

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® Award

Through a partnership with Cornell Real Estate Review, SIOR is pleased to announce the “SIOR Most Outstanding Article Award”. This \$2,500 award will go to the author of the most distinguished article relating to office or industrial brokerage and transactions appearing in the Cornell Real Estate Review each year. The winning article will also be archived on the Cornell Baker Program in Real Estate’s website for future web searches. This award recognizes and encourages professional excellence in the study and practice of industrial and office real estate.

About SIOR

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading professional commercial and industrial real estate association. With more than 3,000 members in more than 580 cities in 28 countries, SIOR represents today’s most knowledgeable, experienced, and successful commercial real estate brokerage specialists.



Expect more.

International Council of Shopping Centers Most Outstanding Retail Real Estate Award

The International Council of Shopping Centers (“ICSC”) in partnership with the Cornell Real Estate Review is pleased to sponsor the **ICSC RETAIL REAL ESTATE ARTICLE OF THE YEAR AWARD**. The award, which carries a \$2,500 honorarium, is awarded to the most outstanding article that advances understanding of retail real estate theory and practices. All submissions related to retail real estate in its broadest terms, including articles from faculty, practitioners, and graduate students, are eligible for consideration with selections announced each spring.

About ICSC

Serving the Global Retail Real Estate Industry

The ICSC is the world’s most prominent retail-oriented professional organization and the largest global trade association of the shopping center industry. It has a global membership of over 60,000, including developers, owners, investors, managers, marketing specialists, brokers, attorneys, lenders, retailers and other professionals as well as academics and public officials.

Its membership also includes a wide range of students through its Student Membership Program. The program now boasts more than 1,200 members from North America, Europe, Asia, South and Central America, and Australia. Students represent more than 250 colleges and graduate schools. The program is designed to enhance the college and graduate school experience of individuals in real estate, retailing, and related disciplines. Moreover, the program provides access to resources and a network of individuals that helps students locate internships and job opportunities.



**International Council
of Shopping Centers**

Institute of Real Estate Management Most Outstanding Real Estate Award

The Institute of Real Estate Management (“IREM”) in partnership with the Cornell Real Estate Review is pleased to sponsor the **IREM REAL ESTATE ARTICLE OF THE YEAR AWARD**. The award, which carried a \$2,500 honorarium, is awarded to the most outstanding article that advances understanding of theory and practices in the area of real estate management. All submissions related to real estate in its broadest terms, including articles from faculty, practitioners, and graduate students, are eligible for consideration with selections announced each spring.

About IREM

Promotes ethical real estate management practices

The Institute of Real Estate Management (IREM®) is an international community of real estate managers across all property types dedicated to ethical business practices and maximizing the value of investment real estate. An affiliate of the National Association of Realtors®, IREM has been a trusted source for knowledge, advocacy and networking for the real estate management community for more than 77 years.

IREM is the only professional real estate management association serving both the multi-family and commercial real estate sectors and has 80 U.S. chapters, 13 international chapters, and several other partnerships around the globe. Worldwide membership includes nearly 18,000 individual members and over 535 corporate members.

IREM promotes ethical real estate management practices through its credentialed membership programs, including the Certified Property Manager® (CPM®) designation, the Accredited Residential Manager® (ARM®) certification, the Accredited Commercial Manager (ACoM) certification, and the Accredited Management Organization® (AMO®) accreditation. These esteemed credentials certify competence and professionalism for those engaged in real estate management. IREM also offers CPM® Candidate, Associate, Student, and Academic memberships. All members are bound by the strictly enforced IREM® Code of Professional Ethics.

Collectively, CPM® Members in the United States manage nearly \$2 trillion in real estate assets, including 11.4 million residential units and 10.4 billion net square feet of commercial space.



Westport Capital Partners Student Collaboration Award

The “Student Collaboration Initiative” facilitates the professional development of graduate and undergraduate real estate students through active collaboration with real estate professionals. The initiative provides students the opportunity to research current issues in the real estate industry with the guidance of an industry professional. Research findings are typically published on the Baker Program in Real Estate’s website and in the Cornell Real Estate REview. By directing and assisting a real estate student, practitioners can pursue research topics with minimal interruption to their professional obligations. Typically, students initially contact industry professionals who have expressed a willingness to participate and to seek the professional’s cooperation in collaborating on a paper. Real estate professionals who are interested are encouraged to contact the Director of the Baker Program in Real Estate who will then notify students of opportunities to work with interested industry participants.

The CRER staff would like to extend a gracious thank you to Westport Capital Partners, LLC for its past and ongoing support for the REview and student publications.



Student Collaboration Award Recipients

2014

Rebecca Green (Baker '14) with Miriam Harris
“Collaborate or Compete: How Do Landlords Respond to the Rise in Coworking?”

2013

Syed Hyat (Baker '13) with David Schaefer
“Jian Ye Li: Assessing and Managing Risks in International Real Estate Development”

2012

Robert Krumhansl (Baker '13) with Alex Zikakis
“Commercial Real Estate in the Digital Economy”

2011

David Shlomi (Baker '12) with Andrew Benioff
“How Dismantling Fannie Mae and Freddie Mac will Affect the Future of the Multifamily Market”

2010

Zied Sanhaji (Hotel '10) with Peng Liu
“Green Initiatives in the US Lodging Industry”

2009

Tyler Grooms (Baker '10) with John Hesse
“Galisteo Basin Preserve”

Josh Ladle (Baker '10) with Duane Stiller
“Retail Site Selection: An Innovative Model for Retail Development”

2008

Daniel Lentz (Baker '08)
Mixed-Use and Mini-Vans: When New Urbanism Meets Sunbelt Consumer Preference

Brian Semel (Baker '08)
A Challenging Process Outlined

2007

Jessica Pitts (Baker '08) with Mychele Lord
“Existing Buildings: It’s Easier Than You Think to Green the Triple Bottom Line”

Richard Kennedy (Baker '07) with Richard Baker
“Private Equity Goes Retail”



Capstone Advisors

Most Outstanding Articles Award

Although known for its practice-oriented, applicable real estate articles from academicians and industry practitioners, the Cornell Real Estate Review is also committed to supporting real estate scholarship by graduate students through publication of the MOST OUTSTANDING ARTICLE received by from a graduate student each edition. In addition to publication in the CRER, the article is also distributed electronically and the author receives \$2,500 in recognition of their achievement.

Eligible submissions include any real estate-related research commenced while enrolled as a graduate student in any field of study (graduates that started their publication while enrolled may submit up to one year from their date of graduation). Graduate students are encouraged to submit articles for consideration at any time, and all submissions received by February 15th will receive consideration for publication during the spring.



Capstone Advisors Named Sponsor of the Award

The CRER staff would like to extend a gracious thank you to Capstone Advisors and President Alex Zikakis for the firm's support for the Review and this award.



2014
University of Wisconsin-Madison
Cori Harvey
 University of Wisconsin Law School
"Between We Buy Houses and We Buy Wholesale"



2013
 University of Southern California
Henry Ammar



2012
 University of California, Los Angeles
Marc Gans



2011
 Rutgers
Brian N. Biglin



2010
 MIT
Ben Bulloch and John Sullivan



2009
 Columbia University
Alexandre Weiss



2008
 University of Florida
Patricia Roset-Zuppa



2007
 University of California at Berkeley
Kristin Perkins



University of Pennsylvania
Janice Dornbush