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The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® Award

Through a partnership with Cornell, SIOR is pleased to announce the “SIOR Most Outstanding Article” award. This \$2,500 award will go to the author of the most distinguished article relating to office or industrial brokerage and transactions appearing in the Cornell Real Estate Review each year. The winning article will also be archived on the Cornell Baker Program in Real Estate’s website for future web searches. This award recognizes and encourages professional excellence in the study and practice of industrial and office real estate.

About SIOR

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading professional commercial and industrial real estate association. With more than 3,000 members in more than 580 cities in 28 countries, SIOR represents today’s most knowledgeable, experienced, and successful commercial real estate brokerage specialists.



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Student Collaboration Initiative

The “Student Collaboration Initiative” facilitates the professional development of graduate and undergraduate real estate students through active collaboration with real estate professionals. The initiative provides students the opportunity to research current issues in the real estate industry with the guidance of an industry professional. Research findings are typically published on the Baker Program in Real Estate’s website and in the Cornell Real Estate REview. By directing and assisting a real estate student, practitioners can pursue research topics with minimal interruption to their professional obligations. Typically, students initially contact industry professionals who have expressed a willingness to participate and to seek the professional’s cooperation in collaborating on a paper. Real estate professionals who are interested are encouraged to contact the Director of the Baker Program in Real Estate who will then notify students of opportunities to work with interested industry participants.

The CRER staff would like to extend a gracious thank you to Westport Capital Partners, LLC for their past and ongoing support for the REview and student publications.



Westport Capital Partners LLC

Student Collaboration Award Recipients

2012

Robert Krumhans (Cornell MPS/RE ‘13) with Alex Zikakis
“Commercial Real Estate in the Digital Economy”

2011

David Shlomi (Cornell MPS/RE ‘12) with Andrew Benioff
“How Dismantling Fannie Mae and Freddie Mac will Affect the Future of the Multifamily Market”

2010

Zied Sanhaji (Cornell Hotel ‘10) with Peng Liu
“Green Initiatives in the US Lodging Industry”

2009

Tyler Grooms (Cornell MPS/RE ‘10) with John Hesse
“Galisteo Basin Preserve”

Josh Ladle (Cornell MPS/RE ‘10) with Duane Stiller
“Retail Site Selection: An Innovative Model for Retail Development”

2008

Daniel Lentz (Cornell MPS/RE ‘08)
Mixed-Use and Mini-Vans: When New Urbanism Meets Sunbelt Consumer Preference

Brian Semel (Cornell MPS/RE ‘08)
A Challenging Process Outlined

2007

Jessica Pitts (Cornell MPS/RE ‘08) with Mychele Lord
“Existing Buildings: It’s Easier Than You Think to Green the Triple Bottom Line”

Richard Kennedy (Cornell MPS/RE ‘07) with Richard Baker of National Realty & Development Corp
“Private Equity Goes Retail”



Most Outstanding Articles Award

Although known for its practice-oriented, applicable real estate articles from academicians and industry practitioners, the Cornell Real Estate Review is also committed to supporting real estate scholarship by graduate students through publication of the MOST OUTSTANDING ARTICLE received by from a graduate student each edition. In addition to publication in the CRER, the article is also distributed electronically and the author receives \$2,500 in recognition of their achievement.

Eligible submissions include any real estate-related research commenced while enrolled as a graduate student in any field of study (graduates that started their publication while enrolled may submit up to one year from their date of graduation). Graduate students are encouraged to submit articles for consideration at any time, and all submissions received by February 15th will receive consideration for publication during the spring.

Most Outstanding Articles Award by a Graduate Student



2012

University of California, Los Angeles

MARC GANS

JD, School of Law

“HAMP: Doomed from the Start”



2011

Rutgers

BRIAN N. BIGLIN

JD, School of Law

“More Affordable Housing, But Where, and for Whom?”



2010

MIT

BEN BULLOCH AND JOHN SULLIVAN

Masters of Real Estate Development

“Information - The Key to the Real Estate Development Process”

2009

Columbia University

ALEXANDRE WEISS

Master of Real Estate Development

“CMBS: A Brief History”



2008

University of Florida

PATRICIA ROSET-ZUPPA

PhD. Candidate

“Curbing the Loss of Affordable Rental Housing in Florida: A Risk Assessment Approach”



2007

University of California at Berkeley

KRISTIN PERKINS

Master of City & Regional Planning

“The Future of Limited Equity Cooperatives”



University of Pennsylvania

JANICE DORNBUSH

MBA Wharton School/MA Lauder Institute

“Japanese Real Estate: Does the Government Help or Hinder Development?”



30th Annual Cornell Real Estate Conference



The Cornell Real Estate Council sponsors the Annual Cornell Real Estate Conference, which will be held September 20-21 in Ithaca, NY.

To learn more or to request an invitation, visit:

www.realestate.cornell.edu/council.html



Allen Smith, CEO of Prudential Real Estate Investors, asks a question during the 28th Annual Cornell Real Estate Conference held in Ithaca, NY.

CALL FOR PAPERS

REVIEW was founded as a journal for students, faculty, and practitioners in real estate. Its purpose is to focus attention on issues in the industry.

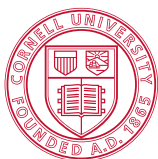
REVIEW aims to provide a conduit for scholars, professional practitioners and student to express ideas, concepts and research findings from all fields related to the real estate profession.

REVIEW focuses on the interdisciplinary nature of real estate by blending both informative practical papers with application-based academic research across the breadth of design, business, economics, engineering, finance, law, planning, development, marketing and property management.

Submissions Accepted
at Anytime and Until:
February 15, 2013

Submit To: crer@cornell.edu

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