

Cornell Law School
Legal Information Institute

Peter W. Martin
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Ms. Sue Rinebold
Mr. Donald Zinter
Clark Boardman Callaghan
50 Broad St.
Rochester, NY 14694

Dear Sue and Don:

This letter follows up one thread of our discussion on September 6. While the meeting was focused on Social Security Plus, we discussed possible future projects (e.g., Medicaid and Medicare) and models for them. In that connection and others we explored possible joint activity between CBC and Cornell's Legal Information Institute.

The distinction may seem artificial to you (It does some days to me.) but any electronic publishing projects I now undertake that are outside the envelope of my SS Plus agreement will be on behalf of the Legal Information Institute. This non-profit research activity of the Cornell Law School now has an array of joint study work with commercial publishers and would welcome such a relationship with CBC.

The arrangements are flexible. For \$5,000 a year, corporate sponsors are entitled to call on Tom Bruce and myself for a day of briefing or consultation. Specific projects, workshops, or consulting beyond that day are undertaken only under an agreement, but that can be a loose framework for an amount of consulting time with mutual non-disclosure commitments. Our current list of sponsors include: LCP, LEXIS/NEXIS, Matthew Bender, Shepard's McGraw-Hill, Transnational Juris, and West. We've done or will be doing joint studies of diverse kinds with most of them.

I enclose a working document that outlines some of the possibilities for joint effort that may interest CBC. As you know we also do a lot of experimental Internet work; that is another area for potential collaboration.

Sincerely,

Peter W. Martin

cc: L. Majeroni