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K# 1451

AGREEMENT

between

The Washington Post

and

**Washington-Baltimore Newspaper Guild
Local No. 32035**

November 8, 2002 to November 7, 2005

68 pages

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POST - GUILD CONTRACT

PREAMBLE

AGREEMENT made this 8th day of November, 2002, by and between The Washington Post, hereinafter referred to as The Post, and the Washington-Baltimore Newspaper Guild, Local No. 32035, The Newspaper Guild-Communications Workers of America, hereinafter referred to as the Guild, acting for and on behalf of itself and all Guild bargaining unit employees of The Post.

WITNESSETH: In consideration of the mutual covenants set forth in this Agreement, The Post and the Guild agree as follows:

ARTICLE I - BARGAINING UNIT

1. (a) The provisions of the Agreement shall apply to all employees employed by The Washington Post in the Accounting, Administrative Services, Advertising, Circulation, Communications, Editorial, Marketing, News and Purchasing departments; other business departments to the extent that Guild-covered positions are transferred to such other business departments; and to data processing employees of the Systems and Engineering Department; the maskers and scalers of the Production Department; the Centrex Operators, Printing Services and Mail Desk employees of the Administrative Services Department; and National Weekly and News Service employees.
- (b) The provisions of this Agreement shall not apply to employees deemed managers, supervisors, and confidential employees under the National Labor Relations Act; outside columnists whose material is syndicated by arrangement with The Post; outside circulation subscription solicitors; temporary employees as defined in the following paragraph; commission sales agents numbering no more than fifty percent of the number of Guild-covered advertising sales/outside representatives (provided that, as a result of an increase in commission sales agents above the number of 22, the number of Guild-covered advertising sales/outside representatives does not fall below seventy except during temporary periods of vacancies); part-time employees who do not satisfy the continuity requirements set forth in Article VI, Section 10(b); clerical or telecommunications employees hired outside the United States for

employment in offices outside the United States; and other positions mutually agreed upon by the parties.

- (c) A temporary employee is defined as a person hired for an occasional or transient purpose, or for a special project not to exceed twelve months in duration, which period may be extended by mutual agreement, or as a replacement for a regular full-time or regular part-time employee on a leave of absence granted under Article XIII, or on extended illness or disability provided such leave of absence does not exceed two years; The Post agrees it will continue to notify the Guild of the hiring of all temporary employees, after any such employee has been employed by The Post for a period of two months.
2. The positions listed in Appendix A attached hereto are excluded from this Agreement. The Post shall notify the Guild of the creation of new, excluded positions, or the reclassification or alteration of current positions, The Post in its discretion judges should be excluded from the bargaining unit, based on its reasonable belief that the position is managerial, supervisory or confidential.
 3. It is understood and agreed that, consistent with other provisions of this Agreement, the Publisher shall be the sole judge of which person, or persons, shall be hired in any capacity for positions covered by this Agreement, including, specifically, those persons selected as News Interns.

ARTICLE II - JURISDICTION

1. It is mutually agreed that the jurisdiction and work assignment flexibility herein does not conflict with the basic components recognized by the parties in the Agreement of a Guild bargaining unit, and that work is to continue to be performed by Guild-covered employees in the Guild bargaining unit.
2. The Publisher may assign or reassign work which has been previously assigned to Guild-covered employees either to such employees or to employees not covered by this Agreement, or to employees of any other employer. In addition, the Publisher may assign or reassign work to Guild-covered employees which has been previously assigned to employees not covered by this Agreement. However, such assignments shall be permitted only to the extent that they are not precluded by another collective bargaining agreement. It is the intent of the parties to construe this Agreement as fundamentally altering the nature of work assignments. Work assignments will be non-exclusive, allowing The Post to assign work previously performed by employees in other units to

Guild-covered employees, to the extent permitted by other collective bargaining agreements, as well as assigning Guild-covered work to non-Guild-covered employees on the same basis. The foregoing shall not affect the kinds of work presently or customarily performed by persons holding positions that are excluded from the bargaining unit under the provisions under Article I above.

3. No employee covered by this Agreement shall be disciplined for the quality of his/her performance of work not normally or previously assigned to employees in the bargaining unit. The Publisher agrees that no Guild unit employee shall be laid off as a direct result of such work assignments.
4. It is understood that the Publisher shall have the sole right to determine the manner and means of operation and production, except as specifically limited by this Agreement.
5. The Publisher will meet and confer with the Guild on changes in work assignments, jurisdiction, work processes, or technology. It is agreed that, if the parties are unable to resolve any dispute arising under this Article by discussion and mutual agreement, such dispute will not be arbitrable, except as specifically provided below:

(a) The Publisher shall continue to have the right to assign or reassign work on a non-exclusive basis, which has in the past been assigned to data processing employees of the Systems and Engineering Department, or which has been assigned to advertising operations employees of the Advertising Department, or which is of a similar nature to the work assigned to such employees in the past. Disputes concerning the foregoing assignments shall be grievable but not arbitrable.

(b) Minor jurisdictional disputes, e.g., those involving infrequent or temporary work, shall be grievable but not arbitrable, without prejudice to the parties' rights to arbitrate non-jurisdictional disputes under other Articles of this Agreement.

(c) The Publisher shall have the right to assign or reassign other work which has in the past been assigned to Guild unit employees to other Post employees based on the demonstrable operational needs of the Publisher. It is understood and agreed that assigning work to Post employees not covered by this Agreement solely because they are lower-paid and/or have lower cost benefits than Guild-covered employees shall not constitute demonstrable operational needs unless such employees are covered by other collective bargaining agreements that permit such work assignments. However, if the Union believes that such assignment is not based on the demonstrable operational needs of the Publisher,

such dispute will be subject to the grievance and arbitration procedure of Article XXII.

6. With respect to the News and Editorial Departments, The Post may continue to engage outside writers on a non-staff basis, e.g., freelance, stringer, contract writer or photographer. The Post may continue to buy stories and photos from non-employees who have produced an exclusive, or an outstanding, story or photo, and may continue to publish the products of syndicated writers or cartoonists or artists. The Publisher agrees that no employee shall be laid off as a direct result of such use of the contributions of outside writers, syndicated writers, photographers, cartoonists or artists. It shall not be a violation of this Agreement for non-staff newsmen to consult on the premises with editors and others to discuss story ideas or work in progress, or to edit work submitted. In exceptional circumstances, it shall not be a violation of this Agreement for non-staff newsmen to use Post equipment on or off Post premises for the purposes of creating, editing or entering materials into The Post computer system. It is understood and agreed that an individual newsmen's staff or non-staff status shall be determined by the "right of control" test.
7. With respect to the Advertising Department, The Post may accept any and all copy from advertisers or advertising agencies in any form, including hard copy, facsimile copy, or computer generated copy ("remote entry" copy). Furthermore, the remote entry of header information or billing information by non-Guild personnel shall not be a violation of this Agreement. The Publisher agrees that no Guild-unit employee shall be laid off as a direct result of such use of advertiser or advertising agency copy.
8. With respect to any work processes in any Guild-covered departments, The Post may continue to use without restriction such data or information, produced within or outside of The Post, as it may deem appropriate in the Publisher's sole discretion. The Publisher agrees that no Guild-unit employee shall be laid off as a direct result of such use.

ARTICLE III - UNION ACCESS

1. Access for Representational Purposes

The Washington Post will continue to permit access to The Post's offices for the staff representatives of the Washington-Baltimore Newspaper Guild, Local 32035, The Newspaper Guild-Communications Workers of America, for representational purposes only and subject to this Agreement. Access for Guild representatives will at all times be through The Post's 24-hour Main

Security Desk at 1150 15th Street, N.W., Washington, D.C. This will not include organizing activities, signing-up members, distributing union literature (except through employees), union business meetings, steward training, or other institutional activities.

2. Union elections:

The Guild agrees to hold all Guild elections at locations other than The Post's premises.

3. Small Informal Meetings Among Unit Employees

Nothing in this Article shall be deemed to preclude small informal meetings among unit employees, without a union staff representative present, provided such meetings are held in a non-working area during the non-working time of the involved employees.

4. Access for Union representatives to meet with Guild members in Post building:

Consistent with past practices, and with the understanding that the Guild will usually find it more convenient to meet at the Guild's offices or elsewhere outside The Post with Post stewards and employees, The Post will provide on-site meeting arrangements subject to availability only as described below:

(a) Access for Membership Meetings.

It is understood and agreed that the Guild will not conduct membership or informational meetings for unit employees or any other group meetings with unit employees (except as provided in paragraphs 4(b) and 4(c) below) on The Post's premises, with or without Guild staff present. However, in exceptional circumstances, the Guild may request permission for space to hold such employee meetings on The Post's premises, which the Publisher may grant or withhold in his sole discretion.

(b) Access for Committee Meetings.

(i) Except as set forth in (ii) below, the Guild agrees that it has no right to conduct a committee meeting on Post premises, and cannot challenge The Post's denial of meeting space for a Guild committee meeting.

(ii) During the course of collective bargaining for a new contract, on days when joint sessions take place, The Post will permit

the Guild to use the joint meeting room for union caucuses and employee meetings related to the bargaining, subject to the joint meeting room's availability.

(c) Meetings with one to three employees.

- (i) When a Union representative wishes to meet with from one to three Guild members employed at The Post, the representative first must register in a log maintained by a security officer in The Post's lobby, and phone the Labor Relations office as a prerequisite to the proposed visit. Such notice may be given immediately prior to the proposed meeting. In addition to listing his or her name in the log, the Union representative shall enter the name of the person whom he or she intends to visit and The Post department to which that employee is assigned. The Union representative must comply with all Security Department procedures applicable to visitors to The Post; in an operational emergency that results in the exclusion of visitors from Post facilities, the Guild representative will not be unreasonably denied access to The Post to conduct representational activities. The Union representative may meet either in the employee's department or in the Cafeteria, as long as no more than three employees and one Guild representative is involved. Consistent with past practice, e.g., including but not limited to, when a Guild representative is being replaced by a new Guild staff member, and with the understanding that normally only one Guild staff representative is involved in such meetings, this provision may apply to a visit by two Guild staff representatives.
- (ii) While the Union representative is in the Department designated in the log (as described in the preceding paragraph), he or she may meet with one, two or three employees in the same department without giving notice of such additional meetings to the Labor Relations Department. Except with the permission of the employee's supervisor, the Guild representative shall meet during regularly scheduled breaks or lunch periods with any employee who does not have a flexible work schedule, e.g., most employees in the Circulation, Accounting and Classified Advertising Departments. With employees who do have flexible work schedules, e.g., most employees in News, the Guild representative shall meet with such employees without interfering with their work or departmental operations. This provision will not affect in any way the respective rights of

The Post and the Guild with regard to hours and scheduling of employees under the labor contract.

- (iii) If a Union representative also wishes to speak with an employee in a Department other than the one designated in the log book, he or she shall first notify the Labor Relations Department of the employee's name and Department to be visited next, as in paragraphs 4(c)(i) and (ii) above.
- (iv) As long as the procedures described in paragraphs 4(i) through (iii) are followed, management representatives will not generally question the Union representative(s) further, other than to ascertain that the visit is representational. For example, questions may not be posed about the subject matter of the visit, whether the meeting could be held in an alternate location, etc.
- (v) On rare or infrequent occasions, the Guild may request The Post to provide a meeting room for the Guild to meet with up to five or six employees who are not members of a committee. Such meetings will not be held in the employees' department(s) or the cafeteria. If the Guild gives The Post at least 48 hours' advance written notice, the Labor Relations Department will make a good faith effort to provide a meeting room other than the Labor Conference Room.

5. Access Outside Normal Business Hours.

If a Guild representative seeks access to Post property outside normal business hours (Monday to Friday, except holidays, 9 a.m. to 6 p.m.), he or she will make advance access arrangements through The Post's Labor Relations Department not later than 3 p.m. that same day if for an after-hours appointment that day, or not later than 3 p.m. on the last preceding regular business day if for a day other than a regular business day. However, in case of an emergency, The Post's 24-hour Main Security Desk at 1150 15th Street will grant access upon presentation to the Security Desk of a brief written explanation by the Guild representative which generally describes the basis for the after-hours request for access.

6. Access for Distribution of Guild Bulletins.

A Guild staff representative may drop-off prepackaged bundles of Guild literature at either The Post's Main Security Desk or The Post's L Street Receiving Desk during normal business hours for pick-up by the Guild stewards to whom the pre-packaged bundles are addressed. The

bundles may also be delivered by the Guild representative to the 5th floor (either the elevator lobby sitting area or the newsroom telephone operators area) and to the 6th floor (the elevator lobby sitting area). Guild stewards and/or employee distributors shall place Guild literature only in non-working areas of Guild-covered departments and shall not distribute such literature in working areas at any time, except that the past practice of allowing Guild stewards and/or employee distributors, after picking up the pre-packaged bundles, to hand such literature to employees or place it on employees' work stations in Guild-covered departments, or to place such literature in the departmental mailboxes (if any) of Guild-covered employees will be continued during the term of this Agreement so long as such distribution is conducted during the non-working time of the steward or employee distributor and does not interfere with or disrupt employees during their working time. The parties will provide each other with copies of bulletins and like materials, which will be delivered in the same manner as they are distributed to employees. The Guild agrees that this provision sets forth the exclusive manner of Guild distribution of literature on Post property, and further agrees that it will refrain from distributing its literature to Post employees through The Post's internal mail distribution system or through e-mail or computer systems of The Post. This provision does not restrict the use of Post computer systems for incidental personal communications.

