

NOTE: The original of this document is in the Stevens Family Papers, #1210, at the Division of Rare and Manuscript Collections, Cornell University Library, Ithaca, New York 14853.

751025-F.LTR¹

TO: Otis Iron and Steel Co.
FROM: R. S. Stevens

Oct. 25, 1875

Otis Iron and Steel Co.
Cleveland, Ohio

Gentlemen:-

I am in receipt of yours of 21st inst and note contents. I regret exceedingly that any ill feeling should have been engendered between yourselves and the Company, and there should have been no reason therefor. Your letter of the 15th to our Mr. Hilton was somewhat prompt in its style, being a formal declination to fill an order for steel plates, "on account of unfavorable rumors concerning the financial condition of the Company, and would like some definite arrangements as to payment of the same." As this Company has for so many years never defaulted in payment of any bill, it would seem its credit ought to be reasonably good. Perhaps Mr. H's letter might have gone a little more into details, but it is always fair to judge a man's actions by putting ourselves in his place - do this, and perhaps you will not be so severe in your strictures.

My connection with the company is of very recent date, and of course I take no exceptions whatever to your views, believing it always best to be on the safe-side, so far as money matters are concerned. Still I trust this Company will continue to meet demands on its treasury, in the future, with the same promptness as in the past, and any correspondence between yourselves and Mr. Hilton will not affect me in the least in regard to future business.

Yours respectfully,

R. S. Stevens

Genl Manager

¹FROM: Letter Book, "FROM R.S.S. - 1875-76."