NOTE: The original of this document is in the Stevens Family Papers, #1210, at the Division of Rare and Manuscript Collections, Cornell University Library, Ithaca, New York 14853.

751021-F.LTR<sup>1</sup>

TO: W. H. Harris FROM: R. S. Stevens

Oct. 21st, 1875

W. H. Harris, Esq.

Dear Sir:

I intended to have replied to yours of recent date in this, but absence from town has prevented.

The price you name for iron is hardly fair. We are only offered  $$26^{00}$  to  $$27^{00}$  for old rails. You ask us to take them at  $$28^{00}$ .

I will make this proposition. According to your statement, there is due you one hundred and twenty one tons of old rails. You owe us for freight \$1,272.33, this at  $$27.^{00}$  per ton would yield a little over forty seven tons, leaving seventy four times fifteen hundred & sixty eight pounds still due you. Suppose I send you this amount of iron, and call the transaction square. If desired will ship iron as you direct.

Respectfully Yours,

R. S. Stevens

G. Manager

<sup>&</sup>lt;sup>1</sup>FROM: Letter Book, "FROM R.S.S. - 1875-76."