7. Resolution of Disputes:

- (a) In the event that either The Post or the Guild (or any of the Guild's officers, representatives, or agents) violates this Article, the Guild or The Post shall have the right to submit the dispute to arbitration under Article XXII.
- (b) The failure of either The Post or the Guild to enforce at any time any one or more of the terms and conditions of this Article shall not be deemed a waiver of such terms or conditions or of The Post's or the Guild's rights thereafter to enforce each and every term and condition of this Article.

ARTICLE IV - UNION SECURITY

As used in this Article, the term "membership in the Guild" means tendering the periodic dues uniformly required by the Guild. During the period of thirty calendar days following the signing of this Agreement, employees shall be given a choice of resigning, or retaining, membership in the Guild. Those who choose to retain membership in the Guild by the close of that period shall be obligated to tender the periodic dues required by the Guild, as an obligation of employment, until the next such open period, or contract expiration, whichever occurs first. Employees hired after the effective date of the Agreement who choose to become members of the Guild shall similarly maintain membership in the Guild. There shall be a similar resignation period of thirty days on each annual anniversary of the signing of this Agreement. The provisions of this Article shall not be administered in a manner that is contrary to law.

ARTICLE V - DUES CHECK-OFF

1. Any employee in the bargaining unit, including covered part-time employees, may voluntarily file with The Post a written authorization and direction to deduct from his/her salary or other earnings, his/her current Guild dues, as certified to The Post by the Guild from time to time, and such authorization may be revoked by him/her at any time. The Post agrees to notify the Guild within seven days of the receipt of any such notice of revocation.
2. The Guild will file with The Post not later than the last day of each calendar month, a schedule certified by its Treasurer showing the amount of current dues payable during the next succeeding month by employees in the various salary classifications.
3. For the duration of this Agreement and the Union Security provision in Article IV, The Post will make deductions from the salaries or other earnings of employees in accordance with said authorizations and schedules filed hereunder by employees and the Guild, but it assumes no responsibility either to the employees or to the Guild in the event that, through inadvertence or error, it shall fail to do so in any instance. All sums so deducted shall be remitted by The Post as promptly as possible to the Guild. This provision does not preclude an agency fee payer from authorizing the payment of dues through payroll deductions. The Post agrees not to exercise its right to cease payroll deductions of dues pursuant to unrevoked dues check-off authorizations prior to termination of this Agreement in accordance with Article XXVI. The Guild agrees to indemnify The Post and hold The Post harmless in the event of any claims, charges or lawsuits made in connection with dues

collected consistent with the Guild's request or in connection with dues-related information provided by the Guild to its members.

4. Authorizations filed hereunder shall be in the following form:

"I hereby authorize and direct The Washington Post to deduct from any salary or other earnings standing to my credit on its books in each payroll period following the date of this authorization the amount of current dues payable by me to the Washington-Baltimore Newspaper Guild during such payroll period, according to the certified schedule filed by the Guild with The Post.

"I further authorize and direct The Washington Post to remit all sums so deducted to the Washington-Baltimore Newspaper Guild.

"This assignment and authorization shall remain in effect until revoked by me. I can revoke this authorization at any time. Such notice of revocation shall become effective for the calendar month following the calendar month in which you receive it.

"I agree to save The Washington Post harmless against any and all claims and liability for or on account of the deductions made from my salary or other earnings and remitted to the Washington-Baltimore Newspaper Guild pursuant to this authorization."

(Signature of Employee)

(Signature of Witness)

ARTICLE VI - MINIMUM SALARIES

- 1. The following minimum salaries shall apply to employees in Guild-covered positions.

Editorial and News Departments:

- 2. The weekly salaries of employees in the following classifications shall be not less than the amounts specified for the experience indicated. The columns set forth the amounts applicable on the dates indicated:

	<u>Effective</u> <u>2/26/2001</u>	<u>Effective</u> <u>7/28/2003</u>	<u>Effective</u> <u>1/31/2005</u>
Copy Aides			
1st six months	\$455.80	\$462.80	\$469.80
2nd six months	\$460.80	\$467.80	\$474.80
3rd six months	\$464.55	\$471.55	\$478.55
4th six months	\$471.50	\$478.50	\$485.50
Administrative & Editorial Aides			
1st six months	\$494.85	\$501.85	\$508.85
2nd six months	\$504.35	\$511.35	\$518.35
3rd six months	\$517.35	\$524.35	\$531.35
4th six months	\$530.25	\$537.25	\$544.25
3rd year	\$550.30	\$557.30	\$564.30
4th year	\$577.80	\$584.80	\$591.80
Assistant Librarians & Researchers			
1st year	\$652.70	\$660.70	\$668.70
2nd year	\$692.55	\$700.55	\$709.05
3rd year	\$728.85	\$737.35	\$745.85
4th year	\$768.55	\$777.05	\$785.55
5th year	\$804.75	\$813.75	\$822.75
Librarian			
1st year	\$813.40	\$822.40	\$831.40
2nd year	\$862.35	\$871.35	\$880.35
3rd year	\$909.00	\$918.50	\$928.00
4th year	\$956.90	\$966.40	\$975.90
5th year	\$1,002.30	\$1,012.30	\$1,022.30
News Aides			
1st six months	\$471.50	\$478.50	\$485.50
2nd six months	\$479.25	\$486.25	\$493.25
3rd six months	\$491.35	\$498.35	\$505.35
4th six months	\$498.85	\$505.85	\$512.85
3rd year	\$511.95	\$518.95	\$525.95
4th year	\$529.25	\$536.25	\$543.25
News Interns			
1st year	\$813.40	\$822.40	\$831.40
2nd year	\$862.35	\$871.35	\$880.35
Photo Technicians¹			
1st six months	\$488.50	\$495.50	\$502.50
2nd six months	\$512.85	\$519.85	\$526.85
3rd six months	\$537.25	\$544.25	\$551.25
4th six months	\$561.65	\$568.65	\$575.65
3rd year	\$586.10	\$593.10	\$600.10
4th year	\$610.50	\$618.50	\$626.50

¹ Effective on contract signing

	Effective 2/26/2001	Effective 7/28/2003	Effective 1/31/2005
Editorial Writers, Reporters, Photographers, News Artists, Columnists, Critics			
1st year	\$813.40	\$822.40	\$831.40
2nd year	\$862.35	\$871.35	\$880.35
3rd year	\$909.00	\$918.50	\$928.00
4th year	\$956.90	\$966.40	\$975.90
5th year	\$1,002.30	\$1,012.30	\$1,022.30
Editors (1)			
1st year	\$976.10	\$986.90	\$997.70
2nd year	\$1,034.80	\$1,045.60	\$1,056.40
3rd year	\$1,090.90	\$1,102.20	\$1,113.60
4th year	\$1,148.30	\$1,159.70	\$1,171.10
5th year	\$1,202.75	\$1,214.75	\$1,226.75
Editors (2)			
1st year	\$935.40	\$945.75	\$956.10
2nd year	\$991.70	\$1,002.05	\$1,012.40
3rd year	\$1,045.35	\$1,056.30	\$1,067.20
4th year	\$1,100.45	\$1,111.35	\$1,122.30
5th year	\$1,152.65	\$1,164.15	\$1,175.65
Editors (3)			
1st year	\$894.75	\$904.65	\$914.55
2nd year	\$948.60	\$958.50	\$968.40
3rd year	\$999.90	\$1,010.35	\$1,020.80
4th year	\$1,052.60	\$1,063.05	\$1,073.50
5th year	\$1,102.55	\$1,113.55	\$1,124.55
Editors (4)			
1st year	\$854.05	\$863.50	\$872.95
2nd year	\$905.45	\$914.90	\$924.35
3rd year	\$954.45	\$964.45	\$974.40
4th year	\$1,004.75	\$1,014.70	\$1,024.70
5th year	\$1,052.40	\$1,062.90	\$1,073.40

3. (a) News employees who are covered by this Agreement and employed as Assistant Foreign Editors, Assistant Editors/Layout, and Copy Editors (Editors (3) for purposes of the minimums above) shall receive a salary that is not less than 10% above the minimum reporter scale for their experience in such position.
- (b) News employees who are covered by this Agreement and who are employed as Assistant System Editors (Editors (4) for purposes of the minimums above) shall receive a salary that

is not less than 5% above the minimum reporter scale for their experience in such position.

- (c) All other News employees who are covered by this Agreement and employed as non-supervisory Editors, Assistant Editors, Art Directors, Graphics Editors/Planners, or other specialized non-supervisory Editor positions (Editors (2) for purposes of the minimums above) shall be paid a salary that is not less than 15% above the minimum reporter scale for their experience in such position.
- (d) The Night National Editors (Editors (1) for the purposes of the minimums above) shall receive a weekly salary which is not less than 20% above the minimum reporter scale for their experience in such position.
- (e) Part-time employees and full-time employees occupying the positions in this Section 3 for less than a week shall be paid a pro-rata amount as set forth above based on their experience and time worked in such position.

Commercial Departments

4. The weekly salaries of employees in the following classifications shall not be less than the amounts specified for the experience indicated. The columns set forth the amounts applicable on the dates indicated:

	<u>Effective</u> <u>2/26/2001</u>	<u>Effective</u> <u>7/28/2003</u>	<u>Effective</u> <u>1/31/2005</u>
Staff Associates			
1st six months	\$462.05	\$469.05	\$476.05
2nd six months	\$473.75	\$480.75	\$487.75
3rd six months	\$483.00	\$490.00	\$497.00
4th six months	\$496.85	\$503.85	\$510.85
3rd year	\$507.25	\$514.25	\$521.25
Circulation Service Center Staff Associates			
1st six months	\$462.05	\$469.05	\$476.05
2nd six months	\$483.00	\$490.00	\$497.00
3rd six months	\$507.25	\$514.25	\$521.25

	<u>Effective</u> <u>2/26/2001</u>	<u>Effective</u> <u>7/28/2003</u>	<u>Effective</u> <u>1/31/2005</u>
Circulation Drivers, General Staff Associates			
1st six months	\$471.50	\$478.50	\$485.50
2nd six months	\$481.50	\$488.50	\$495.50
3rd six months	\$496.10	\$503.10	\$510.10
4th six months	\$506.10	\$513.10	\$520.20
3rd year	\$517.60	\$524.60	\$531.60
4th year	\$531.50	\$538.50	\$545.50
Stenographers and Centrex Operators			
1st six months	\$471.75	\$478.75	\$485.75
2nd six months	\$483.65	\$490.65	\$497.65
3rd six months	\$500.35	\$507.35	\$514.35
4th six months	\$515.85	\$522.85	\$529.85
3rd year	\$531.50	\$538.50	\$545.50
Secretaries (other than Confidential Secretaries)			
1st six months	\$491.85	\$498.85	\$505.85
2nd six months	\$502.85	\$509.85	\$516.85
3rd six months	\$517.35	\$524.35	\$531.35
4th six months	\$533.85	\$540.85	\$547.85
3rd year	\$551.75	\$558.75	\$565.75
Advertising Services Staff Associate			
1st six months	\$491.85	\$498.85	\$505.85
2nd six months	\$498.10	\$505.10	\$512.10
3rd six months	\$506.10	\$513.10	\$520.10
4th six months	\$516.35	\$523.35	\$530.35
3rd year	\$538.20	\$545.20	\$552.20
Senior Staff Associate			
1st six months	\$494.85	\$501.85	\$508.85
2nd six months	\$504.80	\$511.80	\$518.80
3rd six months	\$519.85	\$526.85	\$533.85
4th six months	\$530.25	\$537.25	\$544.25
3rd year	\$550.30	\$557.30	\$564.30
4th year	\$577.90	\$584.90	\$591.90

	<u>Effective</u> <u>2/26/2001</u>	<u>Effective</u> <u>7/28/2003</u>	<u>Effective</u> <u>1/31/2005</u>
Administrative Staff			
Associate			
1st six months	\$530.45	\$537.45	\$544.45
2nd six months	\$554.05	\$561.05	\$568.05
3rd six months	\$577.75	\$584.75	\$591.75
4th six months	\$603.85	\$611.85	\$619.85
3rd year	\$626.05	\$634.05	\$642.05
4th year	\$649.40	\$657.40	\$665.40
Principal Staff			
Associate			
1st six months	\$564.65	\$571.65	\$578.65
2nd six months	\$591.35	\$598.35	\$605.35
3rd six months	\$615.75	\$623.75	\$631.75
4th six months	\$640.50	\$648.50	\$656.50
3rd year	\$665.80	\$673.80	\$681.80
4th year	\$692.40	\$700.40	\$708.90
Classified Telephone			
Sales			
1st year	\$579.20	\$586.20	\$593.20
2nd year	\$615.85	\$623.85	\$631.85
3rd year	\$649.00	\$657.00	\$665.00
4th year	\$686.65	\$694.65	\$702.65
Classified			
Inside/Outside Sales			
1st six months	\$639.00	\$647.00	\$655.00
2nd six months	\$676.70	\$684.70	\$692.70
3rd six months	\$713.00	\$721.50	\$730.00
4th six months	\$749.00	\$757.50	\$766.00
3rd year	\$784.75	\$793.25	\$801.75
Advertising Sales/Outside,			
Artists, Copy, Layout,			
Adv. Make-up, Education			
Sales Representatives			
1st year	\$813.40	\$822.40	\$831.40
2nd year	\$862.35	\$871.35	\$880.35
3rd year	\$909.00	\$918.50	\$928.00
4th year	\$956.90	\$966.40	\$975.90
5th year	\$1,002.30	\$1,012.30	\$1,022.30

