

# Welcome!

2005 Winter Dairy Management Series:

"Enhancing Dairy Farm Profits  
through Internal Growth"

# *“Internal Growth” encompasses many aspects of your business; we will stay on message to address the breadth:*

## **Agenda**

- ✧ What’s the Internal Growth Level in your Herd?
- ✧ Welcome
- ✧ Capturing the Economic Value of Internal Growth
- ✧ Introduction of the Case Farm(s)
- ✧ Assessing, Improving and Minimizing Broken Cows
- ✧ Analyzing Internal Growth Components in the Case Farm
- ✧ How we Limit Broken Cows in the Case Farm, Mastitis & Foot Health
- Lunch
- ✧ Many Cows Break in the Transition Possible Fixes
- ✧ Transition Cow Management in the Case Farm
- ✧ Optimizing Replacement Enterprise for Profitable Internal Growth
- ✧ Ins & outs of the Case Farms Replacement Enterprise
- ✧ Farm-Specific, Goal-Driven Reproductive Management
- ✧ How Repro is handled on the Case Farm
- ✧ Where do we start? Modeling Improvements to IG and Predictable Gains
- ✧ Final questions & Evaluation

Many people across the NYS Dairy Industry had a hand in pulling this together...



... the most important of whom are our Case Farms who you soon will meet. They generously opened their farms' data for our better understanding