Heavy typing and frequent use of IBM Displaywriter; full responsibility for production of course catalog materials and other course-related documents and records. Part-time, regular position. 3 days per week, 8:30 - 5:00 or 10:00 - 5:00, Monday - Friday (negotiable).
Requirements: High school diploma or equivalent.
Business or secretarial school desirable. Heavy typing.
Knowledge of word processor. Minimum 1 to 3 years experience. Good typing skills. Excellent interpersonal and communication (written and oral) skills.
Minimum Starting Salary: \$10,920—annual equivalent Job Number: C299

Position: Senior Records Assistant, GR18 (Two posi-

tions)
Department: Catalog - Olin Library
Description: Search for and derive from records in
RLIN database; search card catalogs; input records into
RLIN. Part-time, regular appointment until December
31, 1986.
Requirements: Associate's degree or equivalent. Medi-

Requirements: Associate's degree or equivalent. Medium typings. Library experience, especially in technical services desirable. Experience using OCLC or RLIN system desirable. Ability to perform detailed and repetitive tasks accurately.

Minimum Starting Salary: \$10,920—annual equivalent Job Numbers: C2912, C2926

Position: Secretary, GR16
Department: School of Hotel Administration
Description: Assist secretary in support faculty in general office duties. Technical typing; answer phones; file; xerox. Other duties as assigned. Part-time, regular; 9 month appointment. 30 hours per week (flexible).
Requirements: High school diploma or equivalent. Medium typing. Minimum I to 2 years secretarial experience. Willingness to learn word processing.
Minimum Starting Salary: \$9,874—annual equivalent Job Number: C2911

Position: Records Assistant, GR16
Department: Catalog - Olin Library
Description: Input original records on RLIN cataloging
system; sort and file worksheets. Part-time, regular until
December 31, 1986. Monday - Friday, 20 hours per week.
Requirements: High school diploma or equivalent. Medium typing. Ability to perform detailed and repetitive
work with accuracy.
Minimum Starting Salary: \$9,874—annual equivalent
Job Number: C2913

Position: Secretary, GR16
Department: School of Hotel Administration
Description: Assist secretary in supporting faculty in
general office duties. Technical typing; answer phones;
file; xerox. Part-time regular; 9 month appointment. 30
hours per week (flexible).
Requirements: High school diploma or equivalent. Medium typing. Minimum 1 to 2 years secretarial experience.
Willingness to learn word processing.
Minimum Starting Salary: \$9,874—annual equivalent
Job Number: C2910

#### - SAGE CHAPEL —

**Protestant Ministry** Chaplain Will Speak

Sharon Dittman, chaplain for the Protestant Cooperative Ministry at Cornell United Religious Work, will speak at Sage Chapel at 11 a.m. Sunday, Aug. 4.

Dittman is an ordained minister in the Presbyterian Church. She holds a bachelors's degree from Bucknell University, 2 masterof divinity degree from Vanderbilt Divinity School and a master of sacred theology from New York Theological Seminary.

Before coming to Cornell, Dittman was a chaplain at the Methodist Hospital in Brooklyn. She has also had experience as a minister and community organizer in Tennessee, Virginia and New York City.

The Summer Session Choir will provide music for the service and is directed by Donald R. M. Paterson, university organ ist and Sage Chapel choirmaster.

#### Temporary

TEMPORARY OPPORTUNITIES: Cornell University has an ongoing need for qualified individuals willing lower with a temporary basis. We frequently need individuals to work as word processor operators, secretaries, typists, receptionists, office assistants, account clerks and data entry clerks. Requirements for these positions range from medium to heavy typing, some office—secretarial experience and knowledge of word processing equipment by ou have an interest in working on a temporary basis if the clerical area, please contact Tambi Benzon at 256-5226 ext. 257; in the general service area, please contact Sharon Warunek at 273-1179. Temporary opportunities in the technical field are posted here, and applications at made with a general application, cover letter and resume.

\*Position: Information Assistant, T-2
Department: Albert R. Mann Library
Description: Assist library users by providing information about the collection and services; answer in-person and telephone questions using card catalogs, computerized information networks, indexes, reference books and other library resources; assist with technical aspects of maintaining reference and periodical room collections. May involve special projects. Part-time, temporary until May 30, 1986. Evenings and weekends; up to 19 hours per week.

week.
Requirements: Bachelor's degree or equivalent experience, preferably in agriculture, life sciences, or human ecology. Excellent interpersonal skills. Ability to work in dependently. Library experience desirable. Please send cover letter and resume to Esther L. Smith.

Minimum Starting Salary: \$5.00—hour
Job Number: C3015

Position: Temporary Computer Programmer
Department: Chemistry
Description: Develop FPS AP Resident Disk File Ma<sup>DP</sup>
agement System (Primos operating system for array pfocessor). Approximately three month, full-time position,
longer on a part-time basis. Days and hours to be ar-

ranged.

Requirements: Fluency in FPS APAL; familiarity will file management systems; familiarity with FPS IOCAL desirable. Contact Professor Scheraga, 660 Baker Lab. 256-4034, or Bob Tuttle, 120 Baker Lab, 256-4672.

Job Number: T294

Position: Temporary Secretary, GR18 (Repost)
Department: Theoretical & Applied Mechanics
Description: Type technical/mathematical reports and
papers for several faculty, using an IBM Personal Computer or word processor. Good organizational, communication and interpersonal skills (written and oral) required. Other duties as assigned. Please send cover letter and resume to Tambi L. Benzon by August 5, 1985.
Requirements: High school diploma or equivalent. Secretarial or business school preferred. Heavy typing. General office experience, technical typing, personal computer and word processing.

Minimum Starting Salary: \$5.80—hour Job Number: C2717

#### Academic

Please contact department directly

Position: Extension Associate IV. CA06 Department: Education
Contact: Dr. Arthur L. Berkey, Department of Education, 209 Stone Hall.
Job Number: A291

Position: Lecturer (one-half time)
Department: Archaeology Program
Contact: Beverly Phillips, 265 McGraw Hall, 256-7254
Job Number: A292