	<u>Effective</u> <u>2/26/2001</u>	<u>Effective</u> <u>7/28/2003</u>	<u>Effective</u> <u>1/31/2005</u>
T-2 Computer Operator			
1st six months	\$494.85	\$501.85	\$508.85
2nd six months	\$504.10	\$511.10	\$518.10
3rd six months	\$516.85	\$523.85	\$530.85
4th six months	\$529.25	\$536.25	\$543.25
3rd year	\$540.45	\$547.45	\$554.45
4th year	\$575.65	\$582.65	\$589.65
T-3 Senior Computer Operator			
1st six months	\$585.30	\$592.30	\$599.30
3rd six months	\$634.70	\$642.70	\$650.70
T-4 Data Processing Programmers			
1st six months	\$592.95	\$599.95	\$606.95
2nd six months	\$626.05	\$634.05	\$642.05
2nd year	\$659.80	\$667.80	\$675.80
3rd year	\$692.95	\$700.95	\$709.45
4th year	\$724.40	\$732.90	\$741.40
Desktop Publishing Associates			
1st Year	\$709.10	\$717.60	\$726.10
2nd Year	\$771.60	\$780.10	\$788.60
3rd Year	\$833.60	\$842.60	\$851.60
4th Year	\$886.20	\$895.20	\$904.20
Zone Advertising Representatives			
1st Year	\$428.10	\$435.10	\$442.10
2nd Year	\$464.45	\$471.45	\$478.45
3rd Year	\$500.80	\$507.80	\$514.80
4th Year	\$533.25	\$540.25	\$547.25

5. (a) Any employee who in the course of his or her regular work performs duties which fall within more than one classification shall be given that classification which occupies more than fifty percent of his or her time. Any employee who is regularly assigned to and performs the duties of a position of a higher classification for one day or longer per week shall be paid for each such day a sum, including his or her regular pay for the day, equal to not less than twenty percent of the minimum weekly salary for such higher classification or the sum of \$2.00 per day, whichever is greater.
- (b) In the event The Post creates a new or substantially new position within the bargaining unit, as the Publisher in his sole discretion

may decide, and the duties of the new or substantially new position substantially differ from those of any existing classification for which a salary scale has been established, The Post agrees to notify the Guild at least ten working days before assigning the classification and salary scale, whether new or existing, to the new or substantially new position. Upon the Guild's request, The Post will negotiate with the Guild the appropriate classification and salary scale for the new or substantially new position for a period not to exceed the ten working days notice period (unless extended by mutual agreement), but the decision to assign a classification and salary scale shall not be subject to arbitration. If, at the end of negotiations, there is no agreement as to the classification and salary scale, the Publisher may nevertheless implement such classification and salary scale.

6. Experience, as used in Sections 2 and 4, means comparable employment on any English language daily newspaper of general circulation, or by any recognized news or photo syndicate or press association, or comparable experience on any recognized periodical, or, for commercial positions, in a comparable position elsewhere, but determination with respect to the comparable value of work elsewhere made under prior agreements shall not be affected by this provision.
7. No claim that an employee has not been given proper credit for experience as defined in Section 6 need be recognized or considered unless it is submitted by him or her in writing to The Post within sixty days after the beginning of his or her employment or within sixty days after The Post has notified the Guild of his or her employment pursuant to Section 8 of Article XVII. After the expiration of such sixty-day period, any disputes over credit for experience shall not be subject to grievance or arbitration.
8. General Increase.
 - (a) Within one week following the election period in Section (f) below, full-time employees who continue to be on the active payroll as of the date of signing, and covered by this Agreement, shall receive a one-time lump-sum payment of \$1,350.00, subject to the provisions in Section (f) below, in lieu of salary scale increases. Part-time employees who have worked an average of 30 hours or more per week during the three-month period preceding the date of signing, and who continue to be on the active payroll as of the date of signing, and covered by this Agreement, shall receive a one-time lump-sum payment of \$1,350.00, subject to the provisions in Section (f) below, in lieu of salary scale increases. Covered part-

time employees who have worked an average of less than 30 hours per week during the three-month period preceding the date of signing, and who continue to be on the active payroll as of the date of signing, and covered by this Agreement, shall receive a one-time lump-sum payment of \$1,000.00 subject to the provisions in Section (f) below, in lieu of salary scale increases.

- (b) Effective July 28, 2003, full-time and part-time employees covered by this Agreement who are on the active payroll of The Post on that date shall receive an increase averaging \$10.50 in weekly or hourly salary, as the case may be, spread according to the following schedule. Such increases shall be added to the minimum contractual scales set forth in Sections 2 and 4 above.

<u>Weekly Salary</u>	<u>Weekly Increase</u>	<u>Hourly Increase</u>
\$ 600 and less	\$ 7.00	\$0.187
\$ 600 to \$ 700	\$ 8.00	\$0.213
\$ 700 to \$ 800	\$ 8.50	\$0.227
\$ 800 to \$ 900	\$ 9.00	\$0.240
\$ 900 to \$1,000	\$ 9.50	\$0.253
\$1,000 to \$1,100	\$10.00	\$0.267
\$1,100 to \$1,200	\$10.50	\$0.280
\$1,200 to \$1,300	\$11.00	\$0.293
\$1,300 to \$1,400	\$11.50	\$0.307
\$1,400 to \$1,500	\$12.00	\$0.320
\$1,500 to \$1,600	\$13.00	\$0.347
\$1,600 and over	\$14.80	\$0.395

- (c) Effective April 26, 2004, full-time and part-time employees covered by this Agreement who are on the active payroll of The Post on that date shall receive a flat increase of \$10.50 in weekly or \$0.280 in hourly salary if part-time. Such increases shall not be added to the minimum contractual scales set forth in Sections 2 and 4 above.
- (d) Effective January 31, 2005, full-time and part-time employees covered by this Agreement who are on the active payroll of The Post on that date shall receive an increase averaging \$10.50 in weekly or hourly salary, as the case may be, spread according to the following schedule. Such increases shall be added to the minimum contractual scales set forth in Sections 2 and 4 above.

<u>Weekly Salary</u>	<u>Weekly Increase</u>	<u>Hourly Increase</u>
\$ 600 and less	\$ 7.00	\$0.187
\$ 600 to \$ 700	\$ 8.00	\$0.213
\$ 700 to \$ 800	\$ 8.50	\$0.227
\$ 800 to \$ 900	\$ 9.00	\$0.240
\$ 900 to \$1,000	\$ 9.50	\$0.253
\$1,000 to \$1,100	\$10.00	\$0.267
\$1,100 to \$1,200	\$10.50	\$0.280
\$1,200 to \$1,300	\$11.00	\$0.293
\$1,300 to \$1,400	\$11.50	\$0.307
\$1,400 to \$1,500	\$12.00	\$0.320
\$1,500 to \$1,600	\$13.00	\$0.347
\$1,600 and over	\$14.80	\$0.395

- (e) Effective April 25, 2005, full-time and part-time employees covered by this Agreement who are on the active payroll of The Post on that date shall receive a flat increase of \$10.50 in weekly or \$0.280 in hourly salary if part-time. Such increases shall not be added to the minimum contractual scales set forth in Sections 2 and 4 above.
- (f) In the application of the one-time lump-sum salary payments set forth in (a) of Section 8 above, each eligible employee shall have a choice of electing (1) to receive the full lump-sum amount through a payroll payment with applicable taxes deducted, or (2) to have either 25%, 50%, 75% or 100% of this amount credited to his or her Tax Deferral and Savings Account, on a tax deferred basis (subject to FICA, Savings Plan rules, and applicable IRS restrictions), with the remaining amount, if any, paid as a one-time lump-sum amount through a payroll payment with applicable taxes deducted. As soon as practicable after the signing of this Agreement, The Post will establish an election period of not less than 10 working days, and will distribute information and election forms in connection with the payment election provided in this paragraph.

9. Night Differential.

For each shift worked that begins between 2:00 p.m. and 9:59 p.m., inclusive, the employee shall receive in addition to salary, the sum of \$6.00; for each shift worked that begins between 10:00 p.m. and 5:59 a.m., inclusive, the employee shall receive in addition to salary, the sum of \$7.50.

10. Part-time.

- (a) Part-time employees, including those who were not in the bargaining unit by virtue of their working an average of less than fifteen hours per week, according to the formula set forth in Subsection (b) below, shall be paid at a rate that is not less proportionally than the minimum salary scale or rate provided for the employees' positions and experience.

A part-time employee who is covered by this Agreement is one who satisfies the continuity requirements set forth in Subsection (b) below. A covered part-time employee will receive, on a pro rata basis, the holiday benefits provided under Article VIII [using the employee's regular schedule, or, if there is no regular schedule, using the average number of hours worked during the five weeks immediately preceding the holiday week as a basis], the vacation benefits provided under Article XII, the sick leave benefits provided under Article XI, the funeral leave benefits provided in Section 7 of Article XIII, the jury duty benefits provided in Section 11 of Article XVII, the parental leave benefits provided in Article XIII, Sections 4(a) and (b), respectively, and the severance benefits provided under Article XIV. In the event that the Publisher, in his or her discretion, extends the Matching Gift Contributions program to exempt part-time employees, the Publisher shall permit Guild-covered part-time employees to participate in such program at the same time and on the same terms.

Covered employees shall accrue vacation and sick leave credits for all weeks in which they qualify, according to Subsection (b) below up to a maximum of thirty-seven and one-half hours worked in any covered week.

Covered part-time employees shall be entitled to the general increase(s) provided in Section 8 above on a pro rata basis. Such employees are also covered by Section 12 below and by Article IV, Union Security, Article V, Dues Check Off, Article X, Job Security, and Article XXI, Health and Welfare, of this Agreement.

- (b) Effective with the signing of this Agreement, every three months there shall be a review of the record of all hours worked by part-time employees for the thirteen preceding weeks. Part-time employees who averaged fifteen or more hours per week during the thirteen-week preceding period shall qualify for the benefits set forth in Subsection (a) above for the succeeding thirteen-week period. Employees who do not satisfy this formula shall not be

higher classification, whether his/her performance is satisfactory or unsatisfactory with all of the factors involved in making this determination. A copy of each satisfactory or unsatisfactory notice, which shall be given in accordance with the time periods provided under Article X, shall be sent to the Guild.

- (b) An employee moved from a lower to a higher classification shall earn experience in the new classification at the experience level next higher than the employee's rate of pay, and shall advance from there in the time provided by the contract.
 - (c) An employee hired above the minimum provided for the employee's actual experience shall receive the experience level nearest the employee's rate of pay.
14. The Post agrees that in the event an employee in a lower classification who applied to fill a vacancy in a higher classification, or an employee who applied to be transferred to a vacancy in the same classification, is not selected for such promotion or transfer, such employee shall be notified upon his/her request as to the reasons therefor, and shall be informed for his/her guidance as to whether he/she is considered likely to be found suitable for such promotion or transfer at a future date.
15. If a general increase is granted while an employee is on a leave of absence as specified in Article XIII, such employee, upon return to work, will receive the amount of the general increase as if the employee had been on the active payroll at the time the increase was granted.
16. During the term of this Agreement, and consistent with applicable laws, The Post will continue the Metrochek program, which allows The Post, upon the request of an employee, to deduct from the employee's biweekly paycheck, on a pre-tax basis, up to \$100 a month and to provide the employee with a Metrochek. The Post will meet and confer with the Guild, upon request, as to any changes to this program or its administration, but such changes shall not be subject to bargaining or arbitration.

ARTICLE VII - HOURS AND OVERTIME

1. The regular work week shall consist of thirty-seven and one-half hours (exclusive of lunch time) in not more than five days. The regular work day shall consist of not more than seven and one-half hours in not more than eight and one-half consecutive hours. Work in excess of thirty-seven and one-half hours in any week, or seven and one-half hours in any one day, may be required of any employee. When such work is required, the employee shall be paid at the straight-time rate for up to forty hours worked in a single work week.
2. Overtime work, which may be required of any employee, shall be compensated for by additional pay at an hourly rate equal to one and one-half times the employee's regular straight-time hourly rate for all hours actually worked in excess of forty hours in a single work week. Part-time employees shall be paid at the overtime rate for all hours actually worked in excess of forty hours worked in a single work week. For purposes of this article, hours worked shall include paid sick leave, paid vacation, and holidays paid but not worked. Travel time shall be considered as time worked for the purpose of computing overtime compensation to the extent required by law. No employee, however, shall be compensated for travel time on any day for which the employee receives compensation under Section 5.
3. Employees whose regular weekly salary is less than \$1,100.45 effective February 26, 2001, \$1,110.45 effective July 28, 2003, and \$1,120.45 effective January 31, 2005, may be offered compensatory time off in lieu of payment of overtime. If the employee accepts such compensatory time off, the time shall be counted on the basis of one and one-half hours compensatory time off for each hour of overtime authorized and actually worked. Compensatory time off must be taken or paid-off in accordance with applicable law.
4. Days off shall be consecutive throughout, wherever practicable, and a day off shall consist of at least twenty-four hours, and two days off shall consist of at least forty-eight hours. No employee shall be scheduled to begin work within more than two starting periods during any one work week, except as provided in Section 10 below. Schedules of days off and starting times for the News, Editorial, and Commercial Departments shall be posted and shall continue in effect until changed on notice posted two weeks before the week in which the change occurs. In the event of a change made necessary due to a major news or operational emergency, or to cover the sickness or unscheduled departure of an

employee, this section shall not apply. Schedules may be changed with less than two weeks notice with the consent of the employee affected.

