

NOTE: The original of this document is in the Stevens Family Papers, #1210, at the Division of Rare and Manuscript Collections, Cornell University Library, Ithaca, New York 14853.

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TO: R. S. Stevens
FROM: M. P. Cogswell

Missouri, Kansas & Texas Railway,

WILLIAM BOND, Receiver

FREIGHT & PASSENGER DEPARTMENTS,

G. H. HUNTINGTON,

General Agent.

St. Louis, Dec 30th 187 5

R. S. Stevens, Esq.

Respected Friend:-

I have talked with the Iron Mountain people in regard to a Joint Agency at Chicago. They had not thought much of the matter but now seem to think it a good idea, and intend to come to Chicago next week and look the ground over.

I suggested that perhaps your line together with the A. T. & S. F. or K. P. would join hands and make an agency at an expense of perhaps \$150 per month each for three lines.

I know it will pay well for you all, for I swear I will work night and day and will guarantee to take sixty percent of M. K. & T.'s business in sixty days. Robinson and Lilley are both here, they let Huntington out as General Agent and put in a man name of Lindsay from Louisiana. The pressure brought against me was by H. C. Cross Director at Emporia and A. D. Jaynes at Sedalia, the point being was I was too strong [a] "Stevens man" for interest of M. K. & T. Cross said I had blowed my horn at all times and under all circumstances for Stevens, Stevens, Stevens. Jaynes was filled by Cross with everything of the kind and Jaynes filled Mr. Bond and Garner. They have kept it going since last August. They all concede that I did splendidly in Chicago, but of course it was of no account with them. Suppose you talk over this business and see if we can not work <?> out to the satisfaction of all.

I will try and be in Hannibal next week Friday if you will be there. I expect to meet Mr. Robinson in Sedalia on Saturday of next week will try

¹FROM: Book of letters to R.S.S., July 1875 to April 1876.

to remain with you on Friday. Please advise me upon receipt of this if I can see you then.

I return to Chicago this evening. Will remain until last of the week. Please address me as before 54 Clark St.

Respectfully Yours,
M. P. Cogswell

Mr. Mirick left <?> Sedalia last ? ning.