5. In computing overtime, a day on call, that is a day on which an employee is required to hold himself or herself available for a call to work, shall be considered a day worked. Leaving a mail, electronic mail, or telephone address with The Post when the employee's freedom is not unreasonably interfered with shall not be deemed a day on call.
6. Except as provided in section 9 below, any full-time employee subject to the overtime requirements of the FLSA who is required to return to work after leaving the place where the employee's day's work was completed or to report to work on his or her day off, shall be paid for the actual time worked on the recall or the day off at the straight-time rate (up to 40 hours in a single workweek), but in no event for less than three hours calculated at the overtime rate, or shall receive the appropriate time off as outlined in Section 3 above. All regular schedules shall allow ten hours between shifts, except where the employee requests or voluntarily works a schedule with less than ten hours between shifts, with the Publisher's approval, and any employee subject to the overtime requirements of the FLSA who is required to start a day's work less than ten hours after the completion of the previous regular work day shall receive one and one-half times pay for the time worked before the lapse of that ten-hour period.
7. Accrued overtime due an employee at the end of the employee's service shall be paid in addition to other sums due the employee.
8. Nothing contained in this Agreement shall require The Post to compensate any employee more than once for any overtime.
9. Sections 1 through 7 of this Article VII shall not apply to regular Editorial Writers; Display and Outside Sales Representatives; Cartoonists; Columnists; Critics; Writers and Photographers assigned to cover the training or playing trips of any teams engaged in major professional or college sports, which trips require the employee to be away from home for one or more nights; Reporters doing out-of-town survey stories; Political Writers following speaking tours or doing a series of "political roundup" stories; Reporters on foreign service; and employees whose regular weekly salaries are at or in excess of \$1,100.45 effective February 26, 2001, \$1,110.45 effective July 28, 2003, and \$1,120.45 effective January 31, 2005. Provided, however, where an employee is covered by the functional designations of work assignments specified above in this Section, or whose regular salary is at or in excess of the amounts set forth above, works more than five days during any week the employee shall be given for each such additional day worked a compensatory day

off within a period of eight weeks thereafter, or, at the option of The Post, paid straight-time for each such day of compensatory time off earned hereunder; provided, further, that a writer or photographer assigned to cover the training or playing trips of any professional or college teams engaged in major sports, a reporter assigned to do out-of-town survey stories, or a political writer assigned to following speaking tours or doing a series of "political roundup" stories, whose regular salary is less than the appropriate amount in the above schedule, and who is required by his or her assignment to be away from Washington at any period during his or her normal days off which correspond to his or her normal hours of work, shall be allowed a compensatory day off for each such day within eight weeks thereafter, unless The Post elects to pay such an employee an additional day's pay at the employee's regular rate.

10. Notwithstanding Sections 1 and 4 above, the Publisher, in his or her sole discretion, may schedule full-time employees to work flexible schedules of 37½ hours per week, divided into six, five, or fewer days, based on the Publisher's operational needs and/or the employee's request, provided that no employee will be required to work a flexible schedule consisting of six days in any one work week. Part-time employees may, in the Publisher's discretion, be scheduled to work part-time hours divided over six, five or fewer days, based on the Publisher's operational needs and/or the employee's request, provided that no part-time employee will be required to work six days in any one work week. To the extent practical, before requiring full-time employees to work flexible schedules of less than five days based on the Publisher's operational needs, the Publisher will make reasonable efforts to fill such schedules with employees in the same classification who volunteer for such schedules.
11. Should the Department of Labor issue new regulations exempting certain employees covered by this Agreement from the hours and overtime requirements of the FLSA, or subjecting them to such requirements, immediately upon the issuance of such regulations by the Department of Labor, the parties shall meet for the purpose of bargaining on the impact of such regulations on employees working in such classifications under this Agreement, and to determine the extent to which such employees shall be covered by the provisions of Sections 1 through 7 above. This Agreement may in like manner be amended by mutual agreement of the parties to comply with any Act of Congress or judicial decisions binding on the parties. Nothing in this provision shall be deemed to waive either party's rights under the National Labor Relations Act or to preclude either party or any employee covered by this Agreement from exercising their respective rights to seek judicial or administrative relief concerning such regulations, Act, or judicial decision, e.g. an action to clarify or challenge any of the foregoing.

ARTICLE VIII - HOLIDAYS

1. Insofar as The Post's operating requirements permit, employees shall be allowed off the following holidays without loss of pay:

New Year's Day, Martin Luther King, Jr.'s Birthday, Presidents' Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day.

2. When an employee's regular day off falls on a holiday, he or she shall receive an additional day's pay, or equivalent time off during the week in which the holiday falls or within a period of four weeks thereafter, at the option of The Post.
3. When an employee's days off have been changed during a week in which a holiday occurs, resulting in such employee's working five straight-time days in such week such employee shall receive an additional day off within a period of four weeks thereafter, or, at The Post's option, be paid for such additional day off at the rate of time and one-half.
4. The Post has the right, in its discretion, to require employees to work on a holiday to meet reasonable operational needs. When an employee is required to work on a holiday, the employee shall receive additional compensation for such work at an hourly rate equal to one and seven-eighths times the employee's regular straight-time hourly rate; provided, however, that no employee required to work any time on a holiday shall receive for such work an amount less than one and one-half times the employee's straight-time hourly rate of pay for the regular work day. An employee shall have the option of substituting a recognized holiday of the employee's choice for one of the holidays set forth in Section 1 above, provided, in the opinion of the employee's supervisor or department head, it is practicable to do so.
5. If overtime is payable under this Article and also under another Article of this Agreement, payment shall be made under the one which provides the greater compensation to the employee, but not under both.
6. "Holiday", as used in this Agreement, means the day on which the holiday is legally observed, except that Christmas Day and New Year's Day shall always be observed on December 25 and January 1, respectively. With the mutual consent of an employee and The Post, the employee may observe either the eve of Christmas or Christmas Day, or the eve of New Year's or New Year's Day as the holiday. When a holiday occurs on a weekend, The Post will make every practicable effort to give

the employee a compensating day off immediately preceding or following a regular day off.

7. The provisions of Sections 2, 3, 4, and 5 shall not apply to employees exempted from Article VII, provided, however, when such an employee works on a holiday, or a holiday falls on the employee's day off, the employee shall be given a compensating day off. Furthermore, if an employee is exempted from overtime pay under Article VII (because the employee's salary is above the overtime cutoff in Article VII), but the employee actually works on a holiday, then the employee will also receive, as additional compensation, seven-eighths of the daily amount of the overtime cutoff.
8. Employees who are on leave of absence from The Post shall not receive holiday pay for holidays not worked during the period of their leave.

ARTICLE IX - INDIVIDUAL BARGAINING

The right of any employee to bargain individually with The Post for wages or conditions better than the minimum standards set forth in this Agreement is expressly recognized. The Post agrees not to bargain with any individual for, or enter into any agreement providing either a salary or condition less than the minima set forth herein.

ARTICLE X - JOB SECURITY

1. No employee shall be discharged as a result of the execution of this Agreement.
2. (a) Except as provided in Article XVII(13)(b), new employees, including Post employees previously working outside the unit, shall have a probationary period not to exceed six months unless extended by mutual agreement. The Post shall notify the employee in writing two months and four months after his/her initial employment whether his/her performance is satisfactory, including all factors involved in this decision. A copy of this notification shall be sent to the Guild.
- (b) New employees hired as Editors, Editorial Writers, Reporters, Photographers, Artists, Outside Advertising Sales Persons, or any other key minimum positions, and new employees hired in the Financial Accounting section of the Accounting Department, including Post employees previously working outside the unit, shall have a probationary period not to exceed nine months unless

extended by mutual agreement. The Post shall notify the employee in writing three months and six months after his/her initial employment whether his/her performance is satisfactory, including all factors involved in this decision. A copy of this notification shall be sent to the Guild.

- (c) The above probationary periods do not apply to a temporary employee hired into a Guild-covered position after working in that position on a temporary basis for at least a year.
 - (d) The above probationary periods do not apply to a person transferred to a Guild-covered position from a position that is supervisory, managerial or confidential.
3. No employee shall be discharged except for good and sufficient cause. Discharge of new employees with less than six months' employment [in the case of employees covered by Section 2(b) above, nine months' employment] shall not be subject to the grievance procedure. Failure to notify the employee and the Guild in writing of the employee's performance at the intervals specified in the probationary periods above shall not render discharge under this provision subject to the grievance and arbitration procedure. Two weeks' notice in advance of discharge, or two weeks' pay in lieu of notice, shall be given to employees with more than six months [in the case of employees covered by Section 2(b) above, nine months] or more continuous employment, except in the case of discharge for willful neglect of duty or gross misconduct. Employees with at least three months of service covered by Section 2(a) or 2(b) who are discharged during the probationary period shall receive one week's advance notice of discharge, or one week's pay in lieu of notice. Employees who are discharged shall be given written notice of their discharge, with the reason for the discharge, at or about the time of discharge, with a copy furnished to the Guild. Conferences regarding any discharge shall proceed with due diligence. Grievances concerning discharge shall be processed according to the procedures set forth in Article XXII.
- 4. (a) When economy dismissals are to be made, four weeks' advance notice shall be given the employee, and the Guild shall be notified and severance pay shall be paid; provided, that such dismissals shall not be subject to review under Article XXII unless the Guild feels that reasons other than economy have entered into a particular discharge.
 - (b) Economy dismissals shall be made in job classifications in inverse order of seniority of employment in the area affected; provided, however, that where economy dismissals are to be made, voluntary

resignations of employees affected will be accepted and severance paid, and substitute voluntary resignations by longer term employees in the affected area will be given consideration by The Post in lieu of employees otherwise slated for separation, and if acceptable to The Post, such substitute employees voluntarily resigning shall be paid severance in accordance with Article XIV of this Agreement.

- (c) Employees discharged for economy reasons, but not those employees whose substitute voluntary resignations are accepted by The Post, shall be placed on a rehiring list for a period of two years and shall be rehired, according to seniority, for the same or comparable jobs when such openings occur.
5. The Post shall have the right in its discretion to adopt improved methods, or install new equipment, or use a new process. In the event that any full-time or regular part-time employee is displaced because of the adoption of improved methods or the installation of new equipment, or the use of a new process, such employee will be given, whenever practicable, the opportunity to be retrained at The Post's expense to meet The Post's needs for employment resulting from either new job opportunities or those that result from normal turnover, or given first consideration for an open position in a comparable classification for which he/she qualifies, or dismissed in accordance with the provisions of Subsections 4(a) and (b) above. Whenever practicable, The Post will notify the Guild of its intention to introduce such major new or modified equipment, methods or processes. In the event that an employee is subject to discharge for economy reasons, The Post will make available outplacement services at The Post's expense.
 6. The Post will continue to notify affected accounting credit, classified advertising and circulation service employees of its telephone monitoring practices not less than annually. In the event that The Post implements new electronic methods of assessing employee performance, it is understood and agreed that The Post will give affected employees adequate notice. All new employees in affected positions will be informed of such practices.
 7. Security and Safety Monitoring.
 - a. In connection with security and safety concerns, including the need to investigate or protect against theft, violence, or destruction of Post property, the Publisher shall have the right in his or her discretion to install surveillance cameras or other monitoring equipment, provided that such equipment shall not be installed in restrooms. Before implementing such surveillance equipment, The

Post will offer to meet and confer with the Guild on a confidential basis, but shall not be required to disclose the locations of any surveillance cameras. The Guild agrees not to publicize or otherwise disclose confidential information concerning such surveillance or the location of surveillance cameras.

- b. Images or other information collected through video cameras or other such safety/security surveillance will not be used to assess or evaluate employees' job performance. In addition, such images will not be released to third parties except to the extent disclosure is made in any arbitration or other legal or administrative proceeding; is required by a subpoena or court order; or is necessary in connection with notification to law enforcement authorities of possible criminal conduct. The Post will notify the Guild promptly in the event that it releases such images or other information collected through safety/security surveillance of a Guild-covered employee to law enforcement authorities.
- c. The Post will notify employees, in writing at least once a year, of the general presence (but not the number or location) of video or other surveillance systems in the workplace.

8. For the Publisher's operational needs or in lieu of discharge for economic reasons, The Publisher may offer window plan incentives to employees covered by this Agreement to secure their voluntary agreement (a) to resign or retire from employment by the Publisher; or (b) to transfer from full-time status to part-time status; or (c) to transfer to another department at The Post. Before offering a window plan as described above, The Post will provide the Guild with ten working days' notice and will, upon request, negotiate the terms of the Plan with the Guild for a period not to exceed the ten-working days notice period (unless extended by mutual agreement), but the decision to offer such a plan shall not be subject to negotiation or arbitration, and its terms shall not be subject to arbitration. If, at the end of negotiations, there is no agreement as to the terms of such window plan, the Publisher may nevertheless offer such plan to employees.

ARTICLE XI - SICK LEAVE

1. Employees covered by this Agreement shall earn, in each twelve-month period during their first twenty years of employment, up to fifteen days of sick leave. Such sick leave shall be accrued on an hourly basis, based on straight-time hours worked or paid up to a maximum of thirty-seven-and-one-half hours in a workweek, and such sick leave shall be used for bona fide illnesses, unless clearly arising from the employee's own misconduct. For the purpose of this paragraph, absence during working hours due to emergency sickness, psychiatric, medical or dental care, shall be considered a bona fide illness where it is not possible for the employee to schedule such emergency care during non-working hours. Any such sick leave not exhausted by an employee during the twelve-month period to which it relates may, in case of bona fide illness not arising from his or her own misconduct, be accumulated to a maximum accumulation of one hundred thirty-five days. Additional sick leave may be granted at the discretion of The Post. No deductions from annual vacation shall be made on account of sick leave; an employee may not take sick leave during a vacation period, except as provided in Article XII, Section 7. Sick leave under this Section shall be construed to include sick leave due to the illness of a dependent child up to age 18 or a disabled child regardless of age. The Post may in any case require an employee to submit a certificate of a reputable physician, or may have him/her examined by a physician of its own selection, in order to determine whether such employee is entitled to sick leave hereunder. In case of the illness of a dependent child as provided above, The Post may require the employee to submit a certificate of a reputable physician.

2. After twenty years of continuous Post employment, employees who have accumulated a sick leave balance of 100 days or more shall accumulate twelve sick leave days each year, three of which may be used as personal leave days. These personal leave days may be used for absences due to the illness of the employee or the employee's dependent child up to age eighteen, or for a personal reason. In the event that an employee wishes to take two or more consecutive work days off for a personal reason, such days shall be scheduled in advance with the employee's supervisor, who will not unreasonably refuse permission for the use of such accumulated personal leave. If an employee does not use all of his or her personal leave days in the one-year period during which they were accrued, the unused personal days shall convert automatically to sick leave days, which the employee may accumulate up to the one hundred thirty-five day maximum in Section 1. When an employee with twenty years of continuous Post employment drops below 100 days of accumulated sick leave, the employee will automatically revert back to earning sick leave on the basis of fifteen sick days per year. Such an

employee who has any unused personal leave days to his or her credit will have those days converted to sick leave. Such employees will again be eligible to earn three personal days and nine sick leave days once they have accumulated 100 days.

3. An employee may not take sick leave during an absence for which the employee is eligible to receive Worker's Compensation benefits.
4. Each employee's sick leave balance shall be noted on the employee's pay stub.

ARTICLE XII - VACATIONS

1. For the purpose of this Article, "vacation" shall mean vacation with pay, and "employment" shall mean regular, full-time and covered part time, continuous employment at The Post.
2. Employees shall earn vacation during each employment year in accordance with the following schedule:
 - (a) Employees who have completed twenty years or more of employment, 7.5 hours of vacation for each 88.50 hours paid at the straight-time rate up to a maximum of 165 hours (four weeks and 15 hours) a year.
 - (b) Employees who have completed four years or more employment, 7.5 hours of vacation for each 97.50 hours paid at the straight-time rate up to a maximum of 150 hours (four weeks) a year.
 - (c) Employees who have completed less than four years of employment, 7.5 hours of vacation for each 130 hours paid at the straight-time rate up to a maximum of 112.50 hours (three weeks) a year.
3. No employee shall be required to accept three weeks of the employee's vacation at any time except between May 1 and October 31. No more than three weeks' vacation may be taken consecutively without the permission of The Post. The Publisher, in his or her discretion, shall determine vacation schedules within each working unit, taking into account company-wide and departmental seniority, operational needs and other circumstances. With the consent of an employee and The Post, a vacation may begin on any day of the week. The Post will determine the number of employees to be on a vacation at any one time. Accrued vacation may be taken in increments of less than one week only with the prior approval of the supervisor.

4. If the vacation period of an employee embraces a holiday, as defined in Article VIII, the number of days chargeable as vacation for that period shall be one less than the number of days that would otherwise be chargeable.
5. (a) Employees' vacation balances shall not exceed the maximum amount of annual vacation credits that an employee can earn under Section 2 above at any time. Notwithstanding the foregoing, any vacation credits unused as of an employee's annual leave accrual date shall be automatically transferred into a "deferred vacation" account. Such deferred vacation must be used within the next twelve months, and any deferred vacation balance remaining at the end of such 12-month period will automatically be forfeited. The deferred vacation account cannot exceed the maximum amount of annual vacation credits that an employee can earn under Section 2 at any time. When an employee takes vacation, vacation credits shall be deducted first from the deferred account and then, after the deferred vacation account is reduced to a zero balance, from the employee's current vacation accrual. Employees' pay stubs will reflect the balances in their vacation accounts. The conversion to this new vacation system will be effective 90 days from the signing of this Agreement.
- (b) Current employees who, upon the conversion to the vacation system set forth in 5(a) above, have excess vacation credits in their excess vacation account (which cannot exceed one year's worth of vacation) shall be allowed a period up to the expiration of this Agreement to use those vacation credits. During this period, such employees with excess vacation credits may elect voluntarily and anonymously to donate up to one-half of their excess vacation credits to another employee if the receiving employee (a) is on leave without pay due to the employee's "serious health condition" (as defined under the Family and Medical Leave Act) or the "serious health condition" of the employee's child, parent, or spouse; and (b) has exhausted all sick leave, vacation and other paid leave available to the employee. The procedures for donating leave under this program will be established by the Publisher within 90 days of signing this Agreement. In the event that an employee has vacation credits remaining in his/her excess vacation account at the expiration of this Agreement, the employee will be paid off for any such unused credits in that account in an amount equal to 33.3% of the total value of his/her remaining credits.
6. When an employee resigns or is discharged or dies, the employee (or beneficiary in event of death) shall be paid for any accrued vacation

which the employee has not taken. Vacation shall accrue on an hourly basis from the beginning of the employee's latest year of employment. Employees shall not be allowed to take vacation not yet credited except in the Publisher's discretion. Where upon resignation or discharge an employee has taken vacation not yet earned at the time of resignation or discharge, the amount in dollars of such unearned vacation shall be deducted from any sums otherwise due the employee at the time of discharge or resignation.

7. An employee on vacation who requires hospitalization during the employee's vacation period may request that the period of hospital confinement be considered sick leave.

ARTICLE XIII - LEAVES OF ABSENCE

1. By arrangement with The Post, and in the Publisher's sole discretion, employees may be granted leaves of absence consistent with staffing requirements. An employee on leave of absence shall waive his/her right to reinstatement if he/she accepts other employment that conflicts with the interest of The Post, without the approval of The Post. Leaves for family or medical reasons shall be granted to the extent required by law.
2. If an employee is elected or appointed to hold office in The Newspaper Guild or in the Washington-Baltimore Newspaper Guild, he/she shall, upon reasonable notice in writing, and operating conditions permitting, be given a leave or leaves of absence from The Post for a period or periods not exceeding four years; provided, that only one employee at any one time from a specific department, or an aggregate of three employees, at any one time, shall be entitled to such leave. Any such leave may be extended beyond such period by mutual agreement between The Post and the employee.
3. An employee elected a delegate to a local or national meeting of either The Newspaper Guild, the Communications Workers of America, or the American Federation of Labor-Congress of Industrial Organizations shall, upon reasonable notice in writing to The Post, prior to the opening date of such meeting, and operating conditions permitting, be granted leave of absence for the duration of such meeting, provided that The Post shall not be required to grant to any employee more than thirty days' leave under this paragraph during any period of twelve consecutive months. The number of employees who may be granted a leave under this paragraph shall be limited to three-at any one time. The number may be increased for a particular meeting when mutually agreed upon by The Post and the Guild.

4. (a) Parental leave (after the birth or placement for adoption of a child) of up to six months at the discretion of the employee shall be granted to full-time and part-time employees, beginning immediately after the birth or placement for adoption of a child. Notice of parental leave shall be in writing and, for the purpose of The Post's records, the supervisor shall acknowledge receipt of the notice in writing. Work which may be performed at home may be offered to the employee and compensated at the daily straight-time rate, and any day's work at home shall not reduce or extend the period of leave.
 - (b) A full-time or covered part-time employee who has been continuously employed by The Post for one year or more shall be paid up to four consecutive weeks of parental leave, provided (i) that such paid leave shall begin at the end of the mother's birth-related disability (or earlier if prescribed by a physician and the mother's sick leave has been exhausted) or within one month before or after the placement of the child for adoption; and (ii) it will be presumed that such employee is the full-time primary caregiver of the child where the employee so certifies and the employee's spouse is working or a student. Where two Post employees are eligible for parental leave under this Article, the total paid parental leave for such employees shall not exceed four weeks. In addition, during any period of disability before or after delivery, an employee shall be entitled to use sick leave which she has accrued, provided the employee furnishes The Post with a statement from her physician that she is disabled. Accrued, but unused, sick leave shall be available to such employee upon her return to work.
5. Leaves of absence under this Article shall not constitute breaks in continuity of service, however the time spent on such leaves shall not be considered service time. Any full-time or part-time employee covered by this Agreement who enters into the Armed Forces of the United States or who serves as a military reservist or national guard member shall be afforded, at a minimum, the protections of the Uniformed Services Employment and Reemployment Rights Act. Such reservists or national guard members who participate in the compulsory annual period of active duty for training shall be paid a sum equal to the differential between the compensation he/she receives for such period of active duty and the regular compensation he/she would have received at The Post for up to 17 days of compulsory annual training. In addition, such employee called to temporary active duty in a time of civil disturbance or attack will be paid in a like manner for a reasonable period of time. The foregoing provisions for military pay supplements shall expire with the

expiration of this Agreement, provided that The Post has established a military leave policy applicable to all Post employees that provides benefits in excess of federal law.

6. When an employee is elected to an office of the Washington-Baltimore Newspaper Guild, or as a member of the Washington-Baltimore Newspaper Guild Executive Council or as a delegate to the Greater Washington Central Labor Council, the employee may request that the employee's regular time off under Article VII of this Agreement, coincide with the regular meetings of those organizations. The Post will grant such request where it is not in conflict with the operating requirements of the Company.
7. Funeral Leave. When an employee covered by this Agreement has a death in the immediate family (defined as parents, spouse, brothers, sisters, children, mother and father of spouse, grandparents, stepmother, stepfather), the employee shall, upon request, be granted a leave of absence for the purpose of attending the funeral, and the employee shall receive the scheduled work days off with pay that occur within either three days of the death or within a three-day period that includes the day of the funeral, provided the employee attends the funeral.
8. If an employee is unable to work for a period of twelve months or more for any reason, the employee shall be deemed to have voluntarily resigned on the 366th consecutive calendar day of such absence, absent an agreement in writing between the employee and The Post to extend such period in appropriate circumstances. Before treating an employee on medical leave as having resigned under this provision, the Publisher will furnish written notice to the employee and offer the employee the opportunity to provide medical documentation verifying that he or she is unable to work, at least every three months, and establishing that the employee will be able to return to active employment within a reasonable period of time not to exceed 24 months from the employee's first date of extended absence. Nothing in this provision shall impair the right of the Publisher to terminate an employee for just cause at any time or to terminate an employee who fails to return to work after exhausting his/her leave entitlements under this Agreement or under federal or state laws.

ARTICLE XIV - SEVERANCE PAY

When an employee who has served The Post for more than six consecutive months in his or her latest period of employment is discharged for any reason other than willful neglect of duty or gross misconduct, the employee shall be paid in addition to all other amounts due one week's salary for each six months, or major fraction of the employee's latest period of continuous employment beginning not more than thirty-three years prior to the effective date of the employee's discharge. Severance pay shall be computed on a basis of highest weekly salary received by the employee during the two years next preceding the termination of the employee's service. The Post may deduct from any severance payment hereunder any levy or tax thereon to which the employee is subject under Federal or State law.

ARTICLE XV - AUTOMOBILE EXPENSE

Employees in the Editorial, News, and Commercial Departments who are authorized to use their own automobiles in the course of their employment shall be paid the current mileage rate allowance set by the Internal Revenue Service. An employee shall also be reimbursed for tolls and parking fees incurred during the course of assigned duties. When in the course of assigned duties, it is necessary to park at the office, other than when first reporting for work or reporting back at the end of the day, The Post agrees to pay the actual parking charges incurred.

ARTICLE XVI - OTHER EXPENSES AND SUPPLIES

1. Employees shall receive all working supplies and material without expense to themselves and shall be reimbursed for all authorized actual working expenses.
2. Any employee regularly employed at Washington, D.C., shall when assigned to temporary duty outside Washington, receive not less than his/her regular weekly salary and all legitimate living and all authorized actual working expenses incurred by him/her, provided that in any case where the assignment does not require the employee to remain away from his/her home over night, reimbursement for living expenses shall not include any items for which he/she would not normally be reimbursed if he/she had remained in Washington. In the event, however, an employee on a one-day-out-of-town assignment necessarily incurs expenditures for meals in excess of the amounts he/she would normally have incurred had he/she remained in Washington, he/she shall be entitled to reimbursement for such excess.

3. When The Post consents in writing to the use of personal professional equipment, it will register such equipment and repair damage occurring during business use and will also cover such equipment for business use insurance. Consent to such coverage will not be unreasonably withheld.

ARTICLE XVII - GENERAL

1. Employees of The Post shall be free to engage in any activities outside their working hours which do not constitute service for any interest or publication, whether print, broadcast or electronic, in competition with The Post, subject to such implementing rules as the Publisher may establish and, in the case of employees of the News and Editorial Departments, which are not in conflict with the implementing rules of those departments or the rules governing the Press Galleries of the Congress of the United States; provided that, without permission of The Post, no employee shall in the course of such activities use any material or featured title of The Post or exploit in any way his or her connection with it. Employees shall furnish The Post with a description of any existing outside employment and, in the future, shall give The Post advance notice of any contemplated outside employment. Upon receipt of the description or notice in writing of the outside employment contemplated, The Post shall notify the employee in writing of its approval or disapproval of such outside employment. The Post may require employees to sign individual disclosure agreements in connection with implementing this conflict of interest section.
2. No employee shall be required against the employee's will to work under conditions unreasonably endangering the employee's life or safety in pursuit of the employee's normal work assignment.
3. An employee's by-line or photo credit shall not be used over the employee's protest.
4. No employee shall be required to use his/her influence for any purpose other than the performance of his/her duties and responsibilities with The Post. No employee shall use his/her influence or position at The Post for other than the performance of his/her duties and responsibilities at The Post.
5. No reporter shall be required to act as a photographer and no photographer shall be required to act as a reporter.

by a statement signed by the Clerk of the Court. In addition, any such employee shall be paid at the regular hourly rate for all time worked on Post business on such day, provided that the total payment shall not be in excess of the total daily payment unless the total time worked on The Post, plus time served on the jury, including reasonable travel time, exceeds the regular work day. The current contract is understood to have an offset for payment for jury service. There shall be no double collection for jury service. An employee required to appear in court as a witness or a defendant in an action which is job-related shall be paid his/her regular wages minus any payment received for such appearance.

12. (a) There shall be no discrimination against any person because of national origin, race, gender, age, disability, marital status, sexual preference or orientation, political or religious affiliation, military veteran status, or participation or non-participation in union activities.
- (b) In order to accomplish the purposes of fair employment principles, The Post and the Guild shall appoint an equal number (not less than three, nor more than six) of representatives to a standing committee. This Committee shall meet at the request of either party. This Committee will have no authority to hear or attempt to adjudicate any grievances filed by individual employees. The Committee may make advisory, but non-binding, recommendations to the Guild and The Post on such matters as recruitment and promotion of employees. Any disagreements arising among and between members of the Committee or any rejection of recommendations by the Committee shall not be subject to the grievance procedures set forth in Article XXII.
13. (a) The Post will continue its policy of offering formalized training programs to improve skills in present jobs or to prepare employees for advancement to higher positions, to the extent the Publisher chooses to do so in his or her sole discretion. Training opportunities will be offered on a non-discriminatory basis, and The Post will continue to provide training opportunities to employees, including minority and female employees, in an effort to upgrade skills for qualifications in higher classifications. The Washington Post Tuition Refund Program to maintain proficiency or to prepare employees for higher positions will be continued. Mandatory training or cross-training of employees shall occur during an employee's regular work schedule, or The Post shall allow an employee to change his or her schedule in order to attend such training at the applicable rate of pay.

reasonable effort to replace it with another insurance policy providing benefits comparable to those set forth above.

15. Washington Post Magazine articles, book reviews, travel pieces, food pieces, rail columns, Outlook, Weekly, Weekend and other articles, as well as photographs and graphics, prepared without assignment on the employee's own initiative and off duty time may be purchased at rates mutually agreeable to the Editor and the employee. The Post shall have first right of refusal. If The Post publishes the work, The Post shall own the copyright to the work unless otherwise agreed in writing, which, in the case of photographs or graphics, may include a one-time use arrangement. Should The Post decide not to publish, or, should the Editor and the employee not agree on a mutually acceptable rate, the employee shall be free to sell his/her material elsewhere, except as precluded by Section 1, Article XVII.
16. Guild-covered employees shall continue to have the right to review their individual personnel files at reasonable times designated by the Personnel Department, not less than annually, and in connection with disciplinary action. Performance reviews and evaluations of employees covered by this Agreement are not subject to arbitration under this Agreement.
17. The Post shall provide training in safe work practices to employees as may be required by law. The Post will also provide the Guild with occupational safety and health testing data as may be required by law.
18. The Publisher may require employees who regularly drive Post-owned or Post-leased vehicles in the performance of their duties to furnish the Publisher with periodic proof that they hold a valid driver's license and to provide the Publisher with a release so that periodic driving record checks can be made.
19. The Post will make notices of training opportunities within each department available electronically to employees in that department.
20. The Post will provide notice to employees of the availability of parking at Post-owned parking facilities and of favorable parking rates at independent parking facilities when such facilities offer preferential rates for Post employees.

ARTICLE XVIII - LABOR-MANAGEMENT COMMITTEE

A Joint Labor-Management Committee shall be established which may make joint recommendations to The Post on any matter affecting relations between the parties, including, among others, new technology, methods of operation and work processes, the employee assistance program, occupational safety and health and part-time employees, and other such matters. The committee shall meet once a month during the first twelve months of the contract, and no less than once every three months thereafter. The Post and the Union shall appoint an equal number (not less than three, not more than five) of representatives to the committee. Any disagreements arising among and between members of the committee, any rejection of recommendations by the committee, or any dispute concerning the committee or its activities, shall not be subject to the grievance and arbitration procedures set forth in Article XXII, nor shall the committee have the right to receive or adjudicate any grievance.

ARTICLE XIX - PHASED RETIREMENT

Employees who reach age 55 and have at least twenty years' continuous service with The Post may elect, with the approval of The Post, to work a reduced work week, with equivalent reduction in salary, or a reduced work year; provided, an employee who desires to avail himself/herself of this privilege shall give at least three months notice to the Department Head. The Post shall notify the employee of approval or disapproval within one month after receiving the notice. The reduced salary shall be applicable to vacation pay, sick leave pay, severance pay, and any other benefit tied to salary. The employee on phased retirement, whether on a reduced work week or a reduced work year, shall continue to be fully covered by Health and Welfare Plan (Article XXI). For the employee on phased retirement on a reduced work year, only the time worked shall be counted in determining whether or not the employee is given a calendar year's credited service under the established Pension Plan (Article XX). As used in this Article XIX, the term "continuous employment" shall not be deemed to have been broken by absences by paid sick leave, vacation, or leave without pay, it being understood and agreed that continuous service shall be considered broken by resignation, retirement, discharge (unless an employee is reinstated), or other termination.

ARTICLE XX - PENSION PLAN

1. It is recognized that the "Amended (Pension) Trust" as described in the letter from The Post to the Guild dated July 30, 1979, was established and shall continue in effect during the term of this Agreement. It is a

unilateral Trust, and the sole and exclusive administration of such Trust and the pension benefits provided pursuant to the Plan will be the responsibility of The Post. The costs of administering the Plan shall be paid out of the Plan's assets.

2. The Post will be obligated to make the necessary payments, from time to time, to support the benefits and level of benefits provided by said plan.
3. (a) Effective as of November 8, 2002, for employees on the payroll and retiring on and after that date, the normal retirement benefit under The Washington Post - Washington-Baltimore Newspaper Guild Retirement Income Plan ("The Post-Guild Plan") shall be the following:

The sum of (i) .08% of the participant's Final Average Annual Earnings multiplied by his or her Credited Past Service, plus (ii) 1.75% of the participant's Final Average Annual Earnings multiplied by his or her Credited Service after April 1, 1974 up to a total of 30 years (35 years for participants with 30 or more years of Credited Service as of August 2, 1989), less (iii) the appropriate Offset Allowance from the table below multiplied by the participant's Final Average Compensation, up to the Covered Compensation limit for the year in which the participant retires, multiplied by his or her Credited Service after April 1, 1974 up to a total of 30 years (35 years for participants with 30 or more years of Credited Service as of August 2, 1989):

<u>Birth Date</u>	<u>Offset Percentage</u>
Before 1/1/1938	.62%
Between 1/1/1938 and 12/31/1954	.59%
After 12/31/1954	.56%

The amount in (iii) of the preceding sentence may not exceed .875% of the Participant's Average Annual Earnings which may not be more than the lesser of Final Average Compensation or Covered Compensation, multiplied by his Credited Service after April 1, 1974 up to a total of 30 years (35 years for Participants with 30 or more years of Credited Service as of August 2, 1989).

- (b) An Employee who begins receiving benefits before his or her Normal Retirement Date shall have his or her accrued benefit adjusted by the appropriate Actuarial Equivalent Factor:

<u>Participant's Age at Benefit Commencement</u>	<u>Early Retirement Factor</u>
64	96%
63	92%
62	88%
61	84%
60	80%
59	56
58	51
57	47
56	43
55	40

These factors will be prorated based on the Participant's age to the nearest month as of the date the Participant's benefits begin.

4. Cash Pension Supplement:

- (a) Eligibility. Every employee who earns a benefit under The Post-Guild Plan will also earn a cash pension supplement. In general, an employee becomes vested in the retirement benefit and cash pension supplement after completing five years of vesting service.
- (b) Amount of Cash Pension Supplement. The amount of cash pension supplement is determined by the employee's years of service. Effective November 8, 2002, he/she earns \$200 each full year of service. The maximum number of years of service that may count is 30. The following shows the size of the cash pension supplement that would accrue at various service levels.

<u>Years of Service</u>	<u>Annual Cash Supplement</u>
5	\$1,000
10	2,000
15	3,000
20	4,000
25	5,000
30	6,000

In general, years of service are equal to years of participation in The Post-Guild Plan. Years of service prior to 1991 will count in determining the size of the cash pension supplement.

- (c) **Payment of Benefits.** The cash pension supplement shall be payable at the same time the employee begins to receive his/her regular pension benefits from The Post-Guild Plan. The cash pension supplement will be paid once per year each January. If the employee's retirement date is not a January 1, he/she will receive a pro rata amount for the first year at the time he/she receives the first monthly check. Future adjustments to the supplemental pension payments will be made at the discretion of the Publisher.
 - (d) **Form of Payment.** If the employee receives pension benefits from The Post-Guild Plan in a form other than as a single life annuity, the cash pension supplement will also be payable in the same manner. For example, married retirees generally receive benefits in the form of a 50% Spouse's Benefit with reduced benefits payable for the retiree's lifetime in order that benefits will continue to the surviving spouse in an amount equal to 50% of the amount the retiree was receiving. In this case, the surviving spouse would also receive 50% of the retiree's annual cash pension supplement for life. If an employee retires early and elects to receive reduced benefit payments to start immediately, he/she shall also receive reduced payments from the cash pension supplement immediately.
5. The Plan may be amended by The Post consistent with the terms of the plan and applicable law, without bargaining or arbitration with the Guild, provided that any such amendment will have no effect on the accrued or vested benefits or future benefit accruals of any Guild-covered employees. For administrative convenience and in accordance with applicable law, The Post may combine The Post-Guild Plan with The Post Company Plan, without bargaining or arbitration with the Guild, it being understood and agreed that such a merger of the plans will have no effect on the accrued or vested benefits or future benefit accruals of any Guild-covered employees. Before the Publisher makes any such changes, the Publisher will meet and confer with the Guild, at the Guild's request, as to such changes.

ARTICLE XXI - HEALTH AND WELFARE

1. Employees will continue to be eligible for coverage under The Washington Post Flexible Benefits Plan (the "Plan"), in accordance with its terms. Administration of the Plan, including selection of the administrator and any insurers, shall reside solely in The Post's discretion and shall not be subject to arbitration or bargaining with the Guild during the term of this Agreement.
2. During the term of this Agreement, full-time employees will pay the same percentage contribution toward the premium costs for this benefit coverage that is paid by exempt and managerial employees of The Post, as periodically adjusted by The Post in its discretion.
3. (a) Part-time employees who average fifteen or more hours per week, under the continuity procedure set forth in Section 3(c) below, shall be permitted to participate in the Washington Post Flexible Benefits Plan (the "Plan") in accordance with its terms. Such employees who choose to participate shall pay the same percentage contribution toward the premium costs of this benefit coverage that is paid by part-time exempt and managerial employees of The Post, as periodically adjusted by The Post in its discretion. The foregoing provisions to the contrary notwithstanding, a part-time employee who, as of September 30 of any year, has been paid an average of 30 or more hours per week in the preceding 12-month period, shall be entitled to participate under the same terms as full-time employees in the medical, dental and prescription drug plans. His or her participation will begin the next following January 1 and will continue for each six months of the following year in which the employee works an average of at least 25 hours per week. Any such employee who loses eligibility for benefits because of failure to pay the requisite percentage of the premium cost shall not be eligible to participate again in the Plan until the beginning of the second six-month period following the six month period for which eligibility for benefits was lost.
- (b) Part-time employees who have been eligible and have chosen to participate in the Plan, and who cease to be eligible for the coverage under the terms defined in Section 3(a) above, may continue to be covered by the Plan, provided such employees shall pay 102% of the premium cost. The period for entitlement for coverage under this section shall be eighteen months, or the date on which the employee qualifies for coverage under Section 3(a) above, whichever occurs first; provided, however, an employee who loses eligibility for benefits because of failure to pay the premium

cost shall not be eligible again for this coverage until the employee qualifies for coverage under Section 3(a) above.

- (c) The continuity procedure described in Section 3(a) above shall be as follows: every six months there shall be a review of the record of all hours worked by covered part-time employees for each of the twenty-six preceding weeks.
4. (a) All Guild-covered employees shall be eligible to participate in the health and hospitalization insurance program, the retiree health insurance program, the employee life insurance program, the dependent life insurance program, the long-term disability insurance program, the pre-tax dependent care program, pre-Medicare/early retiree health plan, catastrophic medical expense plan, the same-sex domestic partner benefit program, and adoption assistance program applicable to exempt and managerial employees of The Washington Post generally, in accordance with the terms of such programs as they may from time to time be modified by the Publisher. During the term of this Agreement, these plans are subject to change at the same time and in the same manner as for exempt and managerial employees, and such changes shall not be subject to arbitration or bargaining.
- (b) During the term of this Agreement, the Publisher shall have the right to make plan design changes, changes in employees' percentage contributions, and changes in the benefits offered under the Flexible Benefits Plan, including changes in coverage, deductibles and co-payments, at the same time and in the same manner as for exempt and managerial employees, and such changes shall not be subject to arbitration or bargaining. However, before any substantial change is made by the Publisher in the benefits or contributions described in this Article, The Post will meet and confer with the Guild as to such changes. In addition the parties may establish a joint committee to examine questions concerning health care benefits and insurance costs and to make recommendations to the Publisher.
- (c) Nothing in this Article precludes either party from seeking to renegotiate, during bargaining for a successor collective bargaining agreement, the terms and conditions of Guild-covered employees' participation in the plans described in this Article to be effective under a successor agreement.
5. The Publisher reserves the right to terminate the coverage of any employee who fails to contribute the employee's portion of the premium as of the first day of the month following the month in which the

employee failed to make such contribution, provided the Publisher furnishes written notice to the employee beforehand to give the employee the opportunity to make up the payment due. If an employee is absent from work for a period of six months or more, then the Publisher shall not be required to make the Publisher's percentage contribution on behalf of such employee after such six-month period, provided that The Post shall furnish written notice to the employee of discontinuance of paying its portion of the premium in sufficient time to enable the employee to arrange to pay the premium without loss in coverage. The Post shall honor any agreement between it and an employee for a longer period of coverage during the employee's absence from work.

ARTICLE XXII - GRIEVANCE PROCEDURE

1. The Grievance Committee shall generally consist of three representatives of the Publisher who shall be selected by the Publisher, and three representatives of the Guild who shall be selected by the Guild. In addition to these representatives, each party shall have the right to have a reasonable number of other involved representatives or witnesses relevant to the dispute, including the grievant, attend the grievance meeting.
2. Step One -- Department Level: Whenever there is a disagreement involving an alleged violation of a specific provision of this Agreement, including a controversy over any form of discipline, the aggrieved party shall address the other party in writing (addressed to The Post's Labor Relations Department or the Guild's Administrative Officer or staff, as the case may be), within ten working days from the date that the grievant (The Post, the Guild or an employee, as the case may be) or its representatives knew or should have known of the event giving rise to the grievance, stating in full the grievance and the relevant provision(s) of the contract alleged to have been violated, and the nature of the relief sought. The Guild and The Post may discuss the grievance at the department level, but shall not be obligated to do so.
3. Step Two -- Grievance Committee: Within ten working days of the filing of a grievance in accordance with Section 2 above, the grieving party may refer the grievance to the Grievance Committee. When a controversy is referred to the Grievance Committee by the grieving party in writing, the Committee shall convene within twenty working days to hear both parties or their representatives. The responding party will provide a written answer to the grievance within ten working days from the date of the meeting, however, failure to meet this time period shall not be deemed a waiver under Section 5 of this Article.

4. Step Three -- Arbitration:

- (a) If no decision is reached at the Grievance Committee meeting, the grieving party may, within fifteen working days of the Committee's meeting, serve a written demand for arbitration (by a single arbitrator) on the other party. The grieving party's demand for arbitration shall be addressed to the other party in writing, citing the specific issues(s) and provision(s) of the Agreement to be arbitrated.
- (b) Upon receipt of a timely written demand for arbitration, The Post and the Guild will select an arbitrator. If the parties can not select an arbitrator within ten working days by individual designation, an arbitrator will be selected within the next ten working days by alternately striking names from a standing panel of five arbitrators selected by the parties, with The Post and the Guild alternately striking the first name in each case. At the request of either party, an arbitrator not selected for a pending arbitration shall be removed from the panel, after which the parties shall meet within thirty days to select another arbitrator for the panel.
- (c) The arbitration hearing shall be conducted according to the Voluntary Labor Arbitration - Rules of the American Arbitration Association; however, the AAA shall have no authority as to the conduct of the hearing or the arbitration unless otherwise agreed to by the parties. The decision of the arbitrator shall be final and binding, it being understood and agreed, however, that neither party waives any legal rights it may have. The arbitrator shall have the authority to rule on either party's motions, including pre-hearing dispositive motions. The arbitrator shall not have the authority to amend or modify, add to or subtract from the provisions of this Agreement. Matters left unrestricted by a specific provision in this Agreement, and matters left to the discretion of the Publisher throughout this Agreement, shall not be subject to arbitration.
- (d) If a discharged employee is reinstated, wages for time lost as a result of the discharge and accrued contract benefits shall be considered and decided by the arbitrator, but in no event shall such wages or benefits exceed those that the employee would have received but for his or her discharge, or accrued benefits exceed those set forth in this Agreement. Reprimands and disciplinary actions without loss of pay shall be subject to the grievance procedure but shall not be arbitrable.

- (e) Matters affecting relations between employees and The Post may be discussed by Guild and Post representatives, however such subjects shall not be subject to arbitration.
5. The time periods set forth in this Section may be extended by mutual consent, but, unless such a period is extended in writing, failure to file or process a grievance, or failure to move a grievance to arbitration within such time period, shall constitute a waiver of the right to do so. The term "working days" as used in this Section does not include Saturdays, Sundays, or holidays. If either party raises a question of arbitrability as to a grievance, such party shall be entitled to a separate, initial hearing before a separate arbitrator on arbitrability only, unless the parties agree otherwise, and a subsequent arbitration on the merits shall not be held unless the grievance is found arbitrable; provided, however, that neither party shall be deemed to have waived its right to have a court decide the issue of arbitrability instead of an arbitrator. All jointly incurred costs of arbitration shall be shared equally by the parties to this Agreement, except that neither party shall be responsible for the cancellation or postponement fees incurred by the other party's late cancellation or postponement of an arbitration.
 6. During the term of this Agreement or any extension thereof, the grievance and arbitration procedures of the Agreement shall be the sole and exclusive means of settling any and all alleged violations of any specific provision of the Agreement, except as otherwise provided in the Agreement. While the parties favor arbitration of all disputes concerning this Agreement and the employees covered by this Agreement, this Section shall not be deemed to preclude either party or any employee from exercising their respective rights to seek judicial or administrative relief concerning equal employment opportunity, occupational safety and health, the Fair Labor Standards Act, the National Labor Relations Act or other laws governing employment relations or employment. Accordingly, the Publisher shall not engage in any lockout, nor shall either the Guild or any employees covered by this Agreement engage in any strike or sympathy strike (other than a by-line strike), work stoppage, slowdown, concerted refusal to work or other interference with or stoppage of work; however, to the extent provided by law, Guild-covered employees may continue to engage in legally protected, concerted activities, e.g. signing a petition or distributing leaflets.
 7. It is understood and agreed that the Publisher shall have the sole right to determine the manner and means of operation and production, except as specifically limited by this Agreement.
 8. The Publisher and the Guild agree that there are no mutually acknowledged past practices, other than interpretative ones that are not

inconsistent with or in conflict with any provision of this Agreement, which have any contractual or otherwise legally enforceable application between them. The Publisher may, in his or her discretion, establish, modify or rescind Post policies, standards of conduct and related procedures on topics such as sexual harassment, discrimination, electronic mail, and the like; provided that no employee covered by this Agreement shall be disciplined in connection with changes in past practices, standards of conduct or procedures where the employee has not been given adequate notice of such changes.

9. By agreement of The Post and the Guild, an arbitrator shall defer a hearing on the merits of an arbitration to permit the arbitrator to seek a resolution of the dispute presented for arbitration through alternative dispute resolution procedures agreed upon by the parties, e.g., mediation or fact-finding. In the event that the Guild files a demand for arbitration, in connection with which an allegation of discrimination is made, then, at the request of either party, the arbitrator selected to hear the arbitration will conduct preliminary proceedings in an expeditious manner for the purpose of voluntary resolution of the dispute through mediation, the results of which will be non-binding, and the record of which shall not be admissible as evidence in any subsequent arbitration on the merits. In the event that the Guild or an employee elects to pursue a claim of discrimination in an administrative or judicial forum, and such claim is also the subject of a grievance filed under this Agreement, then such grievance shall be held in abeyance pending completion of the administrative or judicial proceedings on such claim.

ARTICLE XXIII - VIDEO DISPLAY TERMINALS

1. When Video Display Terminals were introduced in departments covered by this contract, and as new employees were hired, employees assigned to operate such terminals were trained in the functions germane to their position. The Post agrees that this policy will be continued, and such training shall be at the expense and on the time of The Post.
2. The Post will continue to pay the reasonable cost of an annual ophthalmological examination for employees who are regularly assigned to operate a VDT or similar device. If an eye examination discloses the need for corrective lenses to operate a Post VDT or similar device, The Post will reimburse the employee a designated amount for the cost of either corrective eyeglasses, including standard frames, or contact lenses, consistent with The Post's policy on Reimbursement of Vision Care Costs for Computer Users.

3. Although this article is titled "Video Display Terminals" The Post and the Guild agree that it is intended to cover similar equipment that is an evolution of equipment in current operation.
4. The provisions of Section 2 above apply to employees who are regularly assigned to operate VDTs and similar devices, but they do not apply to employees who operate such devices only occasionally.
5. The Post has provided employees with employee-adjustable furniture, workstations and computers, as well as appropriate workstation accessories such as telephone headsets, wristrests, footrests and task lights. The Post intends to continue to provide such items and to implement such rest breaks, training and other related measures as it may deem appropriate or as may be required by federal law.

ARTICLE XXIV - SAVINGS PLAN

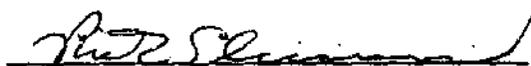
1. The Post expects to continue to maintain the "Tax Deferral and Savings Plan No. 2" for Guild-covered Employees.
2. Administration of the Plan shall reside solely with The Post. In the event that future conditions, unanticipated and unforeseen, require termination of the Plan, The Post may do so, but not unless and until The Post terminates the existing Tax Deferral and Savings Plan for Exempt Employees or a successor plan to that one, and any other tax deferral and savings plan subsequently established or negotiated for any group of employees of The Post. If the Plan is terminated, employees on the active payroll as of the date of termination shall receive an immediate weekly salary increase in the same amount as the dollars previously diverted from the weekly scales effective with the payroll period next following the date of termination. The contract minimums, set forth in Article VI, shall be increased by the same amounts and on the same dates as described above, in the event of termination of the Plan. Employees not on the active payroll as of the date of termination by reason of being on leave of absence, sabbatical leave, a phased retirement reduced work year, or like reasons, shall have their salaries increased, as set forth above, upon their return to the active payroll.
3. Employee contributions under the Plan will be transferred to the Plan trustee on a biweekly basis.
4. The Plan may be amended consistent with the terms of the plan and applicable law. During the term of this Agreement, the Publisher shall have the right to make plan design changes (e.g., loan options), changes

The Washington Post

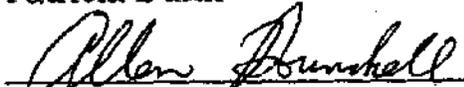
**Washington-Baltimore Newspaper
Guild Local No. 32035**



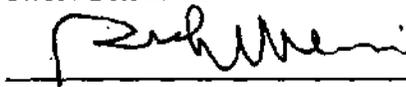
Patricia Dunn



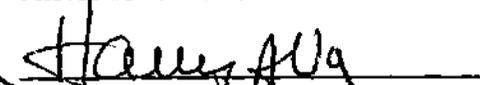
Rick Ehrmann



Allen Hounshell



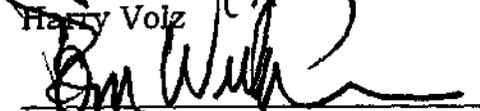
Rick Weiss



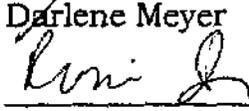
Hasty Volz



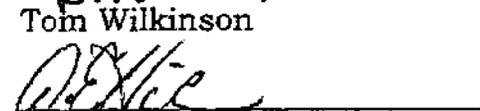
Darlene Meyer



Tom Wilkinson



Roni Ingram

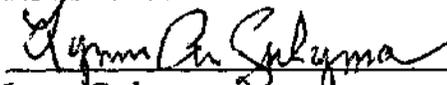


Diane Hickman

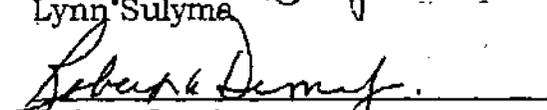
Keith Sinzinger



Robin Groom



Lynn Sulyma



Robert Demby

APPENDIX A

Article 1, Section (1) provides that certain positions are excluded from the bargaining unit. These exclusions include managers, supervisors, confidential employees, and certain other employees. The Post and the Guild agree that the positions in such categories existing at the time of the execution of the Agreement are the following:

Department/Title

ACCOUNTING

Vice-President/Controller/Human Resources & Administration*

- Director of Financial Accounting*
- Financial Accounting Manager
- Supervisor - Financial Accounting
- Travel Coordinator
- Director of Tax and Disbursements
- Payroll Manager
- Accounts Payable Manager
- Director - Credit & Administration*
- Manager/Customer Accounting, Contracts
- Assistant Manager/Customer Accounting
- Cashier Supervisor
- Front Counter Supervisor
- Credit Manager/Telecharge
- Manager Credit and Collections*
- Collections Managers
- Assistant Collections Manager
- Manager/Advertising Billing & Verification
- Assistant Manager/Billing & Verifications
- Director, Financial Analysis & Planning*
- Budget Manager
- Budget Analyst/Project Manager
- Director Accounting and Administrative Systems*
- Manager/Projects
- Systems Administrator
- Director Revenue Systems*
- Project Managers
- Manager, Production Support
- Systems Administrator

ADVERTISING

Vice-President Sales & Marketing*

Vice President/Advertising

Manager, Professional Development

Assistant Managers - Professional Development

Advertising Personnel Manager

Director of Strategic Initiatives

Senior Make-Up Manager/Agency Relations

Director of Advertising Sales-Display*

Director of Affiliate Business Development

General Manager, Community Advertising Unit

Director of Classified Advertising*

Manager of Classified*

Manager, Voluntary Sales/Call Center

Classified Supervisors, Telephone Sales

Sales Manager-Real Estate

Supervisors, Telephone Sales

Senior Sales Manager-Automotive

Sales & Service Supervisor, Automotive

Manager, Classified Systems & Service Group

Classified Training Supervisor

Sales Manager - Property Management

Supervisor, Telephone Sales

Director, Major Account Unit*

Sales Manager-Home Furnishings

Sales Manager-Specialty Stores

Sales Manager-Department & Chain Stores & Malls

Sales Manager-Electronics Advertising

Sales Manager-National & Discount Retailers

Director, Business Development Unit*

Sales Manager/Special Sales

Sales Manager, Maryland South/D.C. BDU

Sales Manager, Maryland North

Sales Manager, Virginia BDU

Sales Manager-Entertainment, Education, & Telemarketing

Supervisors, Telephone Sales Reps

National Advertising Director*

Sales Manager-Travel

Sales Manager, International

Sales Manager-Technology

Project Manager, Display Advertising

Sales Manager - Corporate & Public Policy

Sales Manager-Financial

West Coast Manager/LA Office*
Director, Advertising Budget, Systems and Administration*
Manager/Post Plus and Preprints
Assistant Manager
Manager/Special Sections*
Budget and Administration Mgr.*
Staffing, Budget and Incentive Supervisor
Project Manager, Pricing and Rate Card Analysis
Advertising Systems Manager
Manager, Advertising ABS
Project Managers
Manager, Adv. Business App. & Support
Manager, Implementation & Support
Asst. Manager, ABS Project
Mgr., Classified Systems
General Manager, Washington Post Magazine*
Magazine & TV Production Manager *
Business Manager, Magazine
General Manager-Magazine Sales
Sales & Customer Service Manager
Director, Advertising Operations*
Manager/Night Advertising & Special Projects
Materials Handling Unit Manager
Production Creative Manager
Senior Manager of Operations
Production Creative Manager
Digital Team Leader
Manager/Prepress Technology
Systems Specialist
Managers-Advertising/Operations Process & Training
Production/Creative Services Managers
Materials Handling Unit Managers
Team Leaders
Pagination Manager
Director, Advertising Service
Supervisor, MAU/NAU
Supervisor, Recruitment
Supervisor, BDU
Director, Recruitment*
Manager, Newsprint Recruitment Advertising
Supervisor, Recruitment Advertising
Sales Managers, OnLine
Programmer Analysts (Formerly T-5's)

MARKETING

Vice-President/Marketing*

Marketing Managers

Events Manager

Director of Consumer Marketing*

Consumer Promotion Manager

Manager/Circulation Sales Support & Dir. Marketing

Direct Consumer Marketing Manager

Manager Consumer Advertising

Creative Services Manager

Production & Traffic Manager

On-Line Creative Manager

Research Director

Manager, Research

CIRCULATION

Vice-President/Circulation*

Assistant to Vice President, Circulation

Circulation Operations Director*

Dispatch Operations Manager

Deputy Dispatch Operations Managers

Assistant Dispatch Managers

Circulation Director, National, Corporate, and Retail Sales*

Metro Single Copy Retail Sales Manager

Business Development Manager

Circulation Director, Metro Single Copy

Metro Single Copy Division Manager - North

MSC Zone Managers

Metro Single Copy Division Manager - South

MSC Zone Managers

Zone Manager/Project Manager

Circulation Director, Reg., and Edu. Sales*

Suburban and Country Zone Managers

Education Sales & Services Manager

Circulation Director, Metro Home Delivery*

Zone Managers/Project Managers

D. C. Home Delivery Division Manager

Home Delivery Zone Managers

Montgomery County Home Delivery Division Manager

Home Delivery Zone Managers

Prince George's County Home Delivery Division Manager

Home Delivery Zone Managers
Virginia North Home Delivery Division Manager
Home Delivery Zone Managers
Virginia South Home Delivery Division Manager
Home Delivery Zone Managers
Circulation Marketing Manager
Sales Operations Manager
Circulation Director, Planning and Administration
Circulation Systems Manager
Systems Manager
Circulation Administration Manager
Manager, Field Relations & Special Projects
Assistant Manager, Field Relations
Retention Services Manager
Manager of Circulation Services
Assistant Manager, SNS
Assistant Manager, Circulation Services
Circulation Accounting Manager
Assistant Manager, Draw/Distributor Billing
Assistant Manager, Office Pay
Manager Circulation Reporting
Programmer Analysts (Formerly T-5's)

COMMUNICATIONS

Vice-President/Communications*
Director of Community Affairs and Contributions*
Public Relations Director
Public Relations Manager

EDITORIAL

Editor of Editorial Page*
Deputy Editorial Page Editors*
Editorial Copy Chief

NEWS

Vice-President and Executive Editor*
Managing Editor*
Associate Editors

Deputy Managing Editor/Personnel
Personnel Administrator
AME - Director of Career Development
Personnel Administrator
Directors of Recruiting - News*
Director of Training
Director, Young Journalist Development
AME - Enterprise Reporting
AME - Front Page Features
Health Editor
Deputy Health Editor
Food Editor
Home Editor
Deputy Home Editor
Week-End Editor
Deputy Editor Weekend
Weekend Assignment Editor
Outlook Editor
Outlook Deputy Editor
Director of Polling
Travel Editor
Deputy Editor Travel
TV Week Editor
Book World Editor
Book World Deputy Editor
Magazine Editor
Magazine Managing Editor
Magazine Features Editor
Magazine Art Director
Magazine Photo Editor
Deputy Photo Editor
Senior Magazine Editors
Director New Media/TV
Deputy Director New Media/TV
Managing Editor, On-Line Edition
Deputy Managing Editor, On-Line Edition
AME - Investigations
Deputy Editor/Investigative
Director/Computer Assisted Reporting
AME - Foreign*
Associate Editor
Foreign Editor
Deputy Foreign Editors
Foreign Copy Chief

AME - National*

National Copy Chief

National Editor

Deputy National Editors

AME - Business/Financial*

Financial Copy Chief

Deputy Financial Editor

Financial Editor

Financial Assignment Editors

Deputy AME Financial

Real Estate Editor

Editor of Fast Forward

AME - Metro*

Metro Copy Chief

Tab Desk Copy Chief

Projects Editor

Metro Editors

Metro Night Editor

District Editor

Metro D. C. Assignment Editors

Maryland Editor

Metro Maryland Assignment Editors

Metro Maryland Extra Editors

Virginia Editor

Metro Virginia Assignment Editors

Metro Virginia Extra Editors

Metro Administrator

AME - Sports*

Sports Copy Chief

Sports Chief Layout Editor

Night Sports Editor

Sports Deputy Editors

Sports Assignment Editors

AME - Style*

Style Copy Chief

Deputy Editor Style

Style Assignment Editors

Arts Editor

Style Assignment Editors

Editor, Style Plus

Style Design Editors

Style Assistant Editor/Sunday

KidsPost Editor

Deputy KidsPost Editor

Data Center Manager
Asst. Data Center Manager
Scheduling Manager
Manager, UNIX Systems Administration
Manager Network Services
Director, IT Client Services
Systems Manager
Manager, Help Desk
Telephone Systems Manager
Manager, Messaging & Administration
Director, IT Operations
Senior Manager, Prepress Systems
Manager, Prepress Consulting
Systems Manager
Manager, Classified Systems
Manager, Postpress Systems
Systems Specialist
System Manager
Director, IT Solutions
Senior Manager Advertising Solutions
Assistant Managers
-Manager Circulation Solutions
Manager Financial Solutions
Manager Database Solutions
Manager Enterprise Solutions
Director, IT Strategic Services
Manager, Strategic Planning
Manager Technology Assessment
Senior Manager, Project Management
Advanced Systems Managers
Systems Consultants
Programmer Analysts (Formerly T-5's)

ADMINISTRATION

Operating Services Director*
Administrative Services Manager
Centrex Supervisor
Mail Desk Manager
Fuel and Transportation Coordinator

PURCHASING

Purchasing Manager
Assistant Purchasing Manager
Manager, Receiving and Inventory Control

PRINTING SERVICES

Printing Services Supervisor

THE NATIONAL WEEKLY

Publisher*
Business Manager*
Editor

* Designates excluded secretary to person in position.

The Washington Post

1150 15TH STREET, N. W.
WASHINGTON, D. C. 20071

(202) 334-6000

PATRICIA A. DUNN
VICE PRESIDENT/LABOR
(202) 334-7867
FAX (202) 334-6078

SIDELETTER

October 29, 2002

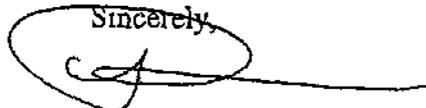
BY HAND

Mr. Rick Ehrmann, Local Representative
Washington-Baltimore Newspaper Guild,
Local 32035
1100 15th Street, N.W., Third Floor
Washington, D.C. 20005

Dear Rick:

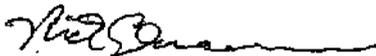
This letter confirms our agreement in connection with Article IV of the 2002-2005 Agreement. Up to a total of 10 employees each year will be permitted to resign from membership in the Guild, upon request, outside the annual window periods in the Agreement.

Sincerely,



Patricia A. Dunn

AGREED:



Rick Ehrmann

The Washington Post

1150 15TH STREET, N. W.
WASHINGTON, D. C. 20071
(202) 334-6000

PATRICIA A. DUNN
VICE PRESIDENT / LABOR
(202) 334-7967
FAX (202) 334-5075

October 29, 2002

BY HAND

Mr. Rick Ehrmann, Local Representative
Washington-Baltimore Newspaper Guild,
Local 32035
1100 15th Street, N.W., Third Floor
Washington, D.C. 20005

Re: Ratification Incentives

Dear Rick:

In an effort to settle a contract with the Guild without further delay, The Post is willing to make the following accommodations if the Comprehensive Tentative Agreement is ratified and signed no later than November 15, 2002:

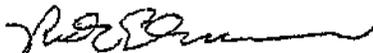
1. Ratification Bonus: In connection with the first-year lump sum payment set forth in Article VI, The Post offers to add 5% to the amount of the lump sum that each employee elects to put into his/her Tax Deferred Savings Plan account at The Post. This 5% contribution will only be applicable to amounts that the employee elects to put into his/her TDSP account; it will not be added to any portion of the lump sum that is taken as a cash payment.
2. Night Differentials: The Post offers to increase the night differentials in Article VI(9) by 50% -- from \$4 and \$5 per shift, respectively, to \$6 and \$7.50 per shift, respectively.

We hope that, with these ratification incentives, the contract can be ratified and signed no later than November 15, 2002. However, if the Comprehensive Tentative Agreement is not ratified and signed by 5:00 p.m. on November 15, 2002, the accommodations set forth in this letter will be deemed automatically withdrawn, and this letter will be null and void.

Sincerely,


Patricia A. Dunn

AGREED:


Rick Ehrmann

The Washington Post

1150 15TH STREET, N. W.
WASHINGTON, D. C. 20071
(202) 334-8000

PATRICIA A. DUNN
VICE PRESIDENT / LABOR
(202) 334-1867
FAX (202) 334-8075

July 10, 2002

BY HAND

Mr. Rick Ehrmann
Local Representative
Washington-Baltimore Newspaper Guild
Local 32035
1100 15th Street, N.W., 3rd Floor
Washington, DC 20005

Re: Vacation Conversion

Dear Rick:

This letter confirms our agreement as to the conversion to the new vacation arrangements provided in Article XII (5):

1. On the conversion date (the first payroll period following 90 days after contract signing), we will review each Guild-covered employee's vacation balance and, based on the employee's leave accrual date, determine his/her current vacation accrual as of the conversion date. The current accrual will be placed in the employee's current vacation accrual account, as described in Article XII (5)(a). Any vacation credits in excess of the current accrual amount will be allocated as follows: First, excess vacation credits up to a maximum of one year's worth of vacation will be put into the excess carryover account described in Article XII (5)(b); and second, only if an employee still has excess vacation credits remaining after the above allocation, such credits will be placed in the employee's vacation deferral account described in Article XII(5)(a). Employees who have (1) leave accrual dates within the first six months following conversion to the new vacation system, and (2) who have vacation credits in their deferred account as a result of this one-time allocation upon conversion, will not be subject to a forfeiture of their deferred balance until their next following leave accrual date.
2. During the period provided in Article XII (5)(b) for use of excess carryover vacation credits, an employee's combined vacation balances in all three accounts (i.e., the

current accrual account, the deferred account, and the excess carryover account) cannot exceed two years' worth of vacation credits. Employees with this maximum vacation amount will not earn additional vacation credits until their total vacation balance drops below the maximum.

3. Prior to the conversion date, The Post and the Guild will meet and confer over appropriate methods for communicating the new vacation system to employees, including the consequences for not timely using vacation credits in the deferred account.

Please sign below to confirm the Guild's agreement to this conversion and transition arrangement.

Sincerely,



Patricia A. Dunn



Rick Ehrmann
Washington-Baltimore Newspaper